



Fiscal Year 2025 Progress Report

Together, We Win

From the Executive Director

Since 1982, the Office of Lottery and Gaming (OLG) has proudly served as an important enterprise for the District of Columbia—delivering entertainment, generating revenue for essential services, and upholding the highest standards of integrity and consumer protection in regulated gaming.

In Fiscal Year 2025, OLG continued to build on this legacy with strong financial performance and meaningful community impact. We transferred \$32.5 million to the District's General Fund, helping fund critical programs and services that benefit all residents. Our operating revenues totaled \$210.7 million, with net revenue of \$83.4 million, reflecting disciplined cost control and effective portfolio management.

Beyond the numbers, our success is rooted in partnerships. We paid nearly \$129 million in prizes to our players and distributed \$11.5 million in commissions to local retailers—many of them small businesses that are the backbone of our neighborhoods. Additionally, OLG spent more than \$12 million with small business enterprises, surpassing our SBE goal by nearly six percent.

The impact of regulated gaming extends beyond the DC Lottery. Privately operated sports wagering, regulated by OLG, generated \$19.3 million in tax revenue, bringing total regulated gaming transfers to the General Fund to more than \$51.8 million—the highest total since Fiscal Year 2017.

As we look ahead, OLG remains committed to innovation, responsible gaming, and community investment. With more than 200 games available online and through 333 licensed retailers, and new opportunities in sports wagering and charitable gaming, we will continue to deliver entertainment and economic benefits for the District.

Thank you for your trust and support as we work together to make every play count for D.C.



Randy Burnside

Executive Director,
Office of Lottery and Gaming

Serving DC with Purpose and Play

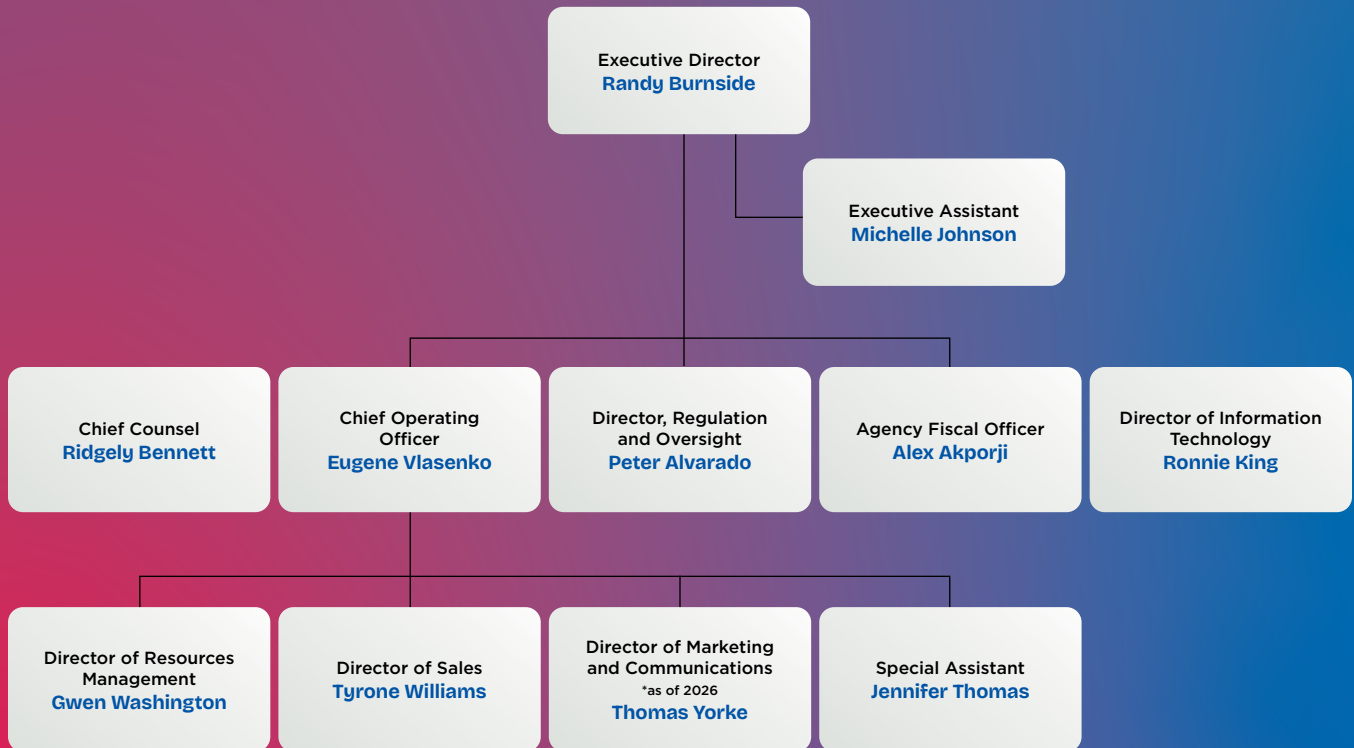
The Office of Lottery and Gaming (OLG) includes:

