

#### **District of Columbia**

# REGISTER

#### HIGHLIGHTS

- Executive Office of the Mayor establishes the Washington, DC Regional Planning Commission on Health and HIV (Mayor's Order 2019-073)
- Executive Office of the Mayor extends the terms for the Southwest, Mount Vernon Triangle, and Georgetown Business Improvement Districts (Mayor's Orders 2019-074, 2019-075 and 2019-076)
- Department of Energy and Environment solicits public comment on the Proposed Regional Haze State Implementation Plan
- Department of Health Care Finance updates the Medicaid Fee Schedule for home health services
- Department of Health announces funding for implementing a program for improving diabetes, hypertension, and blood cholesterol control for Wards 5, 7, and 8 residents
- Office of Lottery and Gaming implements the provisions of the Sports Wagering Lottery Amendment Act of 2018
- Department of Small and Local Business Development announces funding for developing and supporting microbusinesses in Wards 7 and 8
- Office of Victim Services and Justice Grants proposes a program for protecting the confidentiality of a victim's residential address

The Council of the District of Columbia is not publishing materials in the District of Columbia Register this week.

#### THE OFFICE OF LOTTERY AND GAMING

#### **NOTICE OF FINAL RULEMAKING**

#### (PRIVATELY OPERATED SPORTS WAGERING)

The Executive Director of the Office of Lottery and Gaming, pursuant to the authority set forth in Section 4 of the Law to Legalize Lotteries, Daily Numbers Games, and Bingo and Raffles for Charitable Purposes in the District of Columbia, effective March 10, 1981 (D.C. Law 3-172; D.C. Official Code §§ 36-601.06(a) and 36-621.02 (2012 Repl.)), and Office of the Chief Financial Officer Management Control Order No. 96-22, effective September 24, 1996, hereby gives notice the repeal Chapters 20 (Lottery Board Procurement), 22 (Procurement By Competitive Sealed Bidding), 23 (Procurement By Competitive Sealed Proposals), 24 (Sole Source and Emergency Procurements), and 25 (Small Purchases) of Title 30 (Lottery and Charitable Games) of the District of Columbia Municipal Regulations (DCMR), and to the adoption of amendments to Chapter 21 (formerly Contract Administration and Management, now Privately Operated Sports Wagering) of Title 30 DCMR.

The purpose of the rulemaking is to implement provisions of the Sports Wagering Lottery Amendment Act of 2018, effective May 3, 2019 (D.C. Law 22-312; 66 DCR 1402 (February 1, 2019)).

A Notice of Proposed Rulemaking was published on June 14, 2019 at 66 DCR 7194. The Office received comments on the proposed rules from Commissioner Robert Vinson Brannum, (ANC 5E08). Comments on the proposed rules were also received from DC United; DraftKings, Inc.; Ian G. Thomas, Offit Kurman LLP; Lincoln Holdings, Inc. dba Monumental Sports and Entertainment; MGM Resorts International; Sports Fan Coalition; Washington Nationals Baseball Club; and William Hill US. The comments are summarized below.

Commenter: Commissioner Robert Vinson Brannum, (ANC5E08)

	Commissioner Robert vinson Brannun	
Proposed	Comment Summary	Response
Rule		_
Section		
§ 2101.3	Commissioner Brannum recommended that the rules include a specified time period and/or an exclusion for certain acts adjudicated as a juvenile, expunged or otherwise vacated by a court of competent jurisdiction.	No change was made to the rule based on the comment. The Sports Wagering Lottery Amendment Act of 2018 includes a list of convictions that will disqualify an Applicant from licensure. The office cannot change that list by rule. The rule adds additional convictions that the Executive Director may consider in determining whether to approve an application for licensure. Under the rules as written, the Executive Director has the discretion to take into consideration all of the facts

		surround the conviction, including whether the convictions occurred with the Applicant was a juvenile, and whether the conviction was expunged or otherwise vacated by a court of competent jurisdiction.
§ 2102.3	Commissioner Brannum recommended that rules include specific language defining tax returns to include all state and/or federal tax return.	No change was made to the rule based on the comment. The rule as drafted provides the Office with the discretion to obtain copies of an Applicant's District, state and federal tax returns.
General	Commissioner Brannum recommended that the requirements contained in the rules should be the same regardless of the Applicant license for Class A Sports Wagering Operator Licenses, Class B Sports Wagering Operator Licenses and Management Services Provider Licenses.	No change was made to the rules based on the comment. Class A Sports Wagering Operator Licenses, Class B Sports Wagering Operator Licenses and Management Services Provider Licenses all have different statutory requirements that must be addressed in the rule.
General	Commissioner Brannum recommended that language be included in the rules stating the rules shall limit or prohibit in any manner or scope provisions outlined and contained in D.C. Official Code § 1-309.10.	No change was made to the rule based on the comment because the Office cannot, by rule, limit the requirements set forth in D.C. Official Code § 1-309.10.

**Commenter: DraftKings, Inc.** 

	Diaitixings, inc.	<u>,                                      </u>
Proposed	Comment Summary	Response
Rule Section		
§§ 2101.4,	The rule should clarify that an	The comment was addressed in §§
2102.4,	Applicant notify the Office of any	2101.5, 2102.4, 2103.5, 2104.5, and
2103.5	material changes to their application	2105.6 of the adopted rule.
2104.5 and	within ten (10) business days of the	
2105.6	Applicant being made aware of the	
	change.	
§§ 2101.13,	The rule should not establish a fixed	No change to the rule was made based
2102.12,	standard of review in making a	on the comment. It is important to
2103.12,	suitability for licensure determination.	provide the standard of review the
2104.10	The suitability determination should be	Executive Director will use when
2105.12 and	left to the Executive Director's	determining suitability for licensure.
2107.2	discretion in reviewing the criteria	
	outlined within the rule. Attaching a	
	fixed standard of review to determining	
	suitability takes a level of discretion	
	away from the Executive Director that	

	should be available when reviewing complex applications for gaming licenses.	
§§ 2101.14(h), 2102.13(h) and 2103.13(h)	The rule requires that the Executive Director consider whether an Applicant has a disqualifying offense when determining if an Applicant is suitable for licensure. Amend the rule to remove the term "disqualifying" from the rule and align the language to suggested changes to § 2107.1.	No change to the rule was made based on the comment. The Sports Wagering Lottery Amendment Act of 2018 includes a list of disqualifying offenses. The rule, as written reflects that the Office must review all to determine if the Applicant has been convicted of a disqualifying offense.
§§ 2101.14(k), 2102.13(j) and 2103.13(j)	Amend the rule to remove a review of the Applicant's affiliates and affiliated companies as part of the suitability review for licensure.	No change to the rule was made based on the comment. A review of the Applicant's affiliates and affiliated companies is important in determining an Applicant's overall suitability for licensure.
§§ 2101.14(o), 2102.13(n) and 2103.14(n)	The proposed rule requires a review of all of an Applicant's pending litigation as a part of the application review process. Amend the rule to require only a review of litigation where the Applicant has been found guilty or has had an adverse ruling rendered against it by a court of competent jurisdiction.	No change to the rule was made based on the comment. The fact a matter has not been fully adjudicated will be appropriately considered by the Executive Director when making a suitability for licensure determination.
§§ 2102.12, 2103.12, and 2104.10	Amend the rule to provide the Executive Director with the discretion, upon a showing of good cause, to grant a waiver of the information that must be provided in conjunction with an application.	The comment was addressed in §§ 2102.3, 2103.3 and 2104.6 of the adopted rule.
§ 2105.2	The rule should be clarified to ensure that only those individuals directly involved with a Sports Wagering Operator's operation in the District of Columbia are required to obtain an Occupational License.	The comment was addressed in § 2105.2 of the adopted rule.
§ 2105.3	Amend the rule to remove the provision that allows the Office to license different levels of Occupational Licenses.	No change to the rule was made based on the comment. It is important that the Office have the discretion to license different levels of Occupational Licenses to coincide with the duties performed by the license holder.
§ 2106.2	Remove proof of current licensure for sports wagering as a requirement for a Provisional Sports Wagering License.	No change to the rule was made based on the comment. Provisional Sports Wagering License will be issued to

		qualified applicants who have been licensed in other Office approved jurisdictions. Because a Provisional License is issued prior to the full District licensing process being completed, the District must rely on the fact that the Applicant has been fully vetted and licensed in another approved jurisdiction. Accordingly, a Provision Sports Wagering License will only be available for Applicants that have been fully vetted and licensed in another approved jurisdiction.
§ 2106.3	Amend the rule to include a requirement that the Office provide notice to the holder of a Provisional Sports Wagering License if the Office determines that it will rescind the Provisional Sports Wagering License.	The comment was addressed in § 2106.3 of the adopted rule.
§ 2106.4	Amend the rule to make a Provisional Sports Wagering License valid for one (1) year.	No change to the rule was made based on the comment. The rule as drafted allows the Executive Director to extend the term of a Provisional Sports Wagering License beyond six (6) months upon a showing of good cause.
§ 2107.1	Amend the rule to provide the Office with discretion not to deny, suspend, or revoke a license for the violations listed in § 2107.1.	No change to the rule was made based on the comment. The violations contained in § 2107.1 warrant administrative enforcement action being taken against the Licensee. Section 2107.1 provides the range of sanctions that are available to be imposed should the office determine that the license holder violated one of the offenses.
§ 2107.2	Amend the rule to limit when the Office may deny, suspend or revoke a license based on an Applicant's or Licensee's change of ownership.	No change to the rule was made based on the comment. The rule, as currently drafted, is in alignment with the statutory requirement. The change proposed by the commenter would create a requirement that is different from the statutory requirement.
§ 2108.1	Amend the rule to require that Operators and Management Services Providers promptly report to the Office facts or circumstances related to the	The comment was addressed in § 2108.1 of the adopted rule.

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6.2100.2	operation of a sports wagering Licensee that the Operator or Management Services Provider reasonably believes constitutes a violation of District or federal law, including suspicious sports wagering over any threshold set by the Operator or Management Services Provider.	
§ 2108.3	Amend the rule to require that Operators and Management Service Providers investigate each player complaint and provide a response to the player within ten (10) business days.	The comment was addressed in § 2108.4 of the adopted rule.
§ 2109.1	Amend the rule to require that Operators and Management Services Providers make commercially reasonable efforts to prevent visibly intoxicated or impaired persons from participating in sports wagering or entering the approved designated areas for sports wagering on the licensed premises.	The comment was addressed in § 2109.1 of the adopted rule.
§ 2109.1	Amend the rule to prohibit an employee or agent who is serving alcoholic beverages to customers from taking sports wagers during the same work shift.	The comment was addressed in § 2109.1 of the adopted rule.
§ 2110.1	Amend the rule to remove the requirement that the name of the Sports Wagering Manager on duty be conspicuously posted in the Sports Wagering Facility.	No change to the rule was made based on the comment. Enforcement officials and sports wagering customers should be able to readily ascertain the name of the Sports Wagering Manager on duty.
§ 2112.1	Amend the rule to remove the requirement that a Sports Wagering Manager be present for all hours when Self Service Betting Terminal wagering is available at the Sports Wagering Facility.	No change to the rule was made based on the comment. A Sports Wagering Manager must be on duty at all time when sports wagers are being accepted at the Sports Wagering Facility.
§ 2116.2	Amend the rule to include the circumstances under which the Operator will void a bet and the treatment of errors, late bets and related contingencies in the list of items that must be included in the House Rules.	The comment was addressed in § 2116.2 of the adopted rule.
§ 2117.1	Amend the rule to allow for the use of	The comment was addressed in § 2117

	other types of security, in addition to cash, to meet the reserve requirement.	of the adopted rule.
§ 2117.2	Amend the rule to require that Operators notify the Office within five (5) business days if their reserve is not sufficient to cover the calculated reserve requirement and the Operator must also indicate the steps the Operator has taken to remedy the deficiency.	No change to the rule was made based on the comment. In order to maintain the financial integrity of sports wagering in the District, Operators must notify the Office within twenty-four (24) hours if their cash reserve is not sufficient to cover the calculated requirement and must also indicate the steps the Operator has taken to remedy the deficiency.
§ 2119.6	Amend the rule to make an event number discretionary.	The comment was addressed in § 2119.6 of the adopted rule.
§ 2119.7	Amend the rule to allow for tickets up to \$10,000 be allowed to be redeemed by mail.	The comment was addressed in § 2119.7 of the adopted rule.
§ 2119.11	Amend the rule to limit the requirement that a sports wagering system be configured to prevent the acceptance of wagers from players prohibited from wagering wagers that require the verification of the player's identification.	The comment was addressed in § 2119.11 of the adopted rule.
§ 2119.13	Amend the rule to require that a sports wagering system shall prevent past posting of wagers and the voiding or cancellation of wagers after the outcome of an event is known unless the voiding or cancellation of wagers is done in accordance with the Office approved House Rules	No change was made to the rule based on the comment because the system must prevent past posting of wagers and the voiding or cancellation of wagers after the outcome of an event is known.
§ 2123.1	Amend the rule to implement a 180-day time period in which to complete the financial audit.	The comment was addressed in § 2123.1 of the adopted rule.
§ 2127.1	Amend the rule to prevent situations where Sports Wagering Operators are restricted from offering wagering on an International Olympic Committee event because one or two participants in an event happen to be under the age of eighteen (18).	The comment was addressed in § 2127.1 of the adopted rule.
§ 2128.2	Amend the rule to allow Operators and Management Services Providers adequate time to properly update the responsible gaming plan and provide	The comment was addressed in § 2128.2 of the adopted rule.

	adequate time to properly submit said	
	plan for approval.	
§ 2130.2	Amend the rule to remove public relations activities from § 2130.2.	No change was made to the rule based on the comment. To the extent public relations are a form of advertising, they are subject to § 2130.
§ 2130.2	Amend the rule to remove advertisements that consist of indecent or offensive graphics or audio, or both from the list of prohibited advertisements.	No change was made to the rule based on the comment because indecent or offensive sports wagering advertisements will not be allowed in the District.
§ 2130.2	Amend the rule to prohibit advertisements that target groups of people that are considered moderate and high-risk groups for gambling addiction.	The comment is addressed in § 2131.2 of the adopted rule.
§ 2130.3	Amend the rule to remove "public relations activities" from this section as it is overly broad and encompasses activities that go beyond the scope of advertising.	No change was made to the rule based on the comment. To the extent public relations are a form of advertising, they are subject to § 2130.
§ 2130.5	DraftKings respectfully requests that this section be removed in its entirety as it creates an environment where Class B Operators are placed at a disadvantage compared to Class A Sports Wagering Facilities. Class A Sports Wagering Facilities are not subject to similar advertising restrictions in and around Class B Operators locations and the restriction of advertising within the exclusivity zone serves no public policy purpose. Further, this restriction could prove to be an impossibility given marketing deals and existing advertising that already exist between entities that will become Class B Operators and Class A Sports Wagering Facilities. DraftKings believes that an advertisement restriction of this kind is inappropriate under any circumstance and should be removed as to foster an environment that recognizes the existing landscape and allows for competition.	No change was made to the rule based on the comment. The advertising restriction coincides with the prohibition of Class B and District Operated sports wagering within the Class A designated zones.
§ 2131.3	Amend the rule to state if a Sports	The comment is addressed in § 2132 of

	Wagering License is revoked, the	the adopted rule.
	Licensee is ineligible to apply for a	the adopted fule.
	new Sports Wagering License in the District of Columbia for a minimum of	
0.2122.1	three (3) years.	N 1 1 1 1 1 1
§ 2132.1	Amend the rule to state if gross sports	No change was made to the rule based
	wagering revenue for a month is a	on the comment. The requested change
	negative number because the winnings	would require a statutory change in the
	paid to patrons exceeds the total	calculation of tax on gross sports
	revenue received by the Sports	wagering revenue.
	Wagering Operator from sports	
	wagering, the Sports Wagering	
	Operator may carry over the negative	
	amount to returns filed for subsequent	
	months.	
Definitions	DraftKings respectfully requests the	The comment is addressed in the
	above modification to the definition of	definition of gross sports wagering
	"gross sports wagering revenue" so that	revenue of the adopted rule.
	the definition conforms to the	_
	definition that was included in the	
	Sports Wagering Lottery Amendment	
	Act of 2018.	
Definitions	DraftKings respectfully requests that	The comment is addressed in the
	the definition of sports wagering	definition of gross sports wagering
	manager be amended to state the	manager of the adopted rule.
	following: "sports wagering manager"	
	means a key employee of the Sports	
	Wagering Operator, or a qualified	
	employee of a licensed Management	
	Services Provider that is operating	
	under a contract with a Sports	
	Wagering Operator, responsible for the	
	operations of sports wagering	
	conducted pursuant to this chapter."	
Definitions	Amend the definition of "wager or bet"	No change was made to the rule based
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	*	_
	_	
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	to clarify that the term does not apply to fantasy or simulated games or contests.	on the comment. However, the Sports Wagering Lottery Amendment Act of 2018 specifically excludes fantasy sports from the definition of sports
		wagering.

Commenter: Lincoln Holdings LLC dba Monumental Sports & Entertainment

Commencer	commenter Emedia Holdings EEC and Monamental Sports & Entertainment		
Proposed	Comment Summary	Response	
Rule			
Section			
§ 2108.1	Revise proposed Section 2108.1 by	No change was made to the rule based	

	adding a subsection (1) to read as follows: "Be permitted to share with Sports League governing bodies and their member teams personal information of individuals who place sports wagers."	on the comment. The previsions relating to the continentality of personal information is statutory and cannot be changed by rule.
General	Information that licensees share with the Office for compliance purposes should not be shared with the Lottery and its vendors	No change to the rule was made based on the comment. However, the Office will not share any of the non-public information it receives for compliance purposes with its lottery or District operated sports wagering vendors.
§ 2120.1	Clarify that Class A licensees may offer online or mobile sports bets within the two-block exclusionary zone.	The comment was addressed in § 2120.1 of the adopted rule.
§ 2126.12	Licensees should be prohibited from knowingly permitting athletes and coaches from wagering on their sports. Licensees cannot reasonably be expected to know the identity of every employee of every team or Sports League, and so the final rules should include a "knew or should have known" element.	No change was made to the rule based on the comment. Section 2126.12 only requires that Operators and Management Services Providers employ reasonable methods to prohibit an athlete, coach, referee, team owner, employee of a sports governing body or its member teams, and player and referee union personnel from wagering on a sporting event overseen by their sports governing body.
§ 2126.10	Licensees, rather than the Office, should be responsible for determining the minimum and maximum limits on the sports wagers that they are willing to accept.	The comment was addressed in § 2126.10 of the adopted rule.
§ 2105.2(b)	Only individuals whose employment duties relate to sports wagering should be required to obtain an occupational license.	The comment was addressed in § 2105.2 of the adopted rule.
§ 2120.4	Require that geofencing be robust enough to identify the player's location within 10 meters of the player's actual location.	No change was made to the rule based on the comment. The rule as drafted provides sufficient geofencing requirements.