- DC Lottery
- The Division of Regulation and Oversight

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Leadership Team



Our Mission

To responsibly maximize revenue generation for the District of Columbia through the sale of innovative lottery and gaming products while providing regulation and oversight that upholds the highest standards of integrity and public trust.

Impact Since 1982

More than
**\$2.43
BILLION**

contributed to the
General Fund

**\$5
BILLION**

paid out in prizes

**\$513
MILLION**

earned by DC
Lottery retailers

More than
**\$141.5
MILLION**

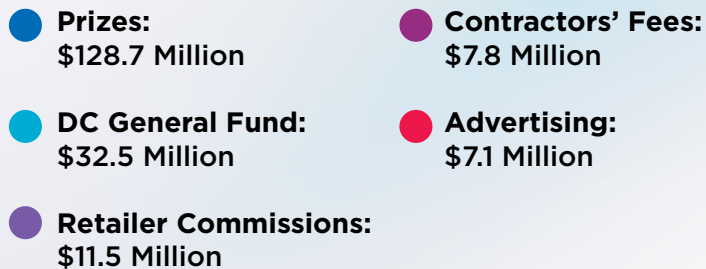
raised for food,
education, housing,
health care, and
other services
through charitable
gaming licenses

WHERE THE MONEY GOES

42 Years of Giving Back

Since 1982, DC Lottery has generated billions in revenue—benefiting players, supporting local businesses, and contributing more than \$2.43 Billion to the District's General Fund. We directly benefit our players by paying out more than 50 percent of annual sales in prize money, a staggering \$5 Billion to date. Since our inception, DC Lottery licensed retailers have earned \$513 Million in commissions selling lottery games and DC Lottery has helped local nonprofits raise more than \$141.5 Million in support of social causes.

Fiscal Year 2025



In accordance with the Small and Certified Business Enterprise Development Assistance Act of 2005 (CBE Act), OLG surpassed the spending goal of \$11.42 Million by 5.69%.

COMMITMENT TO RESPONSIBLE GAMING

Promoting Responsibility

DC Lottery's Responsible Gaming Program is designed to promote safe, informed play by educating the public, supporting research, and upholding high standards of player protection.

DC Lottery is committed to delivering world-class gaming entertainment safely and responsibly. Our Responsible Gaming Program includes training for staff and retail partners, resources and tools, including free, confidential support that is accessible 24/7 by phone (1-800-MY-RESET), text (800GAM), or chat. Players can set time and deposit limits when playing online and a self-exclusion program allows players to voluntarily request exclusion from legalized gaming activities within the District.



North American Association of State and Provincial Lotteries

Active member of this advocacy association that serves as a platform for sharing research and data and developing standards and best practices for industry professionals.