**Commenter: Washington Nationals Baseball club** 

Commenter	· Washington Mationals Baseban trab	
Proposed	Comment Summary	Response
Rule		
Section		
§ 2101	The rule should be expanded to include	No change was made to the rule based

	a provision that requires that the entity managing a designated facility in Section 2102.2 affirms its intention for the specific Class A license applicant to occupy the Sports Wagering Facility on its premises. Section 2101 should also include a provision allowing the aforementioned managers of the designated facilities in Section 2102.2 to terminate the occupancy agreement with the Class A license holder on its premises, such that the Class A license is terminated and a new applicant may seek a Class A license for the premises.	on the comments. In order to maintain its license, an Operator or Management Services Provider must lawfully be in control of the licensed premises and maintain its Basic Business License to operate from the licensed Premises.
§ 2101.2	In order to increase the likelihood of a successful Class A license holder and maximize city tax revenues, we strongly urge that the regulations expressly allow data sharing, including customer specific information, between Class A license holders and the entity managing one of the designated facilities in Section 2101.2. We also feel strongly that there ought to be safeguards whereby data provided to the DC Lottery by Class A license holders for the purpose of ensuring regulatory compliance is not made available to the DC Lottery's own business partners or used in any way to market and sell DC Lottery or Lottery business partner products or services.	No change was made to the rule based on the comment. The previsions relating to the continentality of personal information is statutory and cannot be changed by rule. The Office will not share any of the non-public information it receives for compliance purposes with its lottery or District operated sports wagering vendors and such information will not be used to market and sell DC Lottery or Lottery business partner products or services.
§§ 2119.10 and 2126.5	In order to ensure the integrity of betting, particularly, on in-play and proposition lines, it's important that license holders, as well as the Lottery itself and its business partners, be required to use official data that originates from the respective sport leagues.	No change was made to the rule based on the comment, However, under § 2108.3 of the adopted rule, Operators and Management Service Providers are required to report to the Office the sources of data that they use to resolve sports wagers. The Office may disapprove of the sources of data for any reason, including but not limited to, the type of wager and method of data collection.
§ 2108	The regulations should impose certain obligations on operators to report to the Lottery and the relevant sports	No change was made to the rule based on the comment. Section 2108 of the adopted rule requires that Operators and

§ 2105.2	governing body, if they choose to receive such notice, any abnormal betting activity or patterns that call into question with the integrity of a sports event, or a breach of a governing body's rules and codes of conduct relating to sports wagering.  Requiring an Occupational License for	Management Services Providers identify and report sports wagering irregularities to the Office. The Office, in its discretion, may work with sports governing bodies when investigating sports wagering irregularities.  The comment was addressed in §
y 2103.2	anyone working in a restricted area is too broad.	2105.2 of the adopted rule.
§ 2133.1 (c)	The CBE requirements should be clarified such that employee salaries are excluded from thirty-five percent (35%) CBE contracting requirement.	The comment was addressed in § 2134.2.
§ 2102	Sports Wagering Facilities will face difficulties in identifying operators without knowing how the Lottery will define "two blocks."	The comment was addressed in § 2102.2 of the adopted rule.
§ 2120.4	We think it's important to require Class A and Class B License holders, as well as the DC Lottery and its partners, to disclose how they plan to limit the reach of their respective mobile betting applications. A technical specifications document should be provided covering topics such as the level of location accuracy required, how applications must handle transitioning from one zone to another, usage reporting and system security. Such information should be conveyed to the DC Lottery and shared with the other parties.	No change to the rule was made based on the comment. The rule as drafted provides sufficient geofencing requirements.

Commenter: Ian G. Thomas Offit Kurman Attorneys at Law

Proposed	Comment Summary	Response
Rule		response
Section		
§ 2106	Requiring an applicant for a provisional Class B License be licensed by another jurisdiction is contrary to the policy behind the Act and should be removed from the regulations.	No change to the rule was made based on the comment. Provisional Sports Wagering License will be issued to qualified applicants who have been licensed in other Office approved jurisdictions. Because a Provisional License is issued prior to the full District licensing process being completed, the District must rely on the fact that the Applicant has been fully vetted and licensed in another approved jurisdiction. Accordingly, a Provisional Sports Wagering License will only be available for Applicants that have been fully vetted and licensed in another
		approved jurisdiction.

Commenter: Brian L. Hess, Sports Fans Coalition

Proposed	Comment Summary	Response
Rule		
Section		
General	While many states have legalized sports betting, and many more still considering it, the DC regulations proposed are the most comprehensive consumer protections that Sports Fans Coalition has reviewed.	No change to the rule was made based on the comment. The Office appreciates the comment.

#### **Commenter: MGM Resorts International**

Proposed	Comment Summary	Response
Rule		
Section		
§ 2102	Provide a definition of the two (2)	The comment was addressed in §
	block exclusionary zone for Class A	2102.2 of the adopted rule.
	Operators	
§ 2108.1(c)	We request that the Office of Lottery	The comment was addressed in §
	and Charitable Games change the word	2108.1(c).
	"immediately" to "promptly."	
§ 2108.5	We request that the Office of Lottery	The comment was addressed in §
	and Charitable Games establish a	2108.6 of the adopted rule.
	standard of "reasonable" rather than	

	"optimum security," which generally is	
	the industry standard.	
§ 2109.1(d)	We request that the Office of Lottery and Charitable Games require that operators be required to prevent an intoxicated or impaired person from wagering as the requirement. For consistency, the word "noticeably" should be added each time the phrase "intoxicated or impaired persons" is used.	The comment was addressed in § 2109 of the adopted rule.
§ 2114.9	We request that the Office of Lottery and Charitable Games clarify what happens if the winnings occurred prior to the self-exclusion.	The comment was addressed in § 2114.9.
§ 2116.3	Remove the provision requiring a House Rules provision prohibiting the stacking of bets to avoid federal currency transactional reporting thresholds.	The comment was addressed by removing the provision.
§ 2116.4	Requires that House Rules be conspicuously displayed. The rules may be too voluminous to display. We request clarification and that the language be changed to indicate that the rules be available, but not necessarily displayed.	The comment was addressed in § 2116.4 of the adopted rule.
§ 2117.1	Requires Operators and Management Service Providers to establish a \$25,000 cash reserve requirement. We request that the Office of Lottery and Charitable Games reconsider whether a\$25,000 cash reserve is sufficient. This cash reserve requirement should be increased to ensure that operators with the appropriate financial wherewithal are awarded licenses to protect consumers from nonpayment.	No change to the rule was made based on the comment. Twenty-five thousand dollars (\$25,000) is the minimum reserve. The rule provides the caution that is used to determine the actual amount of the required reserve.
§ 2118.2	Sets forth requirements of Operator or Management Services Provider for obtaining and recording information for payouts not associated with a player account. To comply with Title 31, ID is required for transactions over \$5,000, and this is the threshold where tracking begins. We request more clarification	No change to the rule was made based on the comment. Operators and Management Services Providers are responsible for complying with the Office's administrative rules as well as all applicable federal requirements.

	regarding the \$10,000 threshold.	
§ 2122.3(d)	Requires only the last 4 digits of SSN. We respectfully request that a complete social security number be required to strengthen know-your-customer compliance efforts.	No change to the rule was made based on the comment. The rule allows for a player to enter the last four digits of their Social Security Number (SSN) if the other factors are sufficient to determine the entire nine-digit SSN within four (4) minutes. If that cannot be done, entry of the nine-digit SSN is required.
§ 2126.12(a)	Provides that an employee of the Operator of Management Services Provider "and any relative living in the same household of that employee cannot place a wager." We understand that this is required by the enabling law but respectfully note that it will present enforcement challenges.	No change to the rule was made based on the comment. The requirement is statutory.
§ 2129.31	Requires that any self-excluded person not be permitted to make a wager or enter sports wagering area. This may present challenges to enforce; unless an Operator has a gatekeeper, it will not be able to exclude them from the facility. We respectfully request that the regulation focus on excluding persons from making wagers.	The comment was addressed in § 2129.31(a) of the adopted rule.
§ 2129.31(g)	Requires operators to confiscate winnings from self-excluded individuals. While this requirement is modified by "where reasonably possible," this may prove to be difficult. We suggest that this provision be amended to require Operators to withhold winnings in these circumstances, but "confiscate" connotes more than withholding.	The comment was addressed in § 2131.31(g) of the adopted rule.
§ 2130.2(g)	Prohibits advertising that "Targets moderate and high-risk groups". We suggest that the Office of Lottery and Charitable Games define "moderate and high-risk groups."	The comment is addressed in § 2131.2 (g) of the adopted rule.

#### **Commenter William Hill US**

Commenter	William Hill US	
§ 2108.l(c)	This section requires that	The comment was addressed in §
	circumstances related to sports	2108(c) of the adopted rule.
	wagering operations that may	
	constitute a violation of law be	
	"immediately" reported. The rule	
	should be amended to allow operators	
	and management services providers an	
	opportunity to conduct a preliminary	
	investigation, and gather useful	
	information, before raising the issue	
	with the Office	
§ 2109.1(d)	This section requires that Operators and	The comment was addressed in §
	Management Services Providers	2109.1(d) of the adopted rule.
	prevent intoxicated or impaired persons	
	from "entering" the sports wagering	
	area. Unfortunately, it is not always	
	obvious when a person is intoxicated or	
	impaired until after they have entered	
	the sports wagering area. The rule	
	should be amended to required that	
	Operators and Management Services	
	Providers prevent intoxicated or	
	impaired persons from participating in	
	sports wagering and, once aware that	
	such persons are on the premises,	
	immediately remove them from the	
	approved designated areas for sports	
	wagering on the licensed premises.	
§ 2109.1(f)	This subsection of the Rules requires	The comment was addressed in §
8 2107.1(1)	that the security footage be stored for	2109.1(f) and the adopted rule.
	thirty (30) days. William Hill	2107.1(1) and the adopted fale.
	respectfully requests that this be	
	revised to require storage of security	
	footage for a minimum of seven (7)	
	days, as it is customary in other	
	jurisdictions and would reduce the	
	costs associated with data storage fees.	
§ 2114.8	Similar to William Hill's comment	The comment was addressed in §
	regarding Section 2109.l(d), this	2114.8 of the adopted rule.
	subjection should be revised as, again,	_
	it will not always be possible to	
	identify or know when a self-excluded	
	person has entered a Sports Wagering	
	Facility. The subsection should be	
	revised to require that Operators and	
	10.1550 to require that Operators and	

	Management Service Providers establish reasonable procedures designed to discourage entry of a self-excluded person into the sportsbook area of a Sports Wagering Facility and, once aware that such persons are on the premises, to remove them from the Sports Wagering Facility."	
§ 2119.2	The Rules make reference to the sports wagering system meeting the minimum testing requirements of the GLI standards, or other standards approved by the Office. When approving sports wagering systems, William Hill respectfully requests that the Office accept testing approvals from other jurisdictions where the system has already been approved to satisfy this requirement.	No change to the rule was made based on the comment. Sports wagering systems will must meet the requirements set forth in § 2119.2 of the amended rule.
§ 2119.13	While this section requires the prevention of past posting of wagers, William Hill suggests that it be revised to also include a provision that allows the Office to use discretion in rescinding wagers where an obvious error has occurred.	No change was made to the rule based on the comment because the system must prevent past posting of wagers and the voiding or cancellation of wagers after the outcome of an event is known.
§§ 2122.10(i) & 2122.13(h)	William Hill would like confirmation that the reference in these subsections to "[a]ny other means approved by the Office" will include those transactions processed via Sightline Play+ and EML prepaid cards.	No change to the rule was made based on the comment. The Office does not have enough information about the referenced products to make a determination at this time. Information about the referenced products will have to be submitted to the Office for review as part of the licensure and approval process.
§ 2126.10	This Rule requires that the Office's Executive Director set the minimum and maximum sports wagers. Licensees are in the best position to determine their own wager limits, if any, as is the case in most jurisdictions where sports wagering has been legalized.	The comment has been addressed in § 2126.10 of the adopted rule.
§ 2126.12(b)	This section of the Rules provides a list of those individuals that are prohibited from placing wagers. As it is very difficult to know and identify all of the	No change was made to the rule based on the comment. Section 2126.12(b) only requires that Operators and Management Services Providers

	individuals referenced in this subsection, the rule should be limited to those persons which an Operator or Management Services Provider either knew, or reasonably should have known, to be a member of such category.	employ reasonable methods to prohibit an athlete, coach, referee, team owner, employee of a sports governing body or its member teams, and player and referee union personnel from wagering on a sporting event overseen by their sports governing body.
§ 2127.l(a)	This section of the proposed Rules provides that no wagers may be placed on collegiate sports or athletic events involving District of Columbia college and university teams. Placing prohibitions on collegiate events makes it very difficult to shift customers from the black market, where they can bet on all events, to the legal market. As such, William Hill respectfully submits that this subsection should be deleted from the Rules.	No change to the rule was made based on the comment. The prohibition on accepting wagers on District college teams is important in marinating the integrity of local college athletics.
§ 2128.l(m)	Licensees are required to submit a responsible gaming plan that must include certain elements; this subsection requires a procedure to block a patron's bank card from being used at automated tellers or other bank machines on, or adjacent to, the Sports Wagering Facility. Since the Licensees will not have authority or access regarding the use of a patron's bank card, or the automated tellers or bank machines, the requirement is unreasonable and should be stricken as a plan requirement.	The referenced provision was deleted from the adopted rule.
General	Finally, as a general matter, the Rules provide that individuals participating in sports wagering be at least 18 years of age. To date, the age requirement in all other jurisdictions legalizing sports wagering is 21 and over.	No change was made to the rule based on the comment. The minimum age to engage in sports wagering is statutory.

#### **Commenter: DC United**

General	Remove any written signature on voided tickets as the system already requires	No change was made to the rule based on the comment. Not all systems
	authorization to void a ticket will add to ease of operation.	operate in the same manner.
General	Ensure that reporting required by regulation is an exhaustive list of what is needed to perform a proper audit / reconciliation for both regulatory and GAAP accounting. Schedule a reporting workshop with accounting team with vendor to ensure appropriate assumptions on columns, time ranges, and calculations.	No change was made to the rule based on the comment. Reporting must meet the requirements set forth in GLI 33.
General	Permit mail pays conducted from centralized source (NV or other central partner location is preferable). Allow for 30 day processing of ticket redemption.	No change was made to the rule based on the comment. Whether to conduct mail pays from a central location is at the discretion of the Operator or Management Services Provider.
General	Race and Sports Audit / Accounting done from centralized location. This will lead to subject matter experts across all jurisdictions with extensive system knowledge for DC Lottery support/ questions. Industry standard recommendations allows for centralization in NV. (Similar to NV, MS).	No change was made to the rule based on the comment. Whether to conduct mail pays from a central location is at the discretion of the Operator or Management Services Provider.
General	Standard Ticket Expired timeframe. Recommendation is one year. (Similar to NJ & NV).	The comment was addressed in § 2126.11 of the adopted rule.
General	No re-grading of physical race and sports tickets. Currently a Nevada Minimum Internal Control Standard. If needed to show that the system is working properly, perform process during "field trial" or probationary period. (Similar to NJ).	No change was made to the rule based on the comment.
General	Adherence to federal reporting requirements ( <i>e.g.</i> , W-2G standard of \$600 net win at 300-1 or higher odds).	No change was made to the rule based on the comment. Sports wagering operations must comply with applicable federal reporting requirements.
General	No separate Mantrap when entering sportsbook back of house area. (similar to NV & MS).	No change was made to the rule based on the comment. A designated high payout window is not required under the rules; however, a security plan must

		be submitted for approval as a part of the application process.
General	No requirement for designated high limit payout window. Large wagers can be serviced by any window (Similar to NV & MS.)	No change was made to the rule based on the comment. There is no restriction on open sportsbook counters, and counter barriers are not required under the rules; however, a security plan must be submitted for approval as a part of the application process.
General	Permit open sportsbook counters. No requirement for sportsbook counter barriers (Bars / Glass similar to casino cage). (Similar to NV / MS).	No change was made to the rule based on the comment. Glass barriers around betting desks, tempered glass around the desk and partial height doors to betting counters are not required under the rules; however, a security plan must be submitted for approval as a part of the application process.
General	No special glass barrier around betting desk. Tempered glass around desk and partial height door to betting counters. This is to prevent anyone outside from reaching door pull. (Unlike PA we would like to ensure convenience without sacrificing security).	No change was made to the rule based on the comment. A separate mantrap is not required under the rules; however, a security plan must be submitted for approval as a part of the application process.
General	Temporary Badging for vendors and expedited licensing for sportsbook launch (Similar to NJ) depending on timing and implementation of regulations, we would like to ensure operations can begin as soon as regulators are comfortable.	No change was made to the rule based on the comment. The rules as drafted authorize a provisional licensing process.
General	Recommend DC Lottery to focus on technical standards GLI-33. If there are additional standards, DC Lottery to consider waivers for 180 days to become compliant outside of GLI-33.	No change was made to the rule based on the comment. GLI-33 is incorporated into the rules as drafted.
General	Removal of any "Mandatory" position requirements and "key" positions dedicated to the sportsbook. This allow for multi-department (Casino Ops / Cage / Slot Ops) support and oversight. (Similar to NV & MS.	No change was made to the rule based on the comment. Only sports wagering is authorized under the DC statute.
General	Is GLI-20 the standard Sportsbook operators should use for compliance in Kiosks standards.	No change was made to the rule based on the comment. GLI-33 points to GLI-2O. GLI-33 is incorporated into the rules.

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General	No Limitations on SSBTs locations and quantities within gaming spaces (Similar to NV, NJ, MS) as well as mobile gaming within radius (with radius measurement to be clarified by regulators).	No change was made to the rule based on the comment. Terminal locations must be submitted as part of the security plan.
General	Race and Sports Writer can comingle tills provided the system can differentiate between a sports vs race wager.	No change was made to the rule based on the comment. This is not an item covered by the rules.
General	Ability to provide risk management services from a different authorized jurisdiction (Similar to NJ, PA, MS) – allows for efficiency, consistency, and integrity monitoring.	No change was made to the rule based on the comment. This is not an item covered by the rules.
General	Supervisors have the ability to cash or approve large wagers, subject to federal and state reporting requirements.	No change was made to the rule based on the comment. This is a business decision for the Operators and Management Services Providers.
General	Flexibility to add temporary locations within properties. Examples would include Satellite Desks for on-premises events (game days and/or concerts) and during Special events (Superbowl, March Madness, etc.).	No change was made to the rule based on the comment. The location of any temporary locations within the properties must be included as a part of the approved security plan.
General	Allow supervisors to service customers at sportsbook with their own designated bank when there is more than one supervisor scheduled. (Similar to NV).	No change was made to the rule based on the comment. This is not an item covered by the rules.
General	Recommend creating a website or other centralized list that will include permitted wagers / events for all operators. This will alleviate burden for multiple same approval. (NV as an example).	No change was made to the rule based on the comment. However, the Office anticipates posting approved wagers and events on its website.
General	Multiple Account Wagering Funding Options (Similar to NJ) and no in-person registration requirements (subject to IRS/FinCEN requirements on this subject) with electronic ID verification.	No change was made to the rule based on the comment. Multiple Account Wagering Funding Options (Similar to NJ) and no in-person registration requirements are not prohibited under the rules.
General	Ability for core wagering servers to reside either on-property or at a central co-location center within the state (Unlike NJ); ideally specific regulation indicating that interstate routing does not impact wager location.	No change was made to the rule based on the comment. The rules do not prohibit having the core wagering services reside at a central co-location within the District.

General	Ensuring that Class-B and Class-A are held to the same surveillance standards.	No change was made to the rule based on the comment. Class-B and Class-A Operators will be held to the same surveillance standards
General	Clarification on whether there is a regulatory preference for live surveillance (and if so, whether regulators will require direct access). versus taped surveillance to make deployment easier while still maintaining responsible gaming standards.	No change was made to the rule based on the comment. The rules do not require live surveillance.
General	Single PTZ camera to cover multiple betting kiosks and/or in-kiosk taped surveillance versus requirement for individual cameras for each kiosk/desk.	No change was made to the rule based on the comment. The location of cameras will be reviewed as a part of the security plan review.
	Clarification on the specific unit of measurement for the two-block radius.	The comment was addressed in § 2120.1 of the adopted rule.
	Confirmation that a Class-B license will not be granted within the two-block radius of a Class-A license holder	The comment was addressed in § 2120.2 of the adopted rule.

Based on the comments received, the Office made clarifying changes to the rules. The Office also made changes to clarify the rules and to correct clerical and grammatical errors.

The rules were adopted as final on August 22, 2019 and will become effective upon publication of this Notice in the *D.C. Register*.

#### Title 30 DCMR, LOTTERY AND CHARITABLE GAMES, is amended as follows:

#### CHAPTER 20 [RESERVED]

### Chapter 21, CONTRACT ADMINISTRATION AND MANAGEMENT, is amended to read as follows:

#### CHAPTER 21 PRIVATELY OPERATED SPORTS WAGERING

Secs.	
2100	SCOPE OF CHAPTER
2101	CLASS A SPORTS WAGERING OPERATOR LICENSE REQUIREMENTS
2102	CLASS B SPORTS WAGERING OPERATOR LICENSE REQUIREMENTS
2103	MANAGEMENT SERVICES PROVIDER LICENSE REQUIREMENTS
2104	SUPPLIER LICENSE REQUIREMENTS
2105	OCCUPATIONAL LICENSE REQUIREMENTS
2106	PROVISIONAL SPORTS WAGERING LICENSES
2107	LICENSE PROHIBITIONS
2108	DUTIES OF OPERATORS AND MANAGEMENT SERVICES PROVIDERS

2109	ADDITIONAL DUTIES OF OPERATORS AND MANAGEMENT SERVICES		
	PROVIDERS		
2110	POSTING		
2111	IDENTIFICATION BADGES		
2112	SPORTS WAGERING MANAGER		
2113	REPORTING		
2114	SELF- LIMITING PROGRAM		
2115	INTERNAL CONTROLS		
2116	HOUSE RULES		
2117	RESERVE REQUIREMENTS		
2118	ANONYMOUS WAGERS AND PAYOUTS GREATER THAN \$10,000		
2119	SPORTS WAGERING SYSTEM REQUIREMENTS		
2120	INTERNET AND MOBILE APPLICATION SPORTS WAGERING		
2121	REMOTE SPORTS WAGERING SYSTEMS		
2122	SPORTS WAGERING ACCOUNT REQUIREMENTS		
2123	FINANCIAL AUDIT REQUIREMENTS		
2124	OPERATIONS PROCESS AND PROCEDURE AUDIT REQUIREMENTS		
2125	TECHNICAL SECURITY CONTROL AUDIT REQUIREMENTS		
2126	PLAYER SPORTS WAGERS		
2127	PROHIBITED SPORTS EVENTS		
2128	RESPONSIBLE GAMING PLAN		
2129	SELF-EXCLUSION PROGRAM		
2130	INVOLUNTARY EXCLUSION LIST		
2131	ADVERTISING		
2132	ENFORCEMENT AND PENALTIES		
2133	TAXATION OF SPORTS WAGERING		
2134	SPORTS WAGERING CBE REQUIREMENTS AND SMALL BUSINESS		
	DEVELOPMENT PROGRAM		
2135	SPORTS WAGERING ADMINISTRATIVE HEARINGS		
2136-2198	[RESERVED]		
2199	DEFINITIONS		

#### 2100 SCOPE OF CHAPTER

2100.1 The purpose of this chapter is to implement the Sports Wagering Lottery Amendment Act of 2018, effective May 3, 2019 (D.C. Law 22-312; 66 DCR 1402 (February 1, 2019)) (Act).

# 2101 CLASS A SPORTS WAGERING OPERATOR LICENSE REQUIREMENTS

An individual, group of individuals or entity may apply to the Office for a Class A Operator License, the application for which shall be on a form or platform provided by the Office. Applications shall be made under oath in a form prescribed by the Office.

- The Office may issue a Class A Operator License to an Applicant whose Sports Wagering Facility will be located within any of the following designated facilities:
  - (a) Capital One Arena (601 F Street, N.W., and described as Lot 0047, Square 0455).
  - (b) Audi Field (100 Potomac Avenue, S.W., and described as Lot 0027, Square 0665).
  - (c) Nationals Park (1500 South Capitol Street, S.E., and described as Lot 0016, Square 0705).
  - (d) St. Elizabeths East Entertainment and Sports Arena (St. Elizabeths Campus, 1100 Oak Drive, S.E., and described as Lots 0837 and 0838, Square 5868S).
- A Class A Operator may not apply to operate sports wagering conducted through another physical location outside the physical confines of its approved Sports Wagering facility.
- The Office may require the following information in conjunction with an application for a Class A Operator License:
  - (a) The Applicant's legal name and form of business entity;
  - (b) The mailing address of the Applicant and, if a corporation, the name of the state in which it is incorporated and the location of its principal place of business;
  - (c) The names, addresses, employer identification or Social Security numbers and dates of birth of its directors, officers, partners, owners, and key personnel;
  - (d) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a corporate Applicant, including a corporate holding company, parent company, or subsidiary company of the Applicant that has the ability to control the activities of the corporate Applicant or elect a majority of the board of directors of that corporation, excluding any bank or other licensed lending institution that holds a mortgage or other lien acquired in the ordinary course of business;
  - (e) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a non-corporate Applicant that directly or

indirectly holds a five percent (5%) or greater beneficial or proprietary interest in the Applicant's business operation, or that the Office otherwise determines has the ability to control the Applicant;

- (f) Information regarding the Applicant or any persons identified in subsections (c) through (e) who are eligible to hold a Sports Wagering Operator's License, including disclosure of the following information:
  - (1) Whether the Applicant or any persons identified in subsections (c) through (e) have been convicted of an offense other than a traffic violation:
  - (2) Whether the Applicant or any persons identified in subsections (c) through (e) have been subject to any disciplinary action, past or pending, by any administrative, governmental, or regulatory body;
  - (3) Whether the Applicant or any persons identified in subsections (c) through (e) have been charged with a violation of any statute, rule, regulation, or ordinance of any administrative, regulatory, or other governmental body; or
  - (4) Whether the Applicant or any persons identified in subsections (c) through (e) have been in default of paying any taxes, fees, or other obligations owed to the District of Columbia, any local governmental entity, or the federal government.
- (g) A report of the Applicant's or any person identified in subsections (c) through (e)'s financial activities, including evidence of financial stability, such as bank statements, business and personal income and disbursement schedules, tax returns, or other documentation satisfactory to the Office that demonstrates that the Applicant has sufficient business ability and experience to establish and maintain a successful sports wagering business;
- (h) A certification indicating whether the Applicant or any persons identified in subsections (c) through (e) have been directly employed by an illegal or offshore Sports Wagering Operator that serviced the United States or otherwise accepted black market wagers from individuals located in the United States;
- (i) A description of the proposed information security program to protect the confidentiality, integrity, and availability of personal information of individuals who place sports wagers;

- (j) A description of the proposed internal controls and security systems to be used in conducting sports wagering or processing sports wagering transactions;
- (k) The number of employees expected to be employed at the proposed Sports Wagering Facility;
- (l) The estimated tax revenue to be generated by the Sports Wagering Facility;
- (m) The estimated economic benefit to the District of Columbia of the proposed Sports Wagering Facility. The estimate shall include, but not be limited to, the following:
  - (1) Projected amount of gross revenue on an annual basis;
  - (2) Estimated new capital investment for the project;
  - (3) Scientific or market research performed by the Applicant or its contractors; and
  - (4) Other such information as may be requested by the Office;
- (n) The location of the proposed Sports Wagering Facility;
- (o) Proof that the Applicant has obtained a Basic Business License in the District of Columbia;
- (p) Proof of good standing pursuant to D.C. Official Code § 29-102.08 and a certification that the Citywide Clean Hands Database indicates that the proposed Licensee is current with its District taxes;
- (q) A list of jurisdictions where the Applicant has applied for a sports wagering or gambling license;
- (r) A list of jurisdictions where the Applicant has been issued a sports wagering or gambling license;
- (s) A list of jurisdictions where the Applicant has had any sports wagering or gambling license suspended or revoked;
- (t) Criminal history and background information of the Applicant or any person identified in subsections (c) through (e) as required by the Office;
- (u) Documentation indicating whether the Applicant has entered into a labor peace agreement with each labor organization that is actively engaged in

representing or attempting to represent employees in the gaming, hospitality, or food and beverage industries in the District. If the Applicant has not entered into a labor peace agreement as referenced in this paragraph, the Applicant shall provide information showing that it is engaged in good faith negotiations to enter into a labor peace agreement or information showing why it was unable to enter in a labor peace agreement;

- (v) Information demonstrating whether the Applicant is a Small Business Enterprise; and
- (w) Any other information the Executive Director considers necessary and appropriate to determine the competency, honesty, quality, economic impact and integrity of the proposed operation.
- The Applicant shall notify the Office of any changes to their application within ten (10) business days of the change.
- As a condition of licensure, a Class A Operator shall be bonded, in such amounts and in such manner as determined by the Office, and agree, in writing, to indemnify and to save harmless the District of Columbia against any and all actions, claims, and demands of whatever kind or nature that the District of Columbia may incur by reason of or in consequence of issuing an Operator License to the Licensee. The initial bond amount shall be equal to fifty percent (50%) of the amount the Applicant is required to disclose in accordance with D.C. Official Code § 36-621.06(a)(1)(F). The required bond amount may be adjusted, on a semi-annual basis, by the Executive Director, based on actual tax revenue generated by the Sports Wagering Facility.
- Upon a showing of good cause, the Executive Director may grant a waiver of information that must be provided in conjunction with the application for a Class A Operator License.
- A Class A Operator License shall be issued for five (5) years and require a non-refundable application fee of five hundred thousand dollars (\$500,000), which shall be submitted with the application; provided, that when an Applicant for a Class A Operator License partners in a joint venture with a Certified Business Enterprise majority interest, it shall submit a non-refundable application fee of one hundred twenty-five thousand dollars (\$125,000) at the time of the initial application.
- A Class A Operator License may be renewed for five (5)-year periods; provided, that the Licensee has continued to comply with all statutory and regulatory requirements and pays upon submission of a renewal application a two hundred fifty thousand dollar (\$250,000) renewal fee. The application for renewal shall include a report of Certified Business Enterprise participation, including Certified

Business Enterprise joint ventures, which the Office shall assess and consider verified Certified Business Enterprise participation in the decision to approve a renewal.

- 2101.10 Each Class A Operator License is limited to a single Sports Wagering Facility.
- A Class A Operator may provide Sports Wagering Equipment, software, systems, data or services for the location which it has obtained a license without having to obtain a separate Suppliers License. If a Class A Operator purchases, leases or otherwise obtains Sports Wagering Equipment from a third party, it must do so from a licensed Supplier.
- 2101.12 A Class A Operator License is non-transferable.
- The Office shall not issue a Class A Operator License unless it is satisfied that the Applicant meets the requirements for a Class A Operator License and is a suitable and qualified individual, group of individuals or entity to be licensed to conduct or participate in conducting all aspects of Class A Sports Wagering.
- An Applicant for a Class A Operator License shall establish their suitability for a license by clear and convincing evidence.
- 2101.15 In determining whether an Applicant is suitable and to approve an application for a Class A Operator License, the Executive Director shall consider the following factors relating to the Applicant:
  - (a) Whether the Applicant is proposing a sports wagering operation that will have a positive impact through increased revenues on the District and its residents;
  - (b) Whether the Applicant possesses adequate funds or has secured adequate financing to commence and maintain a sports wagering operation;
  - (c) Whether the Applicant has the financial stability, integrity, and responsibility to conduct a sports wagering operation;
  - (d) Whether the Applicant has sufficient business ability and experience to create and maintain a successful sports wagering operation;
  - (e) Whether the Applicant has proposed adequate measures for internal and external security, including a surveillance system or protocol;
  - (f) Whether the Applicant has proposed an adequate information security program to protect the confidentiality, integrity, and availability of personal information of individuals who place sports wagers;

- (g) Whether the Applicant has satisfied the sports wagering license requirements;
- (h) Whether the Applicant has demonstrated that its proposed sports wagering operation will be conducted in accordance with the Act and all other applicable District and federal laws;
- (i) Whether the Applicant has been convicted of a disqualifying offense, as established by this chapter;
- (j) Whether the Applicant is a Small Business Enterprise;
- (k) Whether the Applicant has entered into a labor peace agreement with each labor organization that is actively engaged in representing or attempting to represent employees in the gaming, hospitality, or food and beverage industries in the District. The labor peace agreement shall be a written agreement between the Applicant and the labor organization that contains, at a minimum, a provision protecting the District's revenues by prohibiting the labor organization or its members from engaging in any picketing, work stoppage, boycott, or other economic interference with the Applicant's sports wagering operations during any effort by the labor organization to organize employees for purposes of collective bargaining representation and apply to a sports wagering operation conducted at a Class A Sports Wagering Facility approved by the Office, whether conducted directly by the Applicant or by a Management Services Provider under a management services agreement with the Applicant;
- (l) The past and present compliance of the Applicant and its affiliates or affiliated companies with gaming-related licensing requirements in the District or any other jurisdiction, including whether the Applicant has a history of non-compliance with the gaming licensing requirements of any jurisdiction;
- (m) If the Applicant has been charged with, convicted, pleaded guilty, or forfeited bail concerning any criminal offense under the laws of any jurisdiction, not including a traffic offense;
- (n) If the Applicant has filed, or had filed against it a proceeding for bankruptcy or has ever been involved in any formal process to adjust, defer, suspend, or otherwise work out the payment of any debt;
- (o) If the Applicant has been served with a complaint or other notice filed with any public body regarding a payment of any tax required under any law in any jurisdiction, where the Applicant has been in breach for one or more years;

- (p) If the Applicant is or has been a defendant in litigation involving its business practices that would call into question its suitability to be licensed;
- (q) If awarding a license would undermine the public's confidence in the gaming industry in the District; and
- (r) If the Applicant meets other prescribed standards for the issuance of a license.
- An Applicant may apply for up to but no more than two (2) sports wagering licenses unless the Applicant agrees to subcontract with a joint venture or subcontract with a Certified Business Enterprise for any additional licenses.

## 2102 CLASS B SPORTS WAGERING OPERATOR LICENSE REQUIREMENTS

- An individual, group of individuals or entity may apply to the Office for a Class B Operator License, the application for which shall be on a form or platform provided by the Office. Applications shall be made under oath in the prescribed form prescribed by the Office.
- The Office shall not issue a Class B Operator License to an Applicant whose Sports Wagering Facility will be located within a Class A Sports Wagering Facility or within two (2) blocks of any of the designated Class A Sports Wagering Facilities or within any area prohibited by federal or District law. The Office shall publish or cause to be published a map showing the Class A two (2) block zones on a website that is available to the public.
- The Office may require the following information in conjunction with an application for a Class B Operator License:
  - (a) The Applicant's legal name and form of business entity.
  - (b) The mailing address of the Applicant and, if a corporation, the name of the state in which it is incorporated and the location of its principal place of business.
  - (c) The names, addresses, employer identification or Social Security numbers and dates of birth of its directors, officers, partners, owners and key personnel.
  - (d) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a corporate Applicant, including a corporate holding company, parent company, or subsidiary company of the

Applicant that has the ability to control the activities of the corporate Applicant or elect a majority of the board of directors of that corporation, excluding any bank or other licensed lending institution that holds a mortgage or other lien acquired in the ordinary course of business.

- (e) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a non-corporate Applicant that directly or indirectly holds a five percent (5%) or greater beneficial or proprietary interest in the Applicant's business operation, or that the Office otherwise determines has the ability to control the Applicant.
- (f) Information regarding the Applicant or any persons identified in subsections (c) through (e) are eligible to hold a Sports Wagering Operator's License, including disclosure of the following information:
  - (1) Whether the Applicant or any persons identified in subsections (c) through (e) have been convicted of an offense other than a traffic violation;
  - (2) Whether the Applicant or any persons identified in subsections (c) through (e) have been subject to any disciplinary action, past or pending, by any administrative, governmental, or regulatory body;
  - (3) Whether the Applicant or any persons identified in subsections (c) through (e) have been charged with a violation of any statute, rule, regulation, or ordinance of any administrative, regulatory, or other governmental body; or
  - (4) Whether the Applicant or any persons identified in subsections (c) through (e) have been in default of paying any taxes, fees, or other obligations owed to the District of Columbia, any local governmental entity, or the federal government;
- (g) A report of the Applicant's or any person identified in subsections (c) through (e)'s financial activities, including evidence of financial stability, such as bank statements, business and personal income and disbursement schedules, tax returns, or other documentation satisfactory to the Office that demonstrates that the Applicant has sufficient business ability and experience to establish and maintain a successful sports wagering business;
- (h) A certification indicating whether the Applicant or any persons identified in subsections (c) through (e) have been directly employed by an illegal or offshore Sports Wagering Operator that serviced the United States or

- otherwise accepted black market wagers from individuals located in the United States;
- (i) A description of the proposed information security program to protect the confidentiality, integrity, and availability of personal information of individuals who place sports wagers;
- (j) A description of the proposed internal controls and security systems to be used in conducting sports wagering or processing sports wagering transactions;
- (k) The number of employees expected to be employed at the proposed Sports Wagering Facility;
- (l) The estimated tax revenue to be generated by the Sports Wagering Facility;
- (m) The location of the proposed Sports Wagering Facility;
- (n) Proof that the Applicant has obtained a Basic Business License in the District of Columbia;
- (o) Proof of good standing pursuant to D.C. Official Code § 29-102.08 and a certification that the Citywide Clean Hands Database indicates that the proposed Licensee is current with its District taxes;
- (p) A list of jurisdictions where the Applicant has applied for a sports wagering or gambling license;
- (q) A list of jurisdictions where the Applicant has been issued a sports wagering or gambling license;
- (r) A list of jurisdictions where the Applicant has had any sports wagering or gambling license suspended or revoked;
- (s) Criminal history and background information of the Applicant or any person identified in subsections (c) through (e) as required by the Office;
- (t) Information demonstrating whether the Applicant is a Small Business Enterprise;
- (u) The estimated economic benefit to the District of Columbia of the proposed Class B Sports Wagering Facility. The estimate shall include, but not be limited to the following:
  - (1) Projected gross revenue on an annual basis;

- (2) Estimated new capital investment for the project; and
- (3) Scientific or market research performed by the Applicant or its contractors; and
- (v) Any other information the Executive Director considers necessary and appropriate to determine the competency, honesty, quality, economic impact and integrity of the proposed operation.
- The Applicant shall notify the Office of any changes to their application within ten (10) business days of the change.
- As a condition of licensure, a Class B Operator shall be bonded, in such amounts and in such manner as determined by the Office, and agree, in writing, to indemnify and to save harmless the District of Columbia against any and all actions, claims, and demands of whatever kind or nature that the District of Columbia may incur by reason of or in consequence of issuing an Operator License to the Licensee. The initial bond amount shall be equal to fifty percent (50%) of the amount the Applicant is required to disclose in accordance with D.C. Official Code § 36-621.06(a)(1)(F). The required bond amount may be adjusted, on a semi-annual basis, by the Executive Director, based on actual tax revenue generated by the Sports Wagering Facility.
- Upon a showing of good cause, the Executive Director may grant a waiver of information that must be provided in conjunction with the application for a Class B Operator License.
- A Class B Operator License shall be issued for five (5) years and require a non-refundable application fee of one hundred thousand dollars (\$100,000), which shall be submitted with the application; provided, that when an Applicant for a Class B Operator License partners with a joint venture with a Certified Business Enterprise majority interest, it shall submit a non-refundable application fee of twenty-five thousand dollars (\$25,000) at the time of the initial application.
- A Class B Operator License may be renewed for five (5)-year periods; provided, that the Licensee has continued to comply with all statutory and regulatory requirements and pays upon submission of a renewal application a fifty thousand dollar (\$50,000) renewal fee. The application for renewal shall include a report of Certified Business Enterprise participation, including Certified Business Enterprise joint ventures, which the Office shall assess and consider verified Certified Business Enterprise participation in the decision to approve the renewal.
- Each Class B Operator License is limited to a single Sports Wagering Facility.