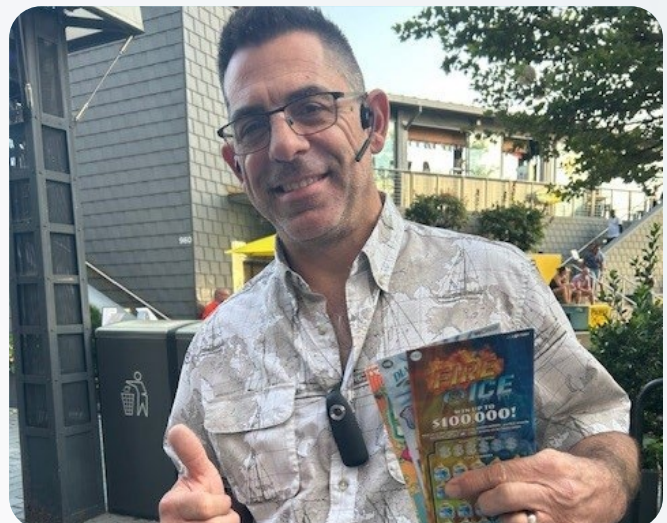
World Lottery Association

Accepted as a WLA member, joining a global alliance promoting responsible gaming through recognized global frameworks and standards.



National Council on Problem Gambling

We work in partnership with NCPG to support annual public awareness campaigns such as Problem Gambling Awareness Month and Gift Responsibly.



GAME HIGHLIGHTS AND PERFORMANCE

This Year's Top Plays

DC **2** ★

DC **3** ★

DC **4** ★

DC **5** ★

Numbers Games

Our Numbers Games, **DC 2**, **DC 3**, **DC 4**, and **DC 5**, have long been part of DC's culture with deep roots in neighborhood life predating the Lottery's founding in 1982.

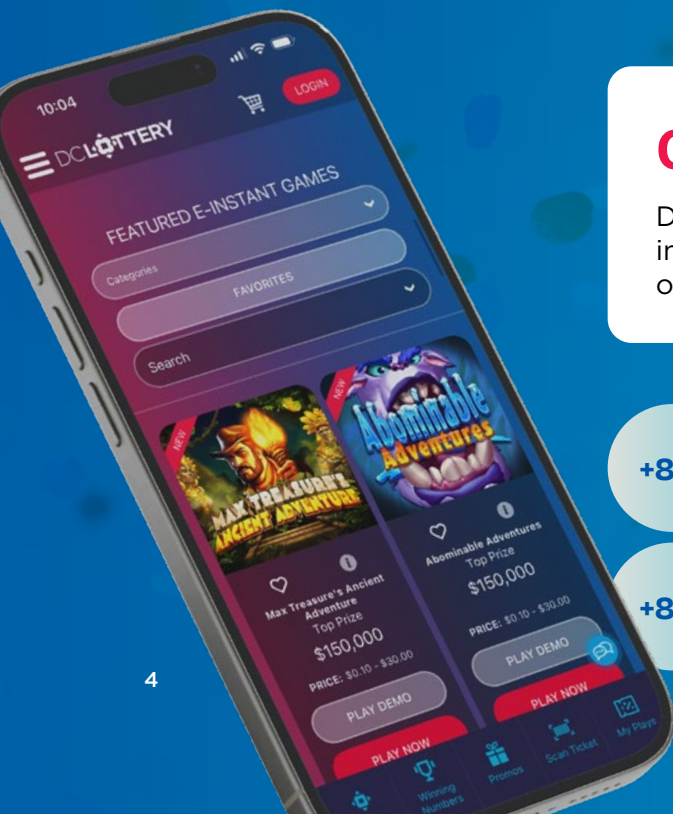
DC LOTTERY
POWERBALL

DC LOTTERY
MEGA MILLIONS

Lucky FOR LIFE

Jackpot Games

DC Lottery offers three national jackpot games: **Powerball**, **Mega Millions**, and **Lucky for Life**. In April 2025, "mega" enhancements were made to Mega Millions—a jackpot starting at \$50 Million, better overall odds, and increased non-jackpot prizes.



Online Play

Digital play continues to grow, reflecting strong interest in online gaming. Players can enjoy DC Lottery games online and via the Official DC Lottery App.

+8% Online deposits

18,000 App downloads

+8% Online profits

7,000 New accounts



Instant Win Games

Scratcher games saw nearly 5% year-over-year growth that was fueled by innovative game design, promotions, and our popular “First Wednesday” campaign that celebrated the launch of new tickets on the first Wednesday of each month. Additionally, we launched our first-ever \$50 Scratcher that contributed to category growth.