- A Class B Operator may provide Sports Wagering Equipment, software, systems, data or services for the location which it has obtained a license without having to obtain a separate Suppliers License. If a Class B Operator purchases, leases or otherwise obtains Sports Wagering Equipment from a third party, it must do so from a licensed Supplier.
- 2102.11 A Class B Operator License is non-transferable.
- A Class B Operator License shall be issued to any person to engage in business solely as a Sports Wagering Operator.
- The Office shall not issue a Class B Operator License unless it is satisfied that the Applicant meets the requirements for a Class B Operator License and is a suitable and qualified individual, group of individuals or entity to be licensed to conduct or participate in conducting all aspects of Class B Sports Wagering.
- An Applicant for a Class B Operator License shall establish their suitability for a license by clear and convincing evidence.
- 2102.15 In determining whether an Applicant is suitable and to approve an application for a Class B Operator License, the Executive Director shall consider the following factors relating to the Applicant:
  - (a) Whether the Applicant is proposing a sports wagering operation that will have a positive impact on the District and its residents through increased revenues and improving the quality and marketability of sports wagering entertainment within the District;
  - (b) Whether the Applicant possesses adequate funds or has secured adequate financing to commence and maintain a sports wagering operation;
  - (c) Whether the Applicant has the financial stability, integrity, and responsibility to conduct a sports wagering operation;
  - (d) Whether the Applicant has sufficient business ability and experience to create and maintain a successful sports wagering operation;
  - (e) Whether the Applicant has proposed adequate measures for internal and external security, including a surveillance system or protocol;
  - (f) Whether the Applicant has proposed an adequate information security program to protect the confidentiality, integrity, and availability of personal information of individuals who place sports wagers;
  - (g) Whether the Applicant has satisfied the sports wagering license requirements;

- (h) Whether the Applicant has demonstrated that its proposed sports wagering operation will be conducted in accordance with this title and all other applicable District and federal laws;
- (i) Whether the Applicant has been convicted of a disqualifying offense, as established by this chapter;
- (j) Whether the Applicant is a Small Business Enterprise;
- (k) The past and present compliance of the Applicant and its affiliates or affiliated companies with gaming-related licensing requirements in the District or any other jurisdiction, including whether the Applicant has a history of non-compliance with the gaming licensing requirements of any jurisdiction;
- (l) If the Applicant has been charged with, convicted, pleaded guilty, or forfeited bail concerning any criminal offense under the laws of any jurisdiction, not including a traffic offense;
- (m) If the Applicant has filed, or had filed against it a proceeding for bankruptcy or has ever been involved in any formal process to adjust, defer, suspend, or otherwise work out the payment of any debt;
- (n) If the Applicant has been served with a complaint or other notice filed with any public body regarding a payment of any tax required under any law in any jurisdiction, where the Applicant has been in breach for one or more years;
- (o) If the Applicant is or has been a defendant in litigation involving its business practices that would call into question its suitability to be licensed;
- (p) If awarding a license would undermine the public's confidence in the gaming industry in the District; and
- (q) If the Applicant meets other prescribed standards for the issuance of a license.
- An Applicant may apply for up to but no more than two (2) sports wagering licenses unless the Applicant agrees to subcontract with a joint venture or subcontract with a Certified Business Enterprise for any additional licenses.

#### 2103 MANAGEMENT SERVICES PROVIDER LICENSE REQUIREMENTS

- An individual, group of individuals or entity may apply to the Office for a Management Services Provider License, the application for which shall be on a form provided by the Office.
- An Operator may enter into a management services contract that permits an individual, group of individuals or entity other than the licensed Operator to conduct sports wagering on the Premises.
- The management services contract shall be in writing and must be approved by the Office.
- The Office may require the following information in conjunction with an application for a Management Services Provider License:
  - (a) The Applicant's legal name and form of business entity;
  - (b) The mailing address of the Applicant and, if a corporation, the name of the state in which it is incorporated and the location of its principal place of business;
  - (c) The names, addresses, employer identification or Social Security numbers and dates of birth of its directors, officers, partners, owners and key personnel;
  - (d) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a corporate Applicant, including a corporate holding company, parent company, or subsidiary company of the Applicant that has the ability to control the activities of the corporate Applicant or elect a majority of the board of directors of that corporation, excluding any bank or other licensed lending institution that holds a mortgage or other lien acquired in the ordinary course of business;
  - (e) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a non-corporate Applicant that directly or indirectly holds a five percent (5%) or greater beneficial or proprietary interest in the Applicant's business operation, or that the Office otherwise determines has the ability to control the Applicant.;
  - (f) Information regarding the Applicant or any persons identified in subsections (c) through (e) are eligible to hold a Management Services Provider License, including disclosure of the following information:

- (1) Whether the Applicant or any persons identified in subsections (c) through (e) have been convicted of an offense other than a traffic violation;
- (2) Whether the Applicant or any persons identified in subsections (c) through (e) have been subject to any disciplinary action, past or pending, by any administrative, governmental, or regulatory body;
- (3) Whether the Applicant or any persons identified in subsections (c) through (e) have been charged with a violation of any statute, rule, regulation, or ordinance of any administrative, regulatory, or other governmental body; or
- (4) Whether the Applicant or any persons identified in subsections (c) through (e) have been in default of paying any taxes, fees, or other obligations owed to the District of Columbia, any local governmental entity, or the federal government;
- (g) A report of the Applicant's or any person identified in subsections (c) through (e)'s financial activities, including evidence of financial stability, such as bank statements, business and personal income and disbursement schedules, tax returns, or other documentation satisfactory to the Office that demonstrates that the Applicant has sufficient business ability and experience to establish and maintain a successful sports wagering business;
- (h) A certification indicating whether the Applicant or any persons identified in subsections (c) through (e) have been directly employed by an illegal or offshore Sports Wagering Operator that serviced the United States or otherwise accepted black market wagers from individuals located in the United States;
- (i) A description of the proposed information security program to protect the confidentiality, integrity, and availability of personal information of individuals who place sports wagers;
- (j) A description of the proposed internal controls and security systems to be used in conducting sports wagering or processing sports wagering transactions;
- (k) The number of employees expected to be employed at the proposed Sports Wagering Facility;
- (l) The location of the proposed Sports Wagering Facility;

- (m) Proof that the Applicant has obtained a Basic Business License in the District of Columbia;
- (n) Proof of good standing pursuant to D.C. Official Code § 29-102.08 and a certification that the Citywide Clean Hands Database indicates that the proposed Licensee is current with its District taxes;
- (o) A list of jurisdictions where the Applicant has applied for a sports wagering or gambling license;
- (p) A list of jurisdictions where the Applicant has been issued a sports wagering or gambling license;
- (q) A list of jurisdictions where the Applicant has had any sports wagering or gambling license suspended or revoked;
- (r) Criminal history and background information of the Applicant or any person identified in subsections (c) through (e) as required by the Office;
- (s) A copy of the contract or proposed contract between the Management Services Provider and the Operator;
- (t) Information demonstrating whether the Applicant is a Small Business Enterprise; and
- (u) Any other information the Executive Director considers necessary and appropriate to determine competency, honesty and integrity.
- The Applicant shall notify the Office of any changes to their application within ten (10) business days of the change.
- Upon a showing of good cause, the Executive Director may grant a waiver of information that must be provided in conjunction with the application for a Management Services Provider License.
- A Management Services Provider License shall be issued for a one (1)-year period and require a non-refundable application fee of ten thousand dollars (\$10,000), which shall be submitted with the application.
- A Management Services Provider License may be renewed annually; provided, that the Licensee has continued to comply with all statutory and regulatory requirements and pays upon submission of a renewal application a two thousand dollar (\$2,000) renewal fee.
- 2103.9 Each Management Services Provider License is limited to a single Sports Wagering Facility.

- A Management Services Provider may provide Sports Wagering Equipment, software, systems, data or services for the location which it has obtained a license without having to obtain a separate Suppliers License. If a Management Services Provider purchases, leases or otherwise obtains Sports Wagering Equipment from a third party, it must do so from a licensed Supplier.
- The duties and responsibilities of a Management Services Provider under a management services contract shall not be assigned, delegated, subcontracted, or transferred to a third party without the prior approval of the Office.
- The Office shall not issue a Management Services Provider License unless it is satisfied that the Applicant meets the requirements for a Management Services Provider License and is a suitable and qualified individual, group of individuals or entity to be licensed to conduct or participate in conducting all aspects of Sports Wagering pursuant to its management services contract that has been approved by the Office.
- An Applicant for a Management Services Provider License shall establish their suitability for a license by clear and convincing evidence.
- In determining whether an Applicant is suitable and to approve an application for a Management Services Provider License, the Executive Director shall consider the following factors, when applicable, relating to the Applicant:
  - (a) Whether the Applicant is Management Services Provider Licensee is capable of operating a Sports Wagering Facility that will have a positive impact on the District and its residents through increased revenues and improving the quality and marketability of sports wagering entertainment within the District;
  - (b) Whether the Applicant possesses adequate funds or has secured adequate financing to operate a Sports Wagering Facility in conformity with the regulations and standards promulgated by the Office;
  - (c) Whether the Applicant has the financial stability, integrity, and responsibility to conduct a sports wagering operation.
  - (d) Whether the Applicant has sufficient business ability and experience to operate and maintain a successful sports wagering operation;
  - (e) Whether the Applicant has proposed adequate measures for internal and external security, including a surveillance system or protocol;

- (f) Whether the Applicant has proposed an adequate information security program to protect the confidentiality, integrity, and availability of personal information of individuals who place sports wagers;
- (g) Whether the Applicant has satisfied the Management Services Provider License requirements;
- (h) Whether the Applicant has demonstrated that its proposed sports wagering operation will be conducted in accordance with the Act and all other applicable District and federal laws;
- (i) Whether the Applicant has been convicted of a disqualifying offense, as established by regulation by this chapter;
- (j) Whether the Applicant is a Small Business Enterprise;
- (k) The past and present compliance of the Applicant and its affiliates or affiliated companies with gaming-related licensing requirements in the District or any other jurisdiction, including whether the Applicant has a history of non-compliance with the gaming licensing requirements of any jurisdiction;
- (l) If the Applicant has been charged with, convicted, pleaded guilty, or forfeited bail concerning any criminal offense under the laws of any jurisdiction, not including a traffic offense;
- (m) If the Applicant has filed, or had filed against it a proceeding for bankruptcy or has ever been involved in any formal process to adjust, defer, suspend, or otherwise work out the payment of any debt;
- (n) If the Applicant has been served with a complaint or other notice filed with any public body regarding a payment of any tax required under any law in any jurisdiction, where the Applicant has been in breach for one or more years;
- (o) If the Applicant is or has been a defendant in litigation involving its business practices that would call into question its suitability to be licensed;
- (p) If awarding a license would undermine the public's confidence in the gaming industry in the District; and
- (q) If the Applicant meets other prescribed standards for the issuance of a license.

- An Applicant may apply for up to but no more than two (2) Management Services Provider Licenses, unless, the Applicant enters into a joint venture or other contractual agreement whereby a majority interest is owned by a Certified Business Enterprise for any additional licenses.
- 2103.16 A Management Services Provider shall prominently display in the Sports Wagering Facility the Management Services Provider License issued by the Office.

## 2104 SUPPLIER LICENSE REQUIREMENTS

- An individual, group of individuals or entity may apply to the Office for a Supplier License, the application for which shall be on a form provided by the Office.
- An individual, group of individuals or entity that seeks to sell or lease sports wagering equipment, software, systems, data or services relating to the conducting of sports wagering, as determined by the Office, shall obtain a Supplier License from the Office.
- An individual, group of individuals or entity that provides odds on sporting events to Operators or Management Services Providers when such information is not available to the public electronically in real time, must be licensed as a Supplier.
- The Office may require the following information in conjunction with an application for a Supplier License:
  - (a) The Applicant's legal name and form of business entity;
  - (b) The mailing address of the Applicant and, if a corporation, the name of the state in which it is incorporated and the location of its principal place of business;
  - (c) The names, addresses, employer identification or Social Security numbers and dates of birth of its directors, officers, partners, owners, and key personnel;
  - (d) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a corporate Applicant, including a corporate holding company, parent company, or subsidiary company of the Applicant that has the ability to control the activities of the corporate Applicant or elect a majority of the board of directors of that corporation, excluding any bank or other licensed lending institution that holds a mortgage or other lien acquired in the ordinary course of business;

- (e) The names, addresses, employer identification or Social Security numbers and dates of birth, as applicable, of each individual, group of individuals or entity associated with a non-corporate Applicant that directly or indirectly holds a five percent (5%) or greater beneficial or proprietary interest in the Applicant's business operation, or that the Office otherwise determines has the ability to control the Applicant;
- (f) Information regarding the Applicant or any persons identified in subsections (c) through (e) are eligible to hold a Supplier License, including disclosure of the following information:
  - (1) Whether the Applicant or any persons identified in subsections (c) through (e) have been convicted of an offense other than a traffic violation;
  - (2) Whether the Applicant or any persons identified in subsections (c) through (e) have been subject to any disciplinary action, past or pending, by any administrative, governmental, or regulatory body;
  - (3) Whether the Applicant or any persons identified in subsections (c) through (e) have been charged with a violation of any statute, rule, regulation, or ordinance of any administrative, regulatory, or other governmental body; or
  - (4) Whether the Applicant or any persons identified in subsections (c) through (e) have been in default of paying any taxes, fees, or other obligations owed to the District of Columbia, any local governmental entity, or the federal government;
- (g) A report of the Applicant's or any person identified in subsections (c) through (e)'s financial activities, including evidence of financial stability, such as bank statements, business and personal income and disbursement schedules, tax returns, or other documentation satisfactory to the Office that demonstrates that the Applicant has sufficient business ability and experience to establish and maintain a successful sports wagering business;
- (h) A certification indicating whether the Applicant or any persons identified in sections (c) through (e) have been directly employed by an illegal or offshore Sports Wagering Operator that serviced the United States or otherwise accepted black market wagers from individuals located in the United States;
- (i) Proof that the Applicant has obtained a Basic Business License in the District of Columbia;

- (j) Proof of good standing pursuant to D.C. Official Code § 29-102.08 and a certification that the Citywide Clean Hands Database indicates that the proposed Licensee is current with its District taxes;
- (k) A list of jurisdictions where the Applicant has applied for a sports wagering or gambling license.
- (l) A list of jurisdictions where the Applicant has been issued a sports wagering or gambling license.
- (m) A list of jurisdictions where the Applicant has had any sports wagering or gambling license suspended or revoked.
- (n) Criminal history and background information of the Applicant or any person identified in subsections (c) through (e) as required by the Office;
- (o) A list of sports wagering equipment, systems, or other gaming items necessary to conduct sports wagering that may be offered for sale or lease; and
- (p) Any other information the Executive Director considers necessary and appropriate to determine competency, honesty and integrity.
- The Applicant shall notify the Office of any changes to their application within ten (10) business days of the change.
- Upon a showing of good cause, the Executive Director may grant a waiver of information that must be provided in conjunction with the application for a Supplier License.
- A Supplier License shall be issued for a one (1)-year period and require a non-refundable application fee of ten thousand dollars (\$10,000), which shall be submitted with the application.
- A Supplier License may be renewed annually; provided, that the Licensee has continued to comply with all statutory and regulatory requirements and pays upon submission of a renewal application a two thousand dollar (\$2,000) renewal fee.
- A Supplier License is non-transferable. The duties and responsibilities of a Supplier shall not be assigned, delegated, subcontracted, or transferred to a third party without the prior approval of the Office.
- The Office shall not issue a Supplier License unless it is satisfied that the Applicant meets the requirements for a Supplier License and is a suitable and qualified individual, group of individuals or entity to be licensed as a Supplier.

An Applicant for a Supplier License shall establish their suitability for a license by clear and convincing evidence.

# 2105 OCCUPATIONAL LICENSE REQUIREMENTS

- All persons employed to be engaged in activities related to sports wagering shall be required to be licensed by the Office and, when employed, shall maintain a valid Occupational License and be employed in the capacity reported to the Office.
- 2105.2 An Occupational License is required for the following individuals:
  - (a) Any employee of a Sports Wagering Operator or Management Services Provider whose work duties are directly related to or involve sports wagering operated under the jurisdiction of the Office; and
  - (b) Any individual who is a Sports Wagering Manager, a general manager or department manager having oversight or operational responsibility for operations of a Sports Wagering Facility licensed in the District.
- The Office may license different levels of Occupational Licenses.
- An Occupational Licensee may perform any work duties or activities included within the level of Occupational License held by the Licensee and included in any lower level of Occupational License. A license may entitle the person to work at more than one location if such an arrangement has been approved by the Office.
- The Office shall not process an application for an Occupational License unless the application includes a written statement from a Sports Wagering Operator that the Applicant has been or will be hired by the Sports Wagering Operator, subject to satisfactory completion of any training required by the Office and upon receiving the Occupational License application fee.
- The Applicant shall notify the Office of any changes to their application within ten (10) business days of the change.
- The Office may exempt any person from the occupational licensing requirements of this title if the Office determines that the person is regulated by another governmental agency or that licensing is not considered necessary to protect the public interest or accomplish the policies and purposes of the Act.
- An Applicant for an Occupational License under this section shall submit an application, as required by the Office, and pay a nonrefundable fee of one hundred dollars (\$100), which may be paid on behalf of the Applicant by the prospective employer.

- A holder of an Occupational License shall submit a renewal application by September 30 of each year and pay a renewal fee of one hundred dollars (\$100), which may be paid on behalf of the licensed employee by the employer.
- Each holder of an Occupational License shall wear the license in a visible location, above the waist, when present in a Sports Wagering Facility at all times, in accordance with the rules of the Office.
- The Office shall not issue an Occupational License unless it is satisfied that the Applicant meets the requirements for such license and is a suitable and qualified individual, group of individuals or entity to be licensed for the operational position they are proposing to hold.
- An Applicant for an Occupational License shall establish their suitability for a license by clear and convincing evidence.

#### 2106 PROVISIONAL SPORTS WAGERING LICENSES

- The Office may issue Provisional Sports Wagering Licenses to Operators, Management Service Providers and Suppliers.
- An Applicant for a Provisional Sports Wagering Licenses shall provide the Office with the following documents and information and complete the following steps:
  - (a) Provide proof of full current licensure for sports wagering, in the same category or equivalent category of license as being applied for in the District, from an Office approved jurisdiction;
  - (b) Provide a copy of the application, including all amendments and updates, submitted to obtain its sports wagering license from an Office approved jurisdiction;
  - (c) Begin the Office's sports wagering license application process;
  - (d) Complete all forms required by the Office;
  - (e) Provide proof that the Applicant has obtained a Basic Business License in the District of Columbia;
  - (f) Provide proof of good standing pursuant to D.C. Official Code § 29-102.08 and a certification that the Citywide Clean Hands Database indicates that the Applicant is current with its District taxes;
  - (g) Comply with the Certified Business Entity requirements for licensure contained in the Act;

- (h) For a Provisional Class A Operator's License, provide documentation indicating whether the Applicant has entered into a labor peace agreement with each labor organization that is actively engaged in representing or attempting to represent employees in the gaming, hospitality, or food and beverage industries in the District. If the Applicant has not entered into a labor peace agreement as referenced in this paragraph, the Applicant shall provide information showing that it is engaged in good faith negotiations to enter into a labor peace agreement or information showing why it was unable to enter in a labor peace agreement
- (i) Provide any additional information or documentation required by the Office; and
- (j) Pay the non-refundable application fee.
- An Applicant for a Provisional Sports Wagering License shall agree in writing to the following conditions:
  - (a) The Provisional Sports Wagering License does not create a right or privilege to continue sports wagering operations if the Applicant's application for a standard sports wagering license is rejected by the Office.
  - (b) The Office may rescind the Applicant's Provisional Sports Wagering License at any time, with notice to the Applicant, if:
    - (1) The Office is informed that the suitability of the Applicant may be at issue; and
    - (2) The Applicant fails to cooperate with the Office in the Office 's investigation into the qualifications and suitability of the Applicant for a standard sports wagering license.
- A Provisional Sports Wagering License shall be valid for a period of up to six (6) months. The Executive Director may extend the Provisional Sports Wagering License period upon a showing of good cause.
- While operating under a Provisional Sports Wagering License, the licensee shall adhere to all applicable requirements contained in the Act and this chapter.
- The Applicant must complete the Office's full sports wagering licensing application and meet all requirements prior to being issued a standard sports wagering license.
- The initial standard license term of the Applicant shall be reduced by the number of days the Applicant held a Provisional Sports Wagering License.