Fast Play games experienced a 6% increase in sales driven by the popularity of our seasonal games and the launch of **Jackpot USA**, America’s first multi-state progressive Fast Play game.

TAP-N-PLAY games are instant games played at self-service terminals found in select retail locations.

e-Instant games, introduced in 2021 and available exclusively via dcilottery.com, continue to grow rapidly. At least two new e-Instant games were introduced each month featuring diverse themes and play styles.

Monitor Games

Monitor games including **Keno** and **Race to Riches**, continued to perform strongly. Expanding sales from retail to online boosted participation and extended our reach.



Scratcher Highlights:

FEBRUARY 2025

Our “**DC Love**” tickets showcase iconic landmarks and amplify local pride.

APRIL 2025

Launch of our first-ever **\$50 Scratcher**, offering a \$2 Million top prize. The ticket generated over \$3 Million in sales by fiscal year’s end.

SEPTEMBER 2025

Launch of a licensed **Washington Commanders Scratcher** celebrating the team’s legacy and our long-standing partnership. A multichannel campaign—featuring bus ads, digital promotions, and a new Commanders-themed e-Instant game—helped increase excitement.

EMPOWERING RETAILERS

Partners in Play

DC Lottery games are available at 333 brick and mortar retailers across the District. During the fiscal year, we strengthened our retail network with strategic enhancements—including the addition of a dedicated Sales Recruitment Coordinator, the introduction of partial pack returns, updated point-of-sale planograms, and the expansion of our trunk stock program—to better support retailer success.

 **10,200+**

Retail store visits conducted to support and strengthen the network

 **333**

Brick and mortar retailers across the District offering DC Lottery games

 **225+**

Recruitment calls made to businesses not yet offering DC Lottery

 **36%**

More Retailer Plus locations added (11 total) offering prize cash-outs up to \$5,000

 **30+**

In-store promotions held to engage players and enhance visibility

 **3**

New Harris Teeter locations now offering DC Lottery products



Top 25 Selling Retail Partners

1

Avondale Coffee Shop
1909 MICHIGAN AVE, NE

2

Patron Convenience Store
3235 PENNSYLVANIA AVE, SE

3

Takoma Park Liquors
6200 EASTERN AVE, NE

4

Bowen Discount Liquors
4510 BOWEN RD, SE

5

Hillcrest Exxon
3201 PENNSYLVANIA AVE, SE

6

Los Primos
3170 MT PLEASANT ST, NW

7

Fairfax Liquors
3851 PENNSYLVANIA AVE, SE

8

Skips Liquors
405 61ST ST, NE

9

Columbia Heights Exxon
3540 14TH ST, NW

10

Tenley Market
4326 WISCONSIN AVE, NW

11

Lee's Mini Market
3853 ALABAMA AVE, SE

12

DC Supermart
4975 SOUTH DAKOTA AVE, NE

13

Capitol View Market
4920 CENTRAL AVE, NE

14

South Capital Liquors
4654 LIVINGSTON RD, SE

15

DC Exxon
2150 M ST, NW

16

Georgia Avenue Food Barn
6205 GEORGIA AVE, NW

17

Minnesota Liquor
2237 MINNESOTA AVE, SE

18

A-1 Wine & Liquor
1420 K ST, NW

19

Winners Corner DC LLC
2141 P ST, NW

20

Alabama Convenience
2209 ALABAMA AVE, SE

21

New Neighborhood Market
1611 RHODE ISLAND AVE, NE

22

Chinatown Liquor
602 H ST, NW

23

District Liquors
1211 11TH ST, NW

24

Barmy Wine & Liquors
1912 L ST, NW

25

South Capitol Street Exxon
4665 SOUTH CAPITOL ST, SW

COMMUNITY ENGAGEMENT

Where Giving Back Pays Forward

DC Lottery participated in 35 community outreach, sponsorship, and promotional events during Fiscal Year 2025. These engagements took place throughout the District in high-traffic spaces, including the District Wharf, Audi Field, Capital One Arena, and cultural celebrations such as the H Street Festival, Dia de Los Muertos, and the Home Rule Music Fest.



Partnerships

Our community and cultural alliances strengthen ties and ensure culturally responsive engagement across DC's diverse communities.



Chamber of Commerce

DC Lottery proudly maintains its long-standing membership with the DC Chamber of Commerce, enhancing its business presence and civic engagement. This partnership showcases the Lottery's economic impact and community investment at major events, including the annual Small Business Summit.



Sports Teams

In Fiscal Year 2025, DC Lottery deepened its connections with Monumental Sports & Entertainment (Capitals, Wizards, Mystics, Go-Go), DC United, and the Washington Commanders. These high-energy partnerships bring the brand to sports fans across the District—especially new audiences.



Cultural Offices

DC Lottery continued its commitment to inclusive outreach by collaborating with:

- Mayor's Office on African American Affairs (MOAAA)
- Mayor's Office on Asian & Pacific Islander Affairs (MOAPIA)
- Mayor's Office on Latino Affairs (MOLA)



Lottery Day

Visited retailers in *all 8 wards*, offered exclusive promotions, reached more than 16,000 Players' Club members, and generated more than 11,000 social media impressions.

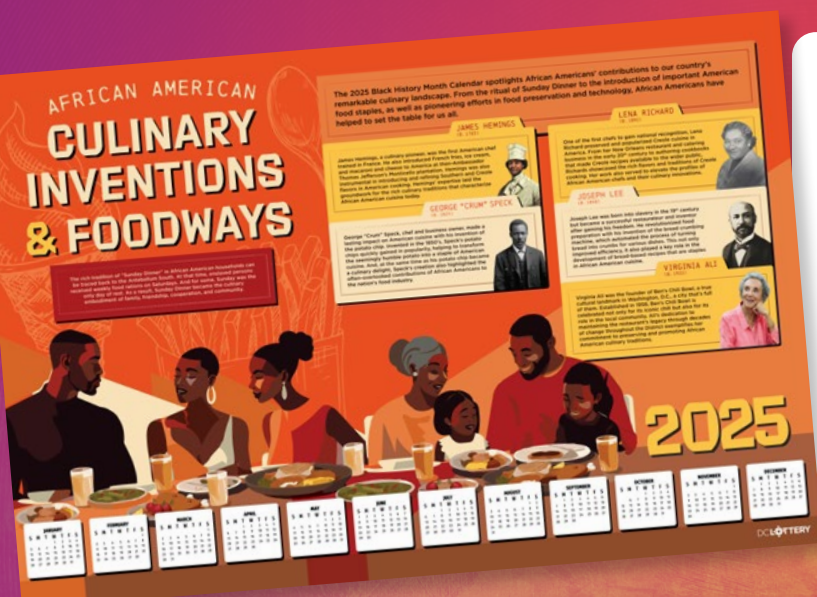
The District Wharf

Sponsored year-round events including Bloomeroo, Rock the Dock, Día de los Muertos, Oktoberfest, Running of the Chihuahuas, Ireland at the Wharf, and the Women in Sports Watch Party—engaging diverse audiences and earning more than 1 Million brand impressions.



WorldPride

DC Lottery sponsored WorldPride, which was hosted in Washington, DC for the first time, boosting brand visibility and reinforcing our commitment to inclusion and community.



Black History Calendar

Initiated in 1986, the DC Lottery's Black History Calendar highlights people, places, and events significant to African American history. The calendar is a goodwill effort with free copies available via digital download, community hubs, and at the District's public libraries and recreation centers.

EXPANDING THE GAME IN FISCAL YEAR 2025

Beyond Lottery

Mobile Sports Wagering Expansion

The 2024 Sports Wagering Amendment Act allows online play through mobile apps—as long as the player is physically in the District. This change created a new type of license (Class C) for private operators offering app-based sports wagering. DC Lottery’s Regulation and Oversight Division quickly licensed these new operators—approving Class C applications in under 30 days.