A Provisional Sports Wagering License shall expire immediately if the Applicant's application for a standard sports wagering license is denied.

### 2107 LICENSE PROHIBITIONS

- The Office shall deny, suspend, or revoke a license if evidence satisfactory to the Office exists that the Applicant or Licensee committed any of the following disqualifying offenses:
  - (a) The Applicant or Licensee knowingly made a false statement of a material fact to the Office;
  - (b) The Applicant or Licensee has been suspended from operating a gambling game, gaming device, or gaming operation, or had a license revoked by any governmental authority responsible for the regulation of gaming activities;
  - (c) The Applicant or Licensee has been convicted of a felony and has not received a pardon or has not been released from parole or probation for at least five (5) years;
  - (d) The Applicant or Licensee has been convicted of a gambling-related offense, or a theft or fraud offense; or
  - (e) The Applicant or Licensee is a company or individual who has been directly employed by any illegal or offshore book that serviced the United States or otherwise accepted black market wagers from individuals located in the United States.
- The Office may deny, suspend, or revoke an Applicant's or Licensee's Sports Wagering License under the following circumstances:
  - (a) If the Applicant or Licensee has not demonstrated by clear and convincing evidence to the satisfaction of the Office financial responsibility sufficient to adequately meet the requirements of the proposed enterprise;
  - (b) If the Applicant or Licensee is not the true owner of the business or is not the sole owner and has not disclosed on the application the existence or identity of other persons who have an ownership interest in the business; or
  - (c) If the Applicant or Licensee is a corporation that sells more than five percent (5%) of its voting stock, more than five percent (5%) of the voting stock of a corporation that controls the Applicant or Licensee, sells the Applicant's or Licensee's assets, other than those bought and sold in the ordinary course of business, or an interest in the assets, to an individual,

group of individuals, or entity not already determined by the Office to have met the qualifications of a Licensee, or is a non-corporate entity where an individual, group of individuals, or entity not already determined by the Office to have met the qualifications of a Licensee pursuant to this title holds more than a ten percent (10%) interest in the non-corporate entity.

- The Office may deny, suspend, or revoke an Applicant's or Licensee's Sports Wagering License if they, or any person required to be qualified under this chapter as a condition of a sports wagering license, has been convicted of any offense in any jurisdiction which equate to the following crimes:
  - (a) All crimes of the first degree;
  - (b) Attempt to commit an offense which is listed in this subsection;
  - (c) Conspiracy to commit an offense which is listed in this subsection;
  - (d) Manslaughter;
  - (e) Vehicular homicide which constitutes a crime of the second degree;
  - (f) Aggravated assault which constitutes a crime of the second or third degree;
  - (g) Kidnapping;
  - (h) Sexual offenses which constitute crimes of the second or third degree;
  - (i) Robberies;
  - (i) Crimes involving arson and related offenses;
  - (k) Causing or risking widespread injury or damage;
  - (1) Burglary which constitutes a crime of the second degree;
  - (m) Theft and related offenses which constitute crimes of the second or third degree;
  - (n) Forgery and fraudulent practices which constitute crimes of the second or third degree;
  - (o) Endangering the welfare of a child;
  - (p) Bribery and corrupt influence;

- (q) Perjury and other falsification in official matters which constitute crimes of the second, third or fourth degree;
- (r) Misconduct in office and abuse in office which constitutes a crime of the second degree;
- (s) Manufacturing, distributing or dispensing a controlled dangerous substance or a controlled dangerous substance analog which constitutes a crime of the second or third degree;
- (t) Employing a juvenile in a drug distribution scheme;
- (u) Distributing, dispensing or possessing a controlled dangerous substance or a controlled substance analog on or within one thousand feet (1,000 ft.) of school property or bus;
- (v) Distributing, dispensing or possessing a controlled dangerous substance or a controlled substance analog in proximity to public housing facilities, parks or buildings;
- (w) Distribution, possession or manufacture of imitation controlled dangerous substances;
- (x) Acquisition of controlled dangerous substances by fraud;
- (y) Gambling offenses which constitute crimes of the third or fourth degree;
- (z) Possession of a gambling device;
- (aa) Any second-degree racketeering crime;
- (bb) Swindling and cheating;
- (cc) Use of device to gain an advantage at a sports wagering, lottery or casino game;
- (dd) Unlawful use of bogus chips or gaming billets, marked cards, dice, cheating devices, unlawful coins;
- (ee) Cheating games and devices in a licensed casino;
- (ff) Unlawful possession of device, equipment or other material illegally manufactured, distributed, sold or delivered; or

- (gg) Any other offense under present District or federal law which indicates that licensure of the Applicant would be detrimental to the policy of the Act and to sports wagering operations; provided, however, that the automatic disqualification provisions of this subsection shall not apply with regard to any conviction which did not occur within the ten (10)-year period immediately preceding application for licensure and which the Applicant demonstrates by clear and convincing evidence does not justify automatic disqualification pursuant to this subsection and any conviction which has been the subject of a judicial order of expungement or sealing;
- (hh) Current prosecution or pending charges in any jurisdiction of the Applicant or Licensee or of any person who is required to be qualified under the Act as a condition of a sports wagering license, for any of the offenses enumerated in this chapter; provided, however, that at the request of the Applicant or the person charged, the Office shall defer decision upon such application during the pendency of such charge;
- (ii) The pursuit by the Applicant or Licensee or any person who is required to be qualified under the Act as a condition of a sports wagering license of economic gain in an occupational manner or context which is in violation of the criminal or civil public policies of the District, if such pursuit creates a reasonable belief that the participation of such person in sports wagering operations would be detrimental to the policies of the Act or to legalized gaming in the District of Columbia. For purposes of this section, occupational manner or context shall be defined as the systematic planning, administration, management, or execution of an activity for financial gain;
- (jj) The identification of the Applicant or Licensee or any person who is required to be qualified under the Act as a condition of a Sports Wagering License as a career offender or a member of a career offender cartel or an associate of a career offender or career offender cartel in such a manner which creates a reasonable belief that the association is of such a nature as to be detrimental to the policy of this chapter and to gaming operations. For purposes of this section, career offender shall be defined as any person whose behavior is pursued in an occupational manner or context for the purpose of economic gain, utilizing such methods as are deemed criminal violations of the public policy of the District of Columbia. A career offender cartel shall be defined as any group of persons who operate together as career offenders;
- (kk) The commission by the Applicant or Licensee or any person who is required to be qualified under the Act as a condition of a Sports Wagering License of any act or acts which would constitute any offense under this chapter, even if such conduct has not been or may not be prosecuted under the criminal laws of the District of Columbia or any other jurisdiction or

has been prosecuted under the criminal laws of the District of Columbia or any other jurisdiction and such prosecution has been terminated in a manner other than with a conviction;

- (ll) Willful defiance by the Applicant or Licensee or any person who is required to be qualified under the Act of any legislative investigatory body or other official investigatory body of any state or of the United States when such body is engaged in the investigation of crimes relating to gaming, official corruption, or organized crime activity;
- (mm) Failure by the Applicant or Licensee or any person required to be qualified under the Act as a condition of a Sports Wagering License to make required payments in accordance with a child support order; and
- (nn) Failure by the Applicant or Licensee or any person required to be qualified under the Act as a condition of a sports wagering license to repay any other debt owed to the District of Columbia; unless such Applicant provides proof to the Office's satisfaction of payment of or arrangement to pay any such debts prior to licensure.

# 2108 DUTIES OF OPERATORS AND MANAGEMENT SERVICES PROVIDERS

- Operators and Management Services Providers shall, in accordance with Section 307 of the Act:
  - (a) Employ a monitoring system utilizing software to identify irregularities in volume or odds and swings that could signal suspicious activities that should require further investigation, and immediately reports such findings to the Office;
  - (b) Develop system requirements and specifications for internal controls according to industry standards and implement the requirements and specifications as required by the Office;
  - (c) Promptly, but no longer than twenty-four (24) hours, reporting to the Office facts or circumstances related to the operation of a sports wagering Licensee that may constitute a violation of District or federal law, including suspicious sports wagering over any threshold set by the Operator;
  - (d) Provide a secure location within the District, or a location approved by the Office in accordance with this title and all other applicable District and federal laws for the placement, operation, and play of sports wagering equipment;

- (e) Employ the use of licensed security officers if required to do so by the Office.
- (f) Implement, maintain, regularly review and revise, and comply with a comprehensive information security program the purpose of which shall be to take reasonable steps to protect the confidentiality, integrity, and availability of personal information of individuals who place a wager with the Operator, and shall contain administrative, technical, and physical safeguards appropriate to the size, complexity, nature, and scope of the operations and the sensitivity of the personal information owned, licensed, maintained, handled, or otherwise in the possession of the Operator;
- (g) Prevent an individual, group of individuals or entity from tampering with or interfering with the operation of sports wagering or sports wagering equipment;
- (h) Ensure that sports wagering occurs only within the specific designated areas in which sports wagering may take place, using Office-approved mobile applications, websites, other digital platforms, or sports wagering devices that utilize communications technology to accept only wagers originating within the District.
- (i) Ensure that sports wagering conducted through the use of a Self-Service Betting Terminal or Sports Wagering Facility booth located in the Sports Wagering Facility or other window locations as approved by the Office, is conducted within the sight and control of designated employees of the licensed Operator or Management Services Provider and under continuous observation by security equipment, as required by the Office;
- (j) Maintain a sufficient cash supply and other supplies within the boundaries of the District;
- (k) Maintain daily records showing the Gross Sports Wagering Receipts and adjusted gross sports wagering receipts of the Operator; and
- (l) Timely file with the Office records or reports required by this chapter;
- Operators and Management Services Providers shall not knowingly allow, and shall take reasonable steps to prevent, the circumvention of reporting requirements through a player making a structured wager, including multiple wagers or a series of wagers that are designed to accomplish indirectly that which could not be accomplished directly. A wager or wagers need not exceed the dollar thresholds at any single Operator in any single day in order to constitute prohibited structuring. No Operator or Management Services Provider shall encourage or instruct the player to structure or attempt to structure wagers. This section does not prohibit an Operator or Management Services Provider from

informing a player of the regulatory requirements imposed upon the Operator or Management Services Provider, including the definition of structured wagers. An Operator or Management Services Provider shall not knowingly assist a player in structuring or attempting to structure wagers.

- Operators and Management Service Providers shall report to the Office the sources of data that they use to resolve sports wagers. The Office may disapprove of the sources of data for any reason, including but not limited to, the type of wager and method of data collection.
- Operators and Management Service Providers shall investigate each player complaint and provide a response to the player within ten (10) business days. For complaints that cannot be resolved to the satisfaction of the player, related to Sports Wagering Accounts, settlement of wagers or illegal activity, a copy of the complaint and Licensee's response, including all relevant documentation, shall be provided to the Office.
- To conduct sports wagering transactions on Premises, a Sports Wagering Facility shall have a cashier's cage that has been approved for the operation by the Office. Sports wagering transactions shall be conducted from a Sports Wagering Facility booth located in the Sports Wagering Facility or other window locations as approved by the Office, Self-Service Betting Terminals in locations as approved by the Office or through the use of Office approved mobile applications, websites, other digital platforms, or devices within the Sports Wagering Facility.
- The Sports Wagering Facility shall be designed to provide sufficient security of the facility and shall include the installation and maintenance of security and surveillance equipment, including closed-circuit television equipment, according to specifications approved by the Office. The Office shall have direct access to the system and its transmissions. Operators and Management Services Providers shall submit a surveillance plan for Office approval prior to accepting wagers. Any changes to the surveillance plan must be approved by the Office.
- Sports Wagering Facilities and locations with sports wagering equipment are subject to compliance inspections by the Office at all times. Authorized Office employees shall be granted access to all portions of the Sports Wagering Facility or any location where sports wagering equipment is stored at all times for the purposes of conducting compliance inspections or enforcement actions.
- Operators and Management Service Providers shall not accept sports wagers on a prohibited sports event.

# 2109 ADDITIONAL DUTIES OF OPERATORS AND MANAGEMENT SERVICES PROVIDERS

- In addition to the requirements set forth in § 2108, Operators and Management Services Providers shall:
  - (a) Ensure that its employees and agents conduct sports wagering operations in a manner that does not pose a threat to the public health, safety, and welfare of District residents;
  - (b) Verify that persons seeking to participate in sports wagering are at least eighteen (18) years of age by requiring that they present a valid government-issued identification document, including a driver's license, passport, or military ID, that includes the person's name and date of birth;
  - (c) Prohibit any person under the age of eighteen (18) to collect winnings from sports wagering;
  - (d) Prevent intoxicated or impaired persons from participating in sports wagering and, once aware that such persons are on the Premises, immediately remove them from the approved designated areas for sports wagering on the licensed Premises;
  - (e) Prohibit an employee or agent who is serving alcoholic beverages to customers from taking sports wagers during the same work shift;
  - (f) Ensure that all approved designated areas for sports wagering on the licensed Premises are monitored by designated staff and Office-approved security systems that are operational, regularly maintained, and are capable of storing footage for a minimum of fourteen (14) days unless the footage has been used in the investigation of an incident, in which case the footage shall be stored for a minimum of thirty (30) days. Any security footage shall be made available to the Office, and the Metropolitan Police Department upon request; and
  - (g) Immediately notify security if a person who is under the age of eighteen (18) or is intoxicated or impaired knowingly engages in sports wagering on the licensed Premises.

#### 2110 POSTING

- 2110.1 The following shall be conspicuously posted at the Sports Wagering Facility:
  - (a) The Sports Wagering Operator License;
  - (b) The Management Services Provider License;

- (c) The name of the Sports Wagering Manager on duty;
- (d) A sign that shall include the statement that is similar to "It is unlawful for any individual who is under 18 years of age or is noticeably intoxicated or impaired to engage in sports wagering."; and
- (e) A sign which shall contain information preventing, treating, and monitoring compulsive gambling, as well as the National Council on Problem Gambling's 24 hour toll-free confidential National Helpline —1-800-522-4700 (call or text).
- Online sports wagering websites and mobile applications shall display the following:
  - (a) Notice that shall include the statement that is similar to "It is unlawful for any individual who is under 18 years of age or is noticeably intoxicated or impaired to engage in sports wagering."; and
  - (b) Responsible gaming logo or information to direct players to the site's Office-approved responsible gaming page, which shall include, at a minimum:
    - (1) Prominent display of the National Council on Problem Gambling's 24 hour toll-free confidential National Helpline—1-800-522-4700 (call or text) and helpline chat—ncpgambling.org/chat;
    - (2) A direct link to the National Council on Problem Gambling's resources dedicated to helping persons with potential gambling problems;
    - (3) A clear statement of the online Operator's policy and commitment to responsible gaming;
    - (4) Information governing self-imposed responsible gaming limits and the ability for the player to establish those limits; and
    - (5) Any other information about available programs to prevent, treat, or monitor compulsive or problem gambling.

#### 2111 IDENTIFICATION BADGES

- The Office shall issue identification badges to Licensees and employees, officers and directors of Licensees.
- 2111.2 The identification badges shall be in the form prescribed by the Office.

The identification badge shall be worn by the Licensee or employee, officer or director of the Licensee in a clearly visible location above the waist, while the Licensee or Licensee's employee, officer or director is present within the Sports Wagering Facility or any facility that houses sports wagering equipment.

#### 2112 SPORTS WAGERING MANAGER

- 2112.1 Each Sports Wagering Facility shall have a Sports Wagering Manager present within the Sports Wagering Facility at all times when sports wagering is taking place.
- The name of the Sports Wagering Manager on duty shall be prominently displayed within the Sports Wagering Facility.

#### 2113 REPORTING

- 2113.1 The Sports Wagering Operator shall submit reports to the Office that include the following information:
  - (a) The total amount of sports wagers received from Sports Wagering;
  - (b) The total amount of prizes awarded for sports betting;
  - (c) The total amount of Gross Sports Wagering Revenue (GGR) received by the Operator;
  - (d) The total number of authorized sports bettors that requested to exclude themselves from sports wagering; and
  - (e) Any additional information the Office considers necessary.
- 2113.2 Reports shall be submitted on a monthly basis or as otherwise required by the Office.
- 2113.3 Reports shall be submitted on forms and in a manner required by the Office.

#### 2114 SELF-LIMITING PROGRAM

Operators and Management Services Providers shall implement a system to allow individuals to set Sports Wagering Account limits with the Operator or Management Services Provider, including responsible gaming limits set forth below. Any decrease to these limits shall be effective no later than the player's next log in. Any increase to these limits shall become effective only after the time period of the previous limit has expired and the player reaffirms the requested increase.

- (a) A deposit limit, which shall be offered on a daily, weekly and monthly basis and shall specify the maximum amount of money a player may deposit into his or her Sports Wagering Account during a particular period of time;
- (b) A spending limit, which shall be offered on a daily, weekly and monthly basis and shall specify the maximum amount of player funds that may be put at risk during a particular period of time; and
- (c) A time-based limit, which shall be offered on a daily basis and shall specify the maximum amount of time, measured hourly from the player's log in to log off, a player may spend playing on a sports wagering system.
- Operators and Management Services Providers shall take reasonable steps to prevent individuals from overriding their self-imposed limits, including, at the request of the individual, sharing the requested limitations with the Office for the sole purpose of disseminating the request to other Operators.
- Operators and Management Services Providers shall prohibit an individual from wagering over the limit they have set or from sports wagering if they are on a list provided by the Office of the individuals who have requested to be excluded from sports wagering.
- Operators and Management Services Providers shall implement and maintain reasonable security procedures and practices that are appropriate to the nature of the personal information of individuals who place a wager with the Operator from unauthorized access, use, modification or disclosure.
- Operators and Management Services Providers shall establish procedures to evaluate requests made by third parties to exclude an individual from sports wagering, including requests to exclude an individual from placing sports wagers when the requestor provides documentary evidence of sole or joint financial responsibility for the source of funds deposited with an Operator by the individual or a court order requiring the individual to pay unmet child support obligations.
- Operators and Management Services Providers shall establish a system to exclude from sports wagering individuals who are on the Office's Self-Exclusion List.
- Operators shall submit a monthly report to the Office that includes the total number of authorized players that requested to exclude themselves from sports wagering.
- Operators and Management Service Providers shall establish reasonable procedures designed to discourage entry of a self-excluded person into the sportsbook area of a Sports Wagering Facility.

- Any person may request placement on the list of self-excluded persons, and the person during any period of voluntary exclusion may not collect any winnings or recover any losses resulting from any sports wagering or lottery gaming activity, regardless of whether the wager was placed prior to being voluntarily placed on the list of self-excluded persons. All winnings and wagering instruments subject to this section shall be withheld by the Operator or Management Services provider. The monetary value of the withheld winnings and wagering instruments shall be paid to the Office within forty-five (45) days.
- Unless the suspension was a result of a player's self-exclusion, the Operator or Management Services Provider shall notify the Sports Wagering Account holder via email, certified or registered mail, or other method approved by the Office, whenever his or her Account has been closed or placed in a suspended mode. Such notification shall include the restrictions placed on the Account and any further course of action needed to remove the restriction.
- Operators and Management Service Providers shall abide by all requirements issued by the Office pertaining to training employees about compulsive and problem gambling.

#### 2115 INTERNAL CONTROLS

- Operators and Management Services Providers shall file with the Office internal controls for all aspects of sports wagering operations prior to commencing operations.
- As determined by the Office, prior to commencing sports wagering, a Sports Wagering Operator or Management Services Provider shall submit to the Office for approval internal controls for all aspects of sports wagering (*i.e.*, retail sportsbook operations, in venue mobile sportsbook operations and remote sportsbook wagering operations) prior to implementation and any time a change is made thereafter.
- The internal controls shall address the following items regarding the sports wagering system, at a minimum:
  - (a) User access controls for all sports wagering personnel;
  - (b) Segregation of duties;
  - (c) Automated and manual risk management procedures;
  - (d) Procedures for identifying and reporting fraud and suspicious conduct;

- (e) Procedures for identifying and preventing persons who are under eighteen (18) years of age from engaging in sports wagering;
- (f) Procedures to prevent wagering by players prohibited from wagering;
- (g) Procedures for identifying and preventing intoxicated and impaired persons from engaging in sports wagering;
- (h) Description of anti-money laundering (AML) compliance standards;
- (i) Description of all types of wagers available to be offered by the system; and
- (j) Description of all integrated third-party systems.
- The internal controls shall detail the reconciliation of assets and documents contained in a Sports Wagering Facility ticket writer's drawer, Self-Service Betting Terminal, and mobile sports wagering.

#### 2116 HOUSE RULES

- Operators and Management Services Providers shall adopt comprehensive House Rules which shall be submitted to the Office for approval before the commencement of operations.
- 2116.2 At a minimum, the House Rules shall address the following items:
  - (a) A method for the calculation and payment of winning wagers;
  - (b) The effect of schedule changes;
  - (c) The method of notifying players of odds or proposition changes;
  - (d) Acceptance of wagers at terms other than those posted;
  - (e) Expiration of any winning ticket three hundred sixty-five (365) days after the date of the event;
  - (f) The method of contacting the Operator or Management Services Provider for questions and complaints;
  - (g) A description of prohibited sports participants;
  - (h) The method of funding a sports wager;

- (i) The circumstances under which the Operator will void a wager prior to the event outcome.
- (j) The treatment of errors, late bets and related contingencies;
- (k) The minimum and maximum wager amounts accepted; and
- (l) A description of all types of wagers that may be accepted.
- 2116.3 House Rules shall place players on notice that wagers are subject to Anti-Money Laundering standards, including Currency Transaction Reports and Suspicious Activity Reports.
- House Rules shall be conspicuously displayed or readily available in the Sports Wagering Facility and posted on the Operator's or Management Services Provider's websites and mobile applications.
- 2116.5 Copies of the House Rules shall be made readily available, upon request, to players, the Office, and the Metropolitan Police Department.

## 2117 RESERVE REQUIREMENTS

- Operators or Management Services Providers shall establish a reserve of not less than the greater of twenty-five thousand dollars (\$25,000) or the sum of the following amounts:
  - (a) Amounts held by the Operator for Sports Wagering Accounts;
  - (b) Aggregate amounts accepted by the Operator as wagers on sports wagering events whose outcomes have not been determined; and
  - (c) Amounts owed but unpaid by the Operator on winning wagers through the period established by the Operator for honoring winning wagers.
- Operators and Management Services Providers shall calculate their reserve requirements each day. In the event an Operator determines that their reserve is not sufficient to cover the calculated requirement, the Operator must, within twenty-four (24) hours, notify the Office of this fact and must also indicate the steps the Operator has taken to remedy the deficiency.
- If a reserve is maintained in the form of cash, cash equivalent, or an irrevocable letter of credit, it must be held or issued, as applicable, by a federally-insured financial institution.
- 2117.4 If the reserve is maintained in the form of a bond, it must be written by a bona fide insurance carrier.

- The reserve must be established pursuant to a written agreement between the Operator or Management Services Provider and the financial institution or insurance carrier.
- The Operator or Management Services Provider may engage an intermediary company or agent acceptable to the Executive Director to deal with the financial institution or insurance carrier, in which event the reserve may be established pursuant to written agreements between the licensee and the intermediary and between the intermediary and the financial institution or insurance carrier.

### 2118 ANONYMOUS WAGERS AND PAYOUTS GREATER THAN \$10,000

- The requirements of this section only apply for wagers and payouts not associated with a player account.
- Prior to accepting any wager in excess of ten thousand dollars (\$10,000) or making a payout in excess of \$10,000 on a winning wager, an Operator or Management Services Provider shall obtain and record the following information:
  - (a) The player's legal name;
  - (b) The player's date of birth;
  - (c) The player's residential address (a post office box is not acceptable);
  - (d) The player's Social Security number or equivalent for a foreign player such as a passport or taxpayer identification number; and
  - (e) The document number from one of the following valid identification credentials collected from the player to verify their identity:
    - (1) Driver's license;
    - (2) Passport;
    - (3) Non-resident alien identification card;
    - (4) Other reliable government-issued identification credentials; or
    - (5) Other picture identification credential normally acceptable as a means of identification when cashing checks.
- Subsequent to accepting a wager in excess of \$10,000 or making a payout in excess of \$10,000 on a winning wager the Operator or Management Services Provider shall record or maintain records that include:

- (a) The time and date of the wager or payout;
- (b) The amount of the wager or payout;
- (c) The player's legal name;
- (d) The Sports Wagering Facility Ticket Writer number or other identification of the location where the wager or payout occurred; and
- (e) The name and signature of the employees accepting or approving the wager and payout on the wager.
- Operators and Management Services Providers shall monitor all wagers to ensure players are not circumventing the identification requirements above.

## 2119 SPORTS WAGERING SYSTEM REQUIREMENTS

- Prior to operating sports wagering or online sports wagering pursuant to the Act, all equipment and software used in conjunction with its operation shall be submitted to an Office approved independent testing laboratory or a testing laboratory operated in an accredited jurisdiction approved by the Office.
- All equipment and software used in conjunction with operating sports wagering or online sports wagering must meet as a minimum testing requirement, the standards set forth in the latest version of the GLI-33 Standards for Event Wagering Systems or other generally accepted standards approved by the Office.
- The sports wagering system Supplier shall pay all costs of testing, certification, and approval under this chapter including, but not limited to, all costs associated with:
  - (a) Equipment and technical services required by an independent certified testing laboratory to conduct the testing and certification process;
  - (b) Operational audits; and
  - (c) Implementation testing.
- A sports wagering system submitted to the Office for approval shall contain a description of the system's risk management framework, including but not limited to, the following items:
  - (a) User access controls for all sports wagering personnel;
  - (b) Information regarding segregation of duties;

- (c) Information regarding automated risk management procedures;
- (d) Information regarding fraud detection;
- (e) Information regarding controls ensuring regulatory compliance;
- (f) A description of anti-money laundering (AML) compliance standards;
- (g) A description of all software applications that comprise the system;
- (h) A description of all types of wagers available to be offered by the system;
- (i) A description of all integrated third-party systems; and
- (j) A description of the method to prevent past posting.
- A sports wagering system shall maintain all transactional betting data for a period of five (5) years.
- A sports wagering system shall record the following information for each wager made:
  - (a) Description of event;
  - (b) Event number, if applicable;
  - (c) Wager selection;
  - (d) Type of wager;
  - (e) Amount of wager;
  - (f) Date and time of wager;
  - (g) Unique wager identifier; and
  - (h) An indication of when the ticket expires.
- The following additional requirements are for all tickets generated by a cashier or at a self-service betting terminal:
  - (a) Name and address of the Operator issuing the ticket;
  - (b) A barcode or similar symbol or marking as approved by the Office, corresponding to the unique wager identifier;

- (c) The method of redeeming winning ticket by mail, any ticket of ten thousand dollars (\$10,000) or more must be redeemed in person; and
- (d) Identification of the cashier or Self-Service Betting Terminal generating the ticket.
- 2119.8 If the sports wagering system issues and redeems a sports wagering voucher, the system shall be capable of recording the following information for each voucher:
  - (a) The amount of the voucher;
  - (b) The date, time and location of issuance;
  - (c) The unique voucher identifier;
  - (d) The expiration date of the voucher; and
  - (e) The date, time and location of redemption, if applicable.
- 2119.9 Sports wagering vouchers issued by a sports wagering system shall contain the following information:
  - (a) The date, time and location of issuance;
  - (b) The amount of the voucher;
  - (c) A unique voucher identifier;
  - (d) The expiration date of the voucher;
  - (e) The name of the Operator or Management Services Provider.
- A sports wagering system that offers in-play wagering shall be capable of the following:
  - (a) The accurate and timely update of odds for in-play wagers;
  - (b) The ability to notify the player of any change in odds after a wager is attempted;
  - (c) The ability for the player to confirm the wager after notification of the odds change; and
  - (d) The ability to freeze or suspend the offering of wagers when necessary.

- 2119.11 A sports wagering system shall be configured to perform the following functions:
  - (a) Creating wagers;
  - (b) Settling wagers;
  - (c) Voiding wagers;
  - (d) Cancelling wagers; and
  - (e) For online wagers or for those wagers placed in person on Premises that require the verification of the player's identification, preventing the acceptance of wagers from players prohibited from wagering.
- When a sports wager is voided or cancelled, the system shall clearly indicate that the ticket is voided or cancelled, render it nonredeemable and make an entry in the system indicating the void or cancellation and identity of the cashier or automated process.
- A sports wagering system shall prevent past posting of wagers and the voiding or cancellation of wagers after the outcome of an event is known.
- In the event a player has a pending wager and then self-excludes, the wager shall be cancelled, and the funds returned to the player according to the Licensee's internal controls.
- A sports wagering system shall, at least once every twenty-four (24) hours, perform a self-authentication process on all software used to offer, record and process wagers to ensure there have been no unauthorized modifications. In the event of an authentication failure, at a minimum, the system shall immediately notify the Operator's or Management Services Provider's Information Systems Officer and the Office within twenty-four (24) hours. The results of all self-authentication attempts shall be recorded by the system and maintained for a period of not less than ninety (90) days.
- Operators and Management Services Providers shall provide the Office access, including remote access, to wagering transaction and related data as deemed necessary by and in a manner approved by the Office.
- 2119.17 A sports wagering system shall be capable of maintaining the following:
  - (a) A description of the event;
  - (b) The event number;
  - (c) The wager selection;

- (d) The type of wager; (e) The amount of wager; (f) The amount of potential payout; The date and time of wager; (g) (h) The identity of the cashier accepting the wager if applicable; (i) The unique ticket identifier; (j) The expiration date of the ticket; (k) The player name, if known; (1) The date, time, amount, and description of the settlement; (m) The location where wager was made; The location of redemption; and (n) (o) The identity of cashier settling the wager if applicable. For all lost tickets that are redeemed, a sports wagering system shall record and maintain the following information: The date and time of redemption; (a) The employee responsible for redeeming the ticket; (b)
- (c) The name of the player redeeming the wager;
- (d) The unique ticket identifier; and

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- (e) The location of the redemption.
- Sports wagering systems shall provide a mechanism for the Office to query and export, in a format required by the Office, all sports system data.
- Sports wagering systems shall be designed to ensure the integrity and confidentiality of all communications and ensure the proper identification of the sender and receiver of all communications. If communications are performed across a public or third-party network, the system shall either encrypt the data

packets or utilize a secure communications protocol to ensure the integrity and confidentiality of the transmission.

- Operators and Management Services Providers shall set up test accounts to be used to test each of the various components and operations of the sports wagering system in accordance with internal controls approved by the Office.
- Additional system specifications and sports wagering system logging requirements may be specified by the Office through the issuance of technical bulletins.
- The sports wagering system shall generate those reports necessary to record gross sports wagering revenue (GGR), wagering liability, ticket redemption, and such other information relating to sports betting as deemed necessary by the Office. Such reports shall distinguish by type and status where applicable.
- 2119.24 Reports for Sports Wagering Systems:
  - (a) Sports wagering systems shall be designed to generate the reports required by this section or otherwise required by the Office in a format approved by the Office.
  - (b) All required reports shall be generated by the sports wagering system, even if the period specified contains no data to be presented. The report generated shall indicate all required information and contain an indication of "No Activity" or similar message if no data appears for the period specified.
  - (c) All data required by this rule must be available in report image formats as well as database type formats as approved by the Office.
  - (d) Sports wagering systems shall, at a minimum, generate the daily reports for each gaming day in order to calculate the taxable revenue or to ensure the integrity of operations related to operating an online sports wagering.
- Operators and Management Services Providers shall determine the daily win amount by comparing a win report from the sports wagering system to the reconciliation of the sports wagering drawers. Operators and Management Services Providers shall be required to report sports wagering revenue as the higher amount unless otherwise authorized by the Office.

#### 2120 INTERNET AND MOBILE APPLICATION SPORTS WAGERING

2120.1 Class A Operators and Management Services Providers associated with Class A Operators may conduct sports wagering over the internet or through the use of

mobile applications or other digital platforms; provided that the sports wagering transaction is initiated and received, or otherwise made as follows:

- (a) Within the physical confines of the approved Sports Wagering Facility; and/or
- (b) Within two (2) blocks of the approved Sports Wagering facility; provided, that the sports wagering conducted by a Class A Operator or Management Services Providers associated with Class A Operator over the internet, through mobile applications, or through other digital forms may not function within the physical confines of a different Class A Operator's designated facility; and
- (c) Operators and Management Services Providers must comply with all applicable District and federal laws and regulations.
- Class B Operators and Management Services Providers associated with Class B Operators may conduct sports wagering over the internet or through the use of mobile applications or other digital platforms; provided that the sports wagering transaction is initiated and received, or otherwise made, exclusively within the physical confines of the single approved Sports Wagering Facility and must comply with all applicable District and federal laws and regulations.
- Operators and Management Services Providers shall have in place technical and operational measures to prevent sports wagering by those who are underage.
- Operators and Management Services Providers shall utilize a Geolocation System to reasonably detect the physical location of a player attempting to access the online sports wagering system; and to monitor and block unauthorized attempts to access the online sports wagering system.
- 2120.5 The Geolocation System shall, at a minimum:
  - (a) The Geolocation System shall ensure that any player is continually located within the permitted boundary and shall be equipped to dynamically monitor the player's location and block unauthorized attempts to access the online sports wagering system;
  - (b) The Geolocation System shall trigger periodic geolocation interval checks to ensure the player remains in the area where the Operator or Management Services Provider is licensed to accept wagers;
  - (c) Geolocation Systems shall not rely upon IP addresses to determine location when a mobile internet connection is being used to place a wager;

- (d) Geolocation Systems shall detect and block non-secure devices that have been jailbroken and rooted devices; and
- (e) Shall keep their Geolocation Systems up to date, including integrating the latest solutions in real time that can detect the use of remote desktop software, rootkits, virtualization, or any other programs identified by the Office having the ability to circumvent geolocation measures.
- Operators and Management Services Providers shall provide the Office at least every ninety (90) days, evidence that the Geolocation system is updated to the latest solution.
- The integrity of the Geolocation System shall be reviewed regularly by the Operator or Management Services Provider to ensure it detects and mitigates existing and emerging location fraud risks.
- The Office shall approve technical specifications for Geolocation Systems and any specific requirements related to geolocation and may also issue such requirements in the form of technical bulletins.
- 2120.9 Mobile applications are limited to one skin for each license.

#### 2121 REMOTE SPORTS WAGERING SYSTEMS

- Each Remote Sports Wagering System that provides content to another sports wagering system shall conform to the following requirements:
  - (a) Maintain internal controls for all aspects of sports wagering operations prior to implementation and any time a change is made thereafter. The internal controls shall include detailed procedures for system security, operations, and accounting;
  - (b) Maintain internal controls approved by the Office that address compliance with all online sports wagering system requirements;
  - (c) Employ personnel responsible for duties of an Information Technology Department, ensuring the operation and integrity of the sports betting and reviewing all reports of suspicious behavior as determined and approved by the Office;
  - (d) Perform an annual system integrity and security assessment conducted by an independent professional selected by the Licensee, subject to the approval of the Office;
  - (e) The independent professional's report on the assessment shall be submitted to the Office; and

- (f) Provide the Office with physical and logical access to the remote sports wagering system to review and collect all data contained therein.
- A Remote Sports Wagering System shall only offer to an Operator's and Management Services Provider's wagers on sporting events approved by the Office and shall notify the applicable Operators and Management Services Providers and the Office when a game is disabled, regardless of the reason.
- A Remote Sports Wagering System shall only void wagers via a procedure agreed upon between the Remote Sports Wagering System and affected Operators and Management Services Providers or after being notified by the Operator or the Management Services Provider that a wager must be voided.
- Each Remote Sports Wagering System shall respond to the Operator and Management Services Provider for any issue received related to a player or other wagering issue with a resolution within three (3) calendar days.
- Any feature that allows a user to manually input or override any wager transaction shall be submitted to the Office for approval prior to use.
- Each Remote Sports Wagering System shall monitor for and immediately report to the appropriate Operators and Management Services Providers and the Office, any malfunction or security incident that adversely affects the integrity of critical data or system functionality.

# 2122 SPORTS WAGERING ACCOUNT REQUIREMENTS

- Online sports wagering shall only be engaged in by players who have established a Sports Wagering Account.
- Nothing in this section shall be interpreted to prohibit Operators or Management Services Provider from accepting anonymous wagers at Sports Wagering Facility Ticket Writers or a Self-Service Betting Terminal.
- The information obtained to initially create a Sports Wagering Account is recorded and maintained. The information includes, but is not limited to:
  - (a) The player's legal name;
  - (b) The player's date of birth;
  - (c) The player's residential address (a post office box is not acceptable); and
  - (d) The player's Social Security number (SSN) or equivalent for a foreign player such as a passport or taxpayer identification number. The player

may enter only the last four (4) digits of an SSN if the other factors are sufficient to determine the entire nine-digit SSN within four (4) minutes; if that cannot be done, entry of the nine-digit SSN is required.