Privately operated sports wagering generated nearly \$19.3 Million in tax revenue, bringing total regulated gaming transfers to the General Fund to more than \$51.8 Million—the highest total since Fiscal Year 2017.

**\$19.3
MILLION**

Tax revenue generated

\$801 MILLION

Total wagers placed

\$2.6 MILLION

In total licensing fees generated

District-Operated Sports Gaming

The highly complex District-operated sports wagering conversion from GambetDC to Caesars Sportsbook took place during Fiscal Year 2025. This initiative required cross-functional coordination, regulatory agility, and a commitment to operational excellence.

Smooth Equipment Transition

Led the phased removal of GambetDC equipment and installed new Caesars Sportsbook kiosks—ensuring a seamless transition for retailers and players.

Retailer Training & Support

Delivered training sessions to prepare retailers for Caesars Sportsbook operations, ensuring confidence and readiness with the new system.

Licensing & Onboarding

Reviewed, approved, and activated 8 new Caesars Sportsbook applications—bringing the District’s total to 47 active sports wagering retailers.

Stakeholder Collaboration

Partnered with Caesars, compliance teams, and technical vendors to execute a seamless regulatory transition and uphold District gaming standards.

Sports Wagering

DC Lottery regulates privately-operated sports wagering throughout the District. The District collects a tax (Class A is 20%, Class B is 10%, Class C is 30%) on Operators' monthly gross gaming revenue.

96%

of sports wagering tax revenue delivered to the District is generated by online operators. Retail operations contribute to 4% of total tax revenue.

Fiscal Year 2025 Sports Wagering Financials

	OPERATOR	TAX REVENUE
Class A Operators	FanDuel	\$10,090,878
Tax Rate: 20%	Caesars	\$980,128
	BetMGM	\$750,227
Class B Operators	Sports & Social	\$9,055
Tax Rate: 10%		
Class C Operators	DraftKings	\$5,930,597
Tax Rate: 30%	Fanatics	\$1,310,323
	PENN	\$320,173

All Operators

	RETAIL	ONLINE	TOTAL	RETAIL %
Total Wagers	407,412	34,286,377	34,693,789	1.2%
Handle	\$28,705,646	\$773,173,979	\$801,879,625	3.6%
Payouts	\$24,827,423	\$692,751,169	\$717,578,592	3.5%
Gross Gaming Revenue	\$3,871,655	\$80,422,811	\$84,294,466	4.6%
Tax Revenue	\$773,104	\$18,618,288	\$19,391,392	4.0%

Games Of Skill

Games of Skill (GOS) are based on a player’s skill, not chance or luck. DC Lottery’s Regulation and Oversight Division licenses and monitors all GOS terminals, manufacturers, and distributors in the District.

\$36,800

Licensing fees generated

15

Inspections performed

7

Applications approved

DC Lottery partnered with game manufacturers Omega Technologies, LLC (Firepot Game of Skill System) and Pace-O-Matic, Inc. (Edge Game of Skill System) to provide GOS at the following retailers:

- Allure Bar & Lounge
- American Legion #8 DC
- Atomic Billiards
- Aura Bar & Lounge
- Bub and Pops
- Exchange Saloon
- Franklin Hall
- Ivy City Tavern
- Jake’s Tavern
- La Cabana
- La Villa Restaurant
- Pitchers
- Players Club
- Players Lounge 1
- Rocket Bar
- Solly’s U St Tavern
- Toro Bar Dragon
- Trusty’s Bar
- Union Pub
- Union Trust
- Wingo’s

Combined, GOS operators generated the following revenue in Fiscal Year 2025:

Handle	\$6,603,704
Payouts	\$5,316,184
Gross Gaming Revenue	\$1,287,520
Tax Revenue (10%)	\$128,752

Charitable Gaming

Through the licensing of charitable gaming activities, DC Lottery has helped local nonprofits raise more than **\$2 Million**.