- 2122.4 Operators and Management Services Providers shall:
  - (a) Verify the player's identity, including that the player is of the legal age of eighteen (18) years of age or older, not self-excluded or otherwise prohibited from participating in Sports Wagering; and
  - (b) Record the document number of the government-issued identification credentials examined, or other methodology for remote, multi-sourced authentication, which may include third-party and governmental databases, as approved by the Office.
- Operators and Management Services Providers shall have an age verification process as a part of its registration process which may include requiring the use of a reputable independent third party that is common in the business of verifying an individual's personal identity information.
- Operators and Management Services Providers shall record the player's acceptance of the terms and conditions and privacy policy and acknowledgment that the information they provided is accurate and that they are prohibited from allowing any other person to access or use their Sports Wagering Account.
- Operators and Management Services Providers shall notify the player of the establishment of the Sports Wagering Account by email or first-class mail.
- Once a Sports Wagering Account is created, a secure personal identification for the player authorized to use the Sports Wagering Account shall be established that is reasonably designed to prevent the unauthorized access to, or use of, the Sports Wagering Account by any individual other than the player for whom the Sports Wagering Account is established.
- 2122.9 A player shall have only one (1) Sports Wagering Account for each License.
- 2122.10 A Sports Wagering Account may be funded using:
  - (a) Cash deposits made directly with the Licensee;
  - (b) Personal checks, cashier's checks, wire transfer and money order deposits made directly or mailed to the Licensee;
  - (c) Debits from the player's debit card or credit card;

- (d) Transfers from another account verified to be controlled by the player through the Automated Clearing House (ACH deposit) or another mechanism designed to facilitate electronic commerce transactions;
- (e) Cash complimentary, promotional credit, or bonus credit;
- (f) Winnings;
- (g) Adjustments made by the Licensee with documented notification to the player;
- (h) A transaction at a Self-Service Betting Terminal; or
- (i) Any other means approved by the Office.
- A failed ACH deposit attempt shall not be considered fraudulent if the player has successfully deposited funds via an ACH transfer on a previous occasion with no outstanding chargebacks. Otherwise, the Operator or Management Services Provider shall:
  - (a) Temporarily block the player's Account for investigation of fraud after five (5) consecutive failed ACH deposit attempts within a ten (10) minute time period. If there is no evidence of fraud, the block may be vacated; and
  - (b) Suspend the player's Account after five additional consecutive-failed ACH deposit attempts within a ten-minute period.
- Prior to any withdrawal, if a player used a credit or debit card to fund a Sports Wagering Account, any remaining balance in the Sports Wagering Account up to the amount of the deposit shall be refunded to the player's credit or debit card account used to fund the Sports Wagering Account provided that a credit or debit card issuer permits the return of a withdrawal from a Sports Wagering Account funded by the credit or debit card of the issuer.
- Funds may be withdrawn from a player's Sports Wagering Account as follows:
  - (a) Wagers;
  - (b) Cash withdrawal made directly with the Licensee;
  - (c) Personal check, cashier's check, wire transfer and money order by the Licensee made payable to the player and issued directly or delivered to the player's address on file in a manner approved by the Office;
  - (d) Credits to the player's debit card or credit card;

- (e) Transfers to another account verified to be controlled by the player through the automated clearing house (ACH withdrawal) or another mechanism designed to facilitate electronic commerce transactions;
- (f) Adjustments made by the Licensee with documented notification to the player;
- (g) A transaction at a Self-Service Betting Terminal; or
- (h) Any other means approved by the Office.
- A player's request for withdrawal of funds (*i.e.*, deposited and cleared funds and funds won) is completed within a reasonable timeframe unless there is a pending unresolved player dispute or investigation. Funds for withdrawal may be withheld from withdrawal until the funding transaction clears or the chargeback period ends. Promotional credits or bonus credits with conditions may not be withdrawn unless all conditions are met.
- All adjustments to player Accounts for amounts of five hundred dollars (\$500.00) or under shall be periodically reviewed by supervisory personnel as set forth in the Licensee's internal controls. All other adjustments shall be authorized by supervisory personnel prior to being entered.
- Operators shall not allow the transfer of funds or credits between players.
- Operators shall provide an account statement with details to a player on demand, which shall include account activity for at least the six (6) months preceding twenty-four (24) hours prior to the request. In addition, Operators and Management Services Providers shall, upon request, be capable of providing to a player a summary statement of all player activity during the past year.
- Operators shall maintain a bank account within the District, separate from all other operating accounts to ensure the security of funds held in Sports Wagering Accounts. The balance maintained in this account shall be greater than or equal to the sum of the daily ending cashable balance of all Sports Wagering Accounts, funds on wagers, and pending withdrawals. Operators and Management Services Providers shall have unfettered access to all player Sports Wagering Account and transaction data to ensure the amount held in its independent account is sufficient.
- Operators shall periodically re-verify a player's identification upon reasonable suspicion that the player's identification has been compromised.
- Operators shall offer a readily-accessible method for a player to close his or her account. Any balance remaining in a player's Sports Wagering Account closed by a player shall be refunded pursuant to the Licensee's internal controls.

- Sports wagering systems shall employ a mechanism that can detect and prevent any player-initiated wagering or withdrawal activity that would result in a negative balance of a Sports Wagering Account.
- A player's Sports Wagering Account shall be disabled after three failed log-in attempts and require multi-factor authentication to recover or reset a password or username.
- A mechanism shall be employed that places a Sports Wagering Account in a suspended mode:
  - (a) When requested by the player for a specified period of time, which shall not be less than seventy-two (72) hours (self-exclusion);
  - (b) When required by the Office; or
  - (c) Upon a determination that a player is a prohibited Sports Wagering Participant;
  - (d) When initiated by an Operator or Management Services Provider that has evidence that indicates:
    - (1) Illegal activity;
    - (2) A negative account balance;
    - (3) After failed ACH deposit attempts;
    - (4) A violation of the terms and conditions has taken place on a player's Sports Wagering Account.
- When a Sports Wagering Account is in a suspended mode, the player shall be prevented from:
  - (a) Wagering;
  - (b) Depositing funds;
  - (c) Withdrawing funds, unless the reason for the suspended mode would not prohibit a withdrawal;
  - (d) Making changes to their Sports Wagering Account; and
  - (e) Removing of the Sports Wagering Account from the system.

- 2122.25 A suspended Sports Wagering Account may be restored;
  - (a) Upon expiration of the time period established by the player;
  - (b) When permission is granted by the Office;
  - (c) When the player is no longer a prohibited sports wagering participant; or
  - (d) When the Operator or Management Services Provider has lifted the suspended status.

# 2123 FINANCIAL AUDIT REQUIREMENTS

- Upon application for an Operator or Management Services Provider License, and annually thereafter, each Operator or Management Services Provider shall submit to the Office, within one hundred eighty (180) days of the Operator or Management Services Provider's fiscal year end, its most recent audit of the financial transactions and condition of the Licensee's total Sports Wagering Operations, prepared by a Certified Public Accountant in accordance with generally accepted accounting principles and applicable District and federal law.
- Operators and Management Services Providers shall establish and maintain books, records, and documents (including electronic storage media) in accordance with generally accepted accounting principles and practices which sufficiently and properly reflect all revenues and expenditures of funds associated with sports wagering.
- Operators and Management Services Providers shall retain all records, financial records, supporting documents, statistical records, and any other documents (including electronic storage media) pertinent to their Sports Wagering Operations for a minimum period of five (5) years.
- Books and records subject to this chapter shall be subject to inspection, review, or audit by the Office or other authorized District of Columbia governmental officials.
- Any non-public record provided to the Office or other District of Columbia authorized official for the purpose of demonstrating compliance with this chapter shall not be accessed by, used, or otherwise disclosed to any contractors with whom the Office engages to provide District operated sports wagering systems or services.

# 2124 OPERATIONS PROCESS AND PROCEDURE AUDIT REQUIREMENTS

Operators and Management Services Providers, prior to commencing sports betting operations, and by June 1 each subsequent year, shall have their control

systems audited by an independent licensed audit agent approved by the Office. Sports Wagering Operators and Management Services Providers are responsible for forwarding the results of this audit to the Office.

- In reviewing the operations conducted by the Licensee, the audit shall consider the operational aspects of this chapter, including those set forth in these rules and the appendices of the GLI-33 Standards for Event Wagering Systems or other generally accepted standards approved by the Office, in addition to the following:
  - (a) Any changes to the control system and operating environment since the previous review;
  - (b) The effectiveness of the Operator's or Management Services Provider's control systems to ensure compliance with all statutory and Office requirements.
  - (c) The Operator's or Management Services Provider's compliance with its control systems.
  - (d) Any other objectives established by the Office.

# 2125 TECHNICAL SECURITY CONTROL AUDIT REQUIREMENTS

- By June 1 of each year after being licensed, Operators and Management Services Providers must complete an annual security audit by an independent licensed auditor approved by the Office. Sports Wagering Operators and Management Services Providers are responsible for forwarding the results of this audit to the Office.
- Newly-licensed Operators and Management Services Providers shall submit a security audit within six (6) months of being licensed. This is irrespective of whether they are actively participating in sports wagering or not.
- 2125.3 This audit includes, but is not limited to, an information security system (ISS) assessment:
  - (a) Review of the operational processes that are critical to compliance;
  - (b) penetration testing focused on the external and internal infrastructure;
  - (c) The applications transferring, storing or processing player credentials or sensitive information; and
  - (d) Any other objectives established by the Office.

2125.4 Compliance with these standards is to ensure that Operators and Management Services Providers have appropriate security controls in place so that players are not exposed to unnecessary risks when choosing to participate in sports wagering.

# 2126 PLAYER SPORTS WAGERS

- An Operator or Management Services Provider shall not accept any wager on a sports event unless it has received prior approval from the Office.
- If an Operator or Management Services Provider would like to offer a new category of wagering event they must submit a request to the Office on a form specified by the Office.
- The request must be submitted to the Office at least fourteen (14) days in advance of the proposed date of accepting wagers on such category of a wagering event.
- The Office reserves the right to prohibit the acceptance of wagers and may order the cancellation of wagers and require refunds on any event for which wagering would be contrary to the public policies of the District of Columbia.
- An Operator or Management Services Provider shall only accept wagers on sports events and other events for which:
  - (a) The outcome can be verified;
  - (b) The outcome can be generated by a reliable and independent process;
  - (c) The outcome is not be affected by any wager placed; and
  - (d) The event is conducted in conformity with all applicable laws.
- 2126.6 Sports wagers shall only be made using:
  - (a) Cash;
  - (b) Cash equivalent;
  - (c) Credit or debit card, online purchases only;
  - (d) Promotional funds;
  - (e) Sports wagering vouchers; and
  - (f) Any other means approved the Office.

- A request for approval to accept wagers on any new category of wagering event shall be made by an Operator or Management Services Provider on such forms approved by the Office, and shall include:
  - (a) A full description of the event and the manner in which wagers would be placed and winning wagers would be determined;
  - (b) A full description of any technology which would be utilized to offer the event;
  - (c) Information or documentation which demonstrates that:
    - (1) The event could be adequately supervised;
    - (2) The outcome of the event would be verifiable;
    - (3) The outcome of the event would be generated by a reliable and independent process;
    - (4) The outcome of the event would be unlikely to be affected by any wager placed;
    - (5) The event could be conducted in compliance with any applicable laws; and
    - (6) The granting of the request for approval would be consistent with the public policy of the District.
  - (d) Such additional or supplemental information as the Office may require.
- A Sports Wagering Operator or Management Services Provider may, in its discretion, accept a Layoff Wager from another Sports Wagering Operator or Management Services Provider. A Sports Wagering Operator or Management Services Provider placing a Layoff Wager shall disclose its identity to the other licensed Sports Wagering Operator accepting the wager.
- Players shall not place, nor shall Operators and Management Services Providers accept prohibited sports wagers.
- 2126.10 Each Sports Wagering Operator and Management Services Provider shall establish the minimum and maximum sports wagers that it accepts an provide notice of such minimum and maximum limits and changes thereto to the Office.
- Any winning ticket shall be deemed expired and ineligible for payment three hundred sixty-five (365) days from the date of the last event that forms the basis of such wager.

- An Operator or Management Services Provider shall be prohibited from wagering through its own Sports Wagering Facility and shall employ reasonable methods to prohibit:
  - (a) A director, officer, owner, or employee of the Operator or Management Services Provider, and any relative living in the same household as the aforementioned individuals from placing a wager;
  - (b) An athlete, coach, referee, team owner, employee of a sports governing body or its member teams, and player and referee union personnel from wagering on a sporting event overseen by their sports governing body;
  - (c) An individual, group of individuals or entity with access to non-public confidential information held by the Operator from placing wagers; or
  - (d) An individual, group of individuals or entity from placing a wager as an agent or proxy for others.
- In determining which individual, group of individuals or entity is to be excluded from placing a wager, an Operator or Management Services Provider shall use publicly available information and any lists of such individuals, group of individuals or entities that the Sports Governing Body may provide to the Office, and which the Office, or sports governing body, has provided to the Operator or Management Services Provider.

# 2127 PROHIBITED SPORTS EVENTS

- No wagers may be accepted or paid by any Sports Wagering Operator Licensee in any of the following instances:
  - (a) Any collegiate sports or athletic event in which any District of Columbia based college or university team participates regardless of where the event takes place;
  - (b) Any collegiate sports or athletic event that takes place in the District.
  - (c) All high school sports events, including high school electronic sports events and high school competitive video game events; and
  - (d) Any amateur sport or athletic event with the exception of:
    - (1) Olympic sporting or athletic events sanctioned by the International Olympic Committee where the majority of participants are age eighteen (18) or older, subject to limitation by the Office;

- (2) International team sports events in which persons under age 18 make up a minority of the participants;
- (3) Collegiate sporting or athletic events occurring outside the District that do not involve a District of Columbia college or university;
- (4) The other games of a collegiate sports or athletic tournament in which a District of Columbia college or university team is a participant; and
- (5) Any games of a collegiate tournament that occur outside the District of Columbia even though some of the individual games or events are held in the District of Columbia.
- (e) Any collegiate sport or athletic event which the Operator Licensee knows or reasonably should know, is being placed by, or on behalf of a coach or participant in that collegiate event; and
- (f) Any event or athletic sporting event unless approved by the Office.
- 2127.2 If at any time a collegiate sports or athletic event becomes a prohibited sports event as defined in Subsection 2127.1, the Operator shall cancel any wager on that event and return to each player, at minimum, the full amount of the wager.

# 2128 RESPONSIBLE GAMING PLAN

- Operators and Management Services Providers shall submit a Responsible Gaming Plan to the Office at the time of first application. The plan must be approved by the Office prior to the commencement of gaming activity. The Plan shall include, at a minimum, the following:
  - (a) The goals of the plan, procedures and deadlines for implementation of the plan;
  - (b) The identification of the individual(s) who will be responsible for the implementation and maintenance of the plan;
  - (c) Procedures for compliance with the office's self-exclusion program set forth in this chapter;
  - (d) Procedures for implementation of a self-limitation program, allowing gamblers to set budgets for time and money expended on gambling activity offered by the licensee; and
  - (e) The Applicant's plans for creating and disseminating promotional material to educate patrons about compulsive and problem gambling and to inform

them about treatment services available to compulsive and problem gamblers and their families. The Applicant shall provide examples of the materials to be used as part of its plan, including signs, brochures and other material and a description of how the material will be disseminated. The Licensee shall, at a minimum, implement the following communications:

- (1) Display signage and written materials, in conspicuous places in their Sports Wagering Facility, and on their websites and mobile applications information on the availability of problem gambling treatment or counseling, procedures for self-exclusion, and promotion of the National Council on Problem Gambling's 24 hour toll-free confidential National Helpline—1-800-522-4700 (call or text);
- (2) Provide information on all print, billboard, sign, online, or broadcast advertisements, information about available programs to prevent, treat, or monitor compulsive or problem gambling, procedures for self-exclusion, and promotion of the National Council on Problem Gambling's 24 hour toll-free confidential National Helpline—1-800-522-4700 (call or text);
- (3) Post in every designated area approved for sports wagering, on their websites and mobile applications, a statement approved by the Office referring customers to the National Council on Problem Gambling's 24 hour toll-free confidential National Helpline—1-800-522-4700 (call or text) and other information as may be required by the Office;
- (f) Procedures to prohibit an Operator, Management Services Provider, or any of their directors, officers, owners, and employees from extending credit to an individual, group of individuals or entity that places wagers with the Operator Management Services Provider or seeks to place wagers with the Operator or Management Services Provider;
- (g) Procedures to prohibit an individual, group of individuals or entity that places wagers with the Operator or Management Services Provider from establishing more than one active Sports Wagering Account with the Operator;
- (h) Procedures to permit an individual, group of individuals or entity that places wagers with the Operator or Management Services Provider to terminate their Account at any time and for any reason and without penalty;

- (i) Details of the Applicant's plan for responsible gaming training for its employees;
- (j) The duties and responsibilities of the key employees and gaming employees designated to implement or participate in the plan;
- (k) Procedures to prevent underage gambling;
- (l) Procedures to prevent intoxicated or impaired patrons from gambling;
- (m) An estimation of the cost of development, implementation and administration of the Responsible Gaming Plan; and
- (n) Other policies and procedures as determined by the Office to prevent problem gambling and encourage responsible gambling.
- Operators and Management Services Providers shall resubmit their Responsible Gaming Plan for approval within ten (10) business days of any changes to the plan and at license renewal.
- All sports wagering websites and mobile applications must include a description of the possible repercussions for an underage player who circumvents or attempts to circumvent controls to prevent underage play, such as immediate stoppage of play, account closure, and confiscation of winnings.

# 2129 SELF-EXCLUSION PROGRAM

- The Self-Exclusion Program is established for the purpose of allowing persons who wish to refrain from sports wagering and other types of gambling offered by the Office, to notify the Office that they will accept responsibility for refraining from engaging in sports wagering and other gambling activities offered by the Office and its Licensees. Each person seeking placement in the Self-Exclusion Program acknowledges that it is his or her responsibility to refrain from engaging in sports wagering and other gambling activities under the jurisdiction of the Office.
- An individual may request to have their name placed on the Self-Exclusion List by completing the application and following the procedure outlined in the Office's website or printed material available from the Office, at designated locations on and off the Premises of licensed sports wagering establishments as determined by the Office.
- An application for placement on the Self-Exclusion List may only be accepted, and an intake performed, by a designated agent approved by the Office.

- Failure to provide any information or to execute any forms deemed necessary by the Office may result in a denial of a request for placement in the Self-Exclusion Program.
- Self-Exclusion List application forms may include a request to waive the liability of the Office and its agents, Sports Wagering Licensees and their agents, the District and any person licensed pursuant to the Act, or other such persons as deemed necessary by the Office, for any damages that may arise out of any act or omission related to placement in the Self-Exclusion Program.
- Upon the filing of an application for placement in the Self-Exclusion Program, the Office may file a Notice of Placement in the Self-Exclusion Program and such application and notice may be disclosed to Sports Wagering Operator Licensees, Management Services Providers and their agents and employees, as approved by the Office.
- Upon submission of an application, a designated agent shall review with the applicant the contents and statements contained in the application. If the application is complete, the designated agent shall sign the application indicating that the review has been performed and the application has been accepted.
- A designated agent may not sign an application if (a) any required information is not provided or (b) they are of the belief that the applicant is not capable of understanding the responsibilities and consequences of being placed on the Self-Exclusion List.
- The designated agent shall forward the signed application for Self-Exclusion to the Office within forty-eight (48) hours of completion in a manner directed by the Office.
- Upon receipt of an application, the Office, or its designee, shall review it for completeness. If the application meets all requirements of this chapter, the application shall be approved, and the individual's name shall be added to the Self-Exclusion List. If the application is incomplete, the Office, or its designee, may deny the application and make efforts to contact the applicant advising them of such.
- If the Licensee of the Office utilizes an internal management system to track individuals on the Self-Exclusion List, they shall update that system at least every seventy-two (72) hours with names of individuals being added or removed from the Self-Exclusion List.
- The Office, or its designee, shall add to the Self Exclusion List the name of any individual provided from a gaming jurisdiction outside of the District, with which the Office has entered into an intergovernmental agreement, upon a determination that the individual voluntarily requested that their name be added to the list of the

referring jurisdiction and that they were notified, either directly or by operation of law, that their name may be placed on similar lists in other jurisdictions.