\$2 MILLION

In funding raised through Charitable Gaming activities

44

Traditional raffle licenses granted

4

50/50 licenses granted for National Basketball Association, Major League Baseball, National Hockey League, and DC Scores leagues

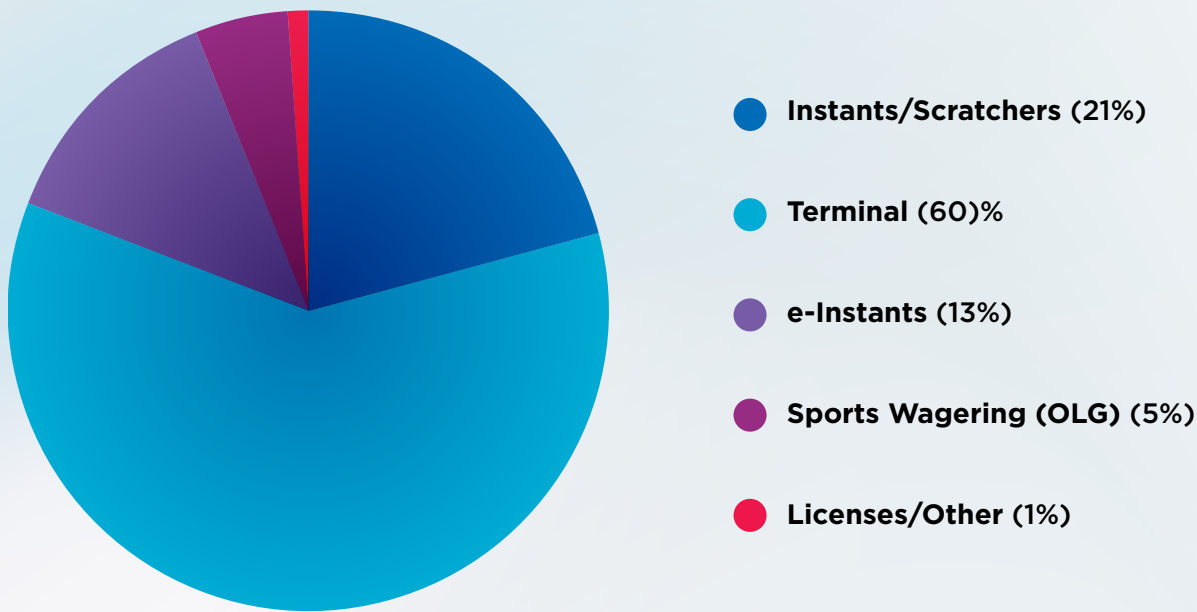
3

Bingo licenses granted

3

Monte Carlo licenses granted

Where the Money Came From



OLG’s Fiscal Year 2025 revenue profile reflects a well-diversified performance, with total receipts of approximately \$210.8 Million across core product lines. Terminal-based games continue to be the primary revenue driver, contributing roughly 60% of total revenue, underscoring their sustained popularity and reliability as a foundation of the portfolio. Instants/Scratchers also delivered a solid 21% share, reinforcing their role as a consistent and accessible product for players. Meanwhile, e-Instants captured 13% of revenue, signaling continued traction in the digital space and aligning with broader industry trends toward online and mobile engagement. Sport wagering-OLG (5%) and Licenses/Other (1%) round out the portfolio, providing incremental diversification and supplemental revenue streams.

GAME TYPE	WHERE THE MONEY CAME FROM*
Instants/Scratchers	\$43,415.10
Terminal	\$126,752.89
e-Instants	\$27,877.86
Sports Wagering (OLG)	\$9,941.09
Licenses/Other	\$2,768.00
	\$210,754.94

**shown in thousands*



District-wide Wins

In Fiscal Year 2025, there were 8,112,083 wins that resulted in more than \$128.7 Million in cash prizes!

Whether it's a life-changing jackpot or a fun prize pack, DC Lottery delivered excitement at every level. Players took home more than **\$128.7 Million** in winnings across all platforms—including in-store, online, and app play, Second Chance contests, Players' Club promotions, and social media giveaways. Their stories made headlines, with winners featured on Fox 5 DC, Yahoo, MSN, USA Today, and others.