- A person does not have to admit they are a problem gambler when placing themselves in the Self-Exclusion Program.
- If the applicant has elected to seek services available within the District, the Office, or its designee, shall contact the designated coordinating organization for the provision of requested services. The Executive Director shall determine the information and forms to be required of a person seeking placement on the Self-Exclusion List. Such information shall include, but not be limited to, the following:
  - (a) Name, home address, email address, telephone number, date of birth, and Social Security number of the applicant;
  - (b) A passport-style photo of the applicant;
  - (c) A statement from the applicant that one or more of the following apply:
    - (1) They identify as a "problem gambler," meaning an individual who believes their gambling behavior is currently, or may in the future without intervention, cause problems in their life or on the lives of their family, friends, or co-workers;
    - (2) They feel that their gambling behavior is currently causing problems in their life or may, without intervention, cause problems in their life; or
    - (3) There is some other reason why they wish to add their name to the Self-Exclusion List.
  - (d) Election of the duration of the exclusion in accordance with Subsection 2129.16 of this chapter;
  - (e) An acknowledgment by the applicant that the individual will not be participating in sports wagering or any other form of gambling offered by the Office and that it is their sole responsibility to refrain from doing so;
  - (f) An acknowledgment by the applicant that the applicant shall not collect any winnings or recover any losses resulting from any gambling activity under the jurisdiction of the Office for the duration of the exclusion period;
  - (g) An acknowledgment by the applicant that the individual will forfeit all rewards or points earned through any player reward or another

- promotional program they engage in sports wagering while on the Self-Exclusion List;
- (h) An offer by the Office or the designated agent completing the self-exclusion application to assist the applicant to access information about gambling disorders, self-guided help or counseling services with a clinician approved by the District of Columbia Department of Behavioral Health;
- (i) An acknowledgment of understanding by the applicant that by placing their name on the Self-Exclusion List, the prohibitions identified in § 2129 apply to all sports wagering or gambling activities offered by the Office or its Licensees or affiliates, whether within the District or another jurisdiction, and that the Office may share the Self-Exclusion List with other domestic or international gaming jurisdictions resulting in placement on those lists;
- (j) An acknowledgment by the applicant that the individual is submitting the application freely, knowingly, and voluntarily;
- (k) A statement that the individual is not under the influence of a substance or suffering from a mental health condition that would impair their ability to make an informed decision;
- (l) An acknowledgment by the applicant that if they knowingly violate their agreement to refrain participating in any gambling activity offered by the Office or its Licensees or affiliates during the exclusion period, the applicant shall notify the Office of such violation within twenty-four (24) hours of such gambling activity; and releasing the District, the Office and all affiliated employees, entities and persons licensed by the Office and their affiliates, from any claims associated with their breach of the agreement;
- (m) An affidavit verifying that the applicant wishes to be placed on the Self-Exclusion List, that the Office is specifically authorized and requested to release all contents of the person's application to persons who, in the sole discretion of the Office, are necessary to implement the policies and procedures contained in this chapter. Such persons shall be subject to terms of confidentiality prescribed by the Office, which shall be contained in the application. Such persons shall include, but not be limited to the following:
  - (1) Employees or contractors of the Office involved in the administration, supervision or activities related to the administration or supervision of this chapter;

- (2) Licensees of the Office or their affiliates, agents and employees;
- (3) Designated agents; and
- (4) Law enforcement personnel involved in the administration, supervision or investigation of activities contained in this chapter.
- (n) An acknowledgment by the applicant that once their name is placed on the Self-Exclusion List, they may be refused entry or ejected from areas specifically devoted to sports wagering or other forms of gambling under the jurisdiction of the Office by a person licensed by the Office, an agent of the Office, or law enforcement personnel.
- The Office may provide procedures permitting online self-exclusion if it determines that the goals, objectives and protections of the in-person self-exclusion process can be accomplished online. The Office may require any Licensee offering mobile or online sports wagering to offer self-exclusion and self-limitation options to customers as a condition of its license. The full cost of such self-exclusion and self-limitation system shall be the responsibility of the Licensee.
- As part of the request for self-exclusion, the individual must select the duration for which they wish to be excluded. An individual may select any of the following time periods as a minimum length of exclusion:
  - (a) One (1) year;
  - (b) Eighteen (18) months;
  - (c) Three (3) years;
  - (d) Five (5) years; or
  - (e) Lifetime (an individual may only select the lifetime duration if their name has previously appeared on the Self-Exclusion List for at least six (6) months).
- An individual on the Self-Exclusion List may not apply to decrease the duration of exclusion. An individual who is on the Self-Exclusion List may submit a request to increase the minimum length of exclusion.
- Upon expiration of the selected duration of exclusion, individuals may request that their name be removed from the Self-Exclusion List or petition for exclusion for a new duration. Individuals shall remain on the self-Exclusion List after the expiration of the selected duration of exclusion until such time as they submit a petition for removal, and it is approved by the Office or its designee.

- At any time after the expiration of the selected duration of exclusion, an individual may request that their name be removed from the Self-Exclusion List by submitting a petition for removal on a form approved by the Office. The petition shall include confirmation from a designated agent that the individual completed an exit session. Any petition for removal received by the Office prior to the expiration of the duration of the selected exclusion period shall be denied.
- The Office shall approve a completed petition for removal. An individual who has selected a lifetime duration may not submit a petition for the removal of their name from the Self-Exclusion List. An incomplete application, including one that fails to demonstrate completion of an exit session shall be denied until such time as the application is completed.
- To be eligible for removal from the Self-Exclusion List the petitioner shall participate in an exit session with a designated agent. The exit session shall include a review of the risks and responsibilities of gambling, budget setting and a review of problem gambling resources should the petitioner wish to seek them. Upon completion of the exit session, the designated agent shall sign the individual's petition for removal from the Self-Exclusion List attesting to the fact that the exit session was conducted.
- Upon approval of a petition for removal from the Self-Exclusion List, a written notice of removal from the Self-Exclusion List shall be forwarded by the Office, or its designee, to each gaming Licensee and to the petitioner. Notice may be forwarded to the petitioner by email or first-class mail to the email address or home address provided by the petitioner in the petition. The petitioner shall be deemed to be removed from the Self-Exclusion List when the notice is sent by the Office or its designee.
- If a petitioner does not meet the eligibility requirements for removal from the Self-Exclusion List, the petition shall be denied. The petitioner shall be notified of the denial by email or first-class mail to the email address or home address provided by the petitioner in the petition. In the event of a denial of a petition, the individual shall remain on the Self-Exclusion List until such time as the eligibility requirements have been satisfied.
- An individual whose name has been removed from the Self-Exclusion List may reapply for placement on the Self-Exclusion List at any time by submitting an application in accordance with this chapter;
- An individual whose name was added to the Self-Exclusion List in the District in accordance with this chapter shall be removed from the Self-Exclusion List upon receipt of written notice from the referring jurisdiction that the individual's name has been removed from that jurisdiction's list.

- The Office shall maintain an up-to-date database of the Self-Exclusion List. Licensees designated by the Office shall be afforded access to the Self-Exclusion List. The Self-Exclusion List may only be accessed by individuals authorized in accordance with the Licensee's approved system of internal controls. All information contained in approved applications for exclusion may be disclosed to a designated Licensee.
- Except as authorized by this chapter, the Office's Self-Exclusion List shall be kept confidential. Except as authorized or required by this chapter, Sports Wagering Operators and Management Services Providers shall not disclose the names included in the Self-Exclusion Program.
- The Self-Exclusion List shall not be publicly disclosed by a Licensee, agent, affiliate or other person authorized to access the Self-Exclusion List. However, a Licensee may share the Self-Exclusion List with other designated Licensees in the District or its affiliates in other jurisdictions for the purpose of assisting in the proper administration of responsible gaming programs operated by affiliated sports wagering or lottery retailer establishments.
- The Office may disclose de-identified information from the Self-Exclusion List to one or more research entities selected by the Office for the purpose of evaluating the effectiveness and ensuring the proper administration of the self-exclusion program.
- Any person placed on the Self-Exclusion List pursuant to this chapter is deemed ineligible to place a wager at any Sports Wagering Facility or licensed Lottery retailer under the jurisdiction of the Office. Persons on the Self-Exclusion List shall not be entitled to recover losses resulting from their gambling activity since the wager was void from its beginning.
- Sports Wagering Licensees and Lottery retailers shall have the following responsibilities relative to the administration of the Self-Exclusion Program:
  - (a) Once aware that a person who is on the Self-Exclusion List is on Premises, the Licensee or retailers shall refuse such person entry to or eject such person from areas specifically devoted to sports wagering, lottery or other forms of gambling product approved by the Office;
  - (b) To refuse to accept a wager or to allow the purchase of any gambling product approved by the Office to any individual that the Licensee or retailer has identified as being on the Self-Exclusion List or a person such Licensee or retailer suspects of being on the Self-Exclusion List;
  - (c) To promptly notify the Office, or its designee, if an individual on the Self-Exclusion List attempts to place or is discovered to have placed a sports wager or purchased or attempted to purchase a lottery ticket;

- (d) Remove self-excluded persons from player loyalty or reward card programs and targeted print, online or other forms of advertising or promotions;
- (e) Refrain from marketing to individuals on the Self-Exclusion List;
- (f) Deny access to complimentary services or items, check cashing privileges, player reward programs, and other similar benefits to persons on the Self-Exclusion List;
- Deny a person identified to be on the Self-Exclusion List from any (g) winnings derived from gambling. Winnings derived from gambling shall include, but not be limited to, such things as proceeds derived from a sports wagering or from the purchase of any gambling product approved by the Office. Where reasonably possible, the Licensee or retailer shall withhold from the individual in a lawful manner, or shall refuse to pay any such winnings derived from gambling or any money or thing of value that the individual has converted or attempted to convert into a gambling instrument whether actually wagered or not. A wagering instrument shall include, but not be limited to, tickets, vouchers, prizes, noncomplimentary pay vouchers, electronic credits on a mobile wagering system or any other implement of value representing a prize won from gambling. Upon withholding or refusing to pay an individual on the Self-Exclusion List, the Licensee or retailer shall promptly notify the Office. The monetary value of the withheld winnings and wagering instrument shall be paid to the Office within forty-five (45) days;
- (h) If an individual on the Self-Exclusion List wishes to contest the forfeiture of winnings or things of value, the individual may request a hearing in writing with the Office within fifteen (15) business days of the date of the forfeiture. The request shall identify the reason why the winnings or things of value should not be forfeited. A hearing shall be conducted to determine whether the subject funds were properly forfeited in accordance with this chapter;
- (i) In cooperation with the Office, and where reasonably possible, the Licensee or retailer shall determine the amount wagered and lost by an individual who is prohibited from gambling. The monetary value of the losses shall be paid to the Office within forty-five (45) days; and
- (j) A Sports Wagering Licensee shall submit a written policy for compliance with the Self-Exclusion Program for Office approval with its license application. The Office shall review the plan for compliance with this chapter. If approved, the plan shall be implemented and followed by the Licensee.

- Programs and policies created by this chapter are intended to prevent problem gambling, treat problem gamblers and promote responsible gaming. The sole remedy for failure to comply with this chapter shall be disciplinary actions imposed by the Office. The Office, its Licensees and retailers, or employees thereof will not be liable for damages in any civil action, which is based on the following:
  - (a) Compliance or noncompliance with this chapter or a plan adopted pursuant to this chapter;
  - (b) An action or failure to take action under this chapter or a plan adopted under this chapter;
  - (c) Failure to withhold gambling privileges from an individual; or
  - (d) Permitting an individual to gamble.

#### 2130 INVOLUNTARY EXCLUSION LIST

- The Office shall maintain an Involuntary Exclusion List that consists of the names of people who the Executive Director determines meet anyone of the following criteria:
  - (a) Any person whose presence in a gaming facility would be inimical to sports wagering in the District of Columbia, including the following:
    - (1) Any person who cheats;
    - (2) Any person who poses a threat to the safety of the patrons or employees;
    - (3) Persons who pose a threat to themselves;
    - (4) Persons with a documented history of conduct involving the disruption of a gaming facility;
    - (5) Persons included on another jurisdiction's exclusion list; or
    - (6) Persons subject to a Court order excluding those persons from any gaming facility;
  - (b) Any felon or person who has been convicted of any crime or offense involving moral turpitude and whose presence in a Sports Wagering Facility would be inimical to sports wagering in the District of Columbia; or

- (c) Any person who enhances a risk of unfair or illegal practices in the conduct of sports wagering.
- 2130.2 The Executive Director's determination of inimicality may be based upon any of the following:
  - (a) The nature and notoriety of the person to be excluded from Sports Wagering Facilities;
  - (b) The history and nature of the involvement of the person with a Sports Wagering Facility in the District of Columbia or any other jurisdiction or with any particular licensee or licensees or any related company of any licensee;
  - (c) The nature and frequency of any contacts or associations of the person with any licensee; or
  - (d) Any other factor reasonably related to the maintenance of public confidence in the regulatory process or the integrity of sports wagering in the District of Columbia.
- 2130.3 The Involuntary Exclusion List shall contain the following information, if known, for each excluded person:
  - (a) The full name and all known aliases and the date of birth;
  - (b) A physical description;
  - (c) The date the person's name was placed on the Involuntary Exclusion List;
  - (d) A photograph, if available;
  - (e) The person's occupation and current home and business addresses; and
  - (f) Any other relevant information as deemed necessary by the Office.
- The Office shall distribute the Involuntary Exclusion List to Operators and Management Services Providers.
- Operators and Management Service Providers shall establish reasonable procedures designed to prevent entry of an involuntarily excluded person into the sportsbook area of a Sports Wagering Facility.

- Operators and Management Services Providers shall establish a system to exclude from sports wagering individuals who are on the Office's Involuntary Exclusion List.
- The Office shall attempt to provide notice to any person who is placed on the Involuntary Exclusion List.
- Each excluded person who has been listed on the Involuntary Exclusion List and wishes to contest being placed on the Involuntary Exclusion List may request an administrative hearing pursuant to § 2135.
- Each Operator and Management Services Provider shall, by the fifteenth (15<sup>th</sup>) of each month, provide a list of names of persons whom it has excluded from their respective sports wagering facilitates including the reasons why the person was excluded from the Sports Wagering Facility. Each Operator and Management Services Provider shall, by the 15th of each month, provide a list of suspended Sports Wagering Accounts, including the reasons why the account is in suspended mode.

# 2131 ADVERTISING

- Operators and Management Services Providers shall not advertise sports wagering in any area prohibited by District or federal law.
- Operators and Management Services Providers shall ensure that all advertising, public relations activities and marketing campaigns do not:
  - (a) Contain false or misleading information;
  - (b) Fail to disclose conditions or limiting factors associated with the advertisement;
  - (c) Use a font, type size, location, lighting, illustration, graphic depiction or color obscuring conditions or limiting factors associated with the advertisement;
  - (d) Consist of indecent or offensive graphics or audio, or both;
  - (e) Target players which have been excluded from play;
  - (f) Target, either via content or placement, those under the age of eighteen (18);
  - (g) Target groups of people that are considered moderate and high-risk groups for gambling addiction;

- (h) Encourage players to chase their losses or re-invest their winnings; or
- (i) Suggest that betting is a means of solving financial problems.
- Advertisements, public relations activities and marketing campaigns shall meet the following requirements:
  - (a) Provide information on compulsive gambling treatment or counseling, procedures for self-exclusion, and promotion of a problem gambling hotline;
  - (b) Be socially responsible;
  - (c) Give a balanced message with regard to winning and losing;
  - (d) Include language demonstrating the Operator is licensed by the Office of Lottery and Gaming.
- As directed by the Office, Operators and Management Services Providers shall delete or modify any advertisement which does not conform to the requirements of this chapter or is necessary for the immediate preservation of the public peace, health safety, and welfare of District residents.
- Class B Operators shall not place or caused to be placed, physical advertising within two (2) blocks of any of the designated Class A Sports Wagering Facilities.

#### 2132 ENFORCEMENT AND PENALTIES

- The Office shall have the authority to revoke Sports Wagering Licenses for any violation of the Act, this chapter or any other applicable District or federal law or regulation.
- The Office shall have the authority to suspend Sports Wagering Licenses for a period not to exceed three hundred sixty-five (365) days for any violation of the Act, this chapter, or any other applicable District or federal law or regulation.
- 2132.3 If a Sports Wagering License is revoked, the Licensee is ineligible to apply for a new Sports Wagering License in the District of Columbia for a minimum of three (3) years.
- The Office shall have the authority to impose a fine of not more than fifty thousand dollars (\$50,000) for any violation of the Act, this chapter, or any other applicable District or federal laws or regulation.
- Any person, firm, partnership, association, organization, or corporation who has been fined, or whose application has been denied, or whose license has been

revoked, or suspended pursuant to this section shall have a right to a hearing before the Office and, in the event of its affirmation of such fine, denial, revocation or suspension, the right to appeal such fine, denial, revocation or suspension to the Superior Court of the District of Columbia.

# 2133 TAXATION OF SPORTS WAGERING

- On or before the twentieth (20<sup>th</sup>) calendar day of each month, each Sports Wagering Operator in the District of Columbia shall:
  - (a) File a return, on forms and in the manner prescribed by the Chief Financial Officer, with the Chief Financial Officer indicating the amount of its Gross Sports Wagering Revenue, including revenues remitted by registered sports governing bodies, for the preceding calendar month; and
  - (b) Pay to the District of Columbia Treasurer ten percent (10%) of the Gross Sports Wagering Revenue from the preceding calendar month.
  - (c) All funds owed to the District under the Act shall be held in trust within the boundaries of the District for the District by an Operator until the funds are paid to the District of Columbia Treasurer. An Operator shall establish a separate bank account into which Gross Sports Wagering Revenue shall be deposited and maintained until such time as the funds are paid to the District of Columbia Treasurer.
- When the tax imposed on Gross Sports Wagering Revenue has become due and payable and has not been paid, that tax may be collected using any of the provisions set forth in Chapter 44 of Title 47 of the D.C. Official Code.
- Interest shall be assessed on underpayments of the tax on Gross Sports Wagering Revenue at the rate set forth in D.C. Official Code § 47-4201 and on overpayments under D.C. Official Code § 47-4202. The provisions of D.C. Official Code § 47-4222 shall apply, as applicable.
- All of the penalties, as applicable, set forth in Chapter 42 of Title 47 shall apply to the tax imposed on Gross Sports Wagering Revenue.

# 2134 SPORTS WAGERING CBE REQUIREMENTS AND SMALL BUSINESS DEVELOPMENT PROGRAM

2134.1

(a) An Applicant for a Provisional, initial, or renewal Sports Wagering Operator or MSP License shall submit for approval by the Director of the Department of Small and Local Business Development ("DSLBD"), a CBE plan ("CBE Plan") that demonstrates that at least thirty-five percent (35%) of the expenses included in the Applicant's operating budget will

be contracted or subcontracted with one (1) or more CBEs ("CBE Minimum Expenditure") and that such contracts or subcontracts will be for commercially useful functions related to sports wagering.

- (b) The CBE Plan shall include:
  - (1) An itemized Operating Budget that includes a detailed breakdown of all estimated revenues and expenses generated from the operations of a Sports Wagering Facility, or where wagering occurs in connection with a Sports Wagering License. The Operating Budget shall include:
    - (A) Detailed line items setting forth the expenditures needed to carry out the desired operating plan;
    - (B) A list of each function associated with the Operating Budget, the dollar amount of the expenditures associated with each function; a designation of whether the function will be self-performed or carried out by a contractor; and, if the function will be carried out by a contractor, a designation of whether the contractor is a CBE; and
    - (C) For each contract that will be carried out by a CBE:
      - (i) The name and address of the CBE contractor;
      - (ii) The certification number of the CBE contractor;
      - (iii) The scope of work to be performed by the CBE contractor, which shall be for a commercially useful function related to sports wagering;
      - (iv) The price to be paid by the Applicant to the CBE contractor; and
      - (v) The length of the contract with the CBE contractor.
  - (2) A CBE capacity building plan that includes:
    - (A) A detailed description of how the Applicant will operate and manage Sports Wagering activities for each year of the licensing period, increase contracting with CBEs for both professional and non-professional services;
    - (B) A detailed description of how the Applicant will develop the capacity of SBEs and SBE-eligible firms to become

- Sports Wagering Operators and Management Service Providers;
- (C) A detailed description of how the Applicant will develop the capacity of SBEs and SBE-eligible firms to become equity partners in the various Sports Wagering licensed operations;
- (3) A written justification for any portion of the Operating Budget the Applicant seeks to exclude from the thirty-five percent (35%) CBE contracting requirement; and
- (4) A copy of the auditor's report submitted to the Office pursuant to Section 307(a) of the Act.
- (c) When reviewing the Operating Budget, DSLBD may exclude from the thirty-five percent (35%) CBE contracting requirement, expenditures related to internally generated costs such as employee insurance; employee benefits; employee salaries; interest; income taxes; property taxes; lease payments; bank fees; fines, claims, dues, and utilities.
- (d) When evaluating a CBE plan, DSLBD shall consider whether the Applicant has demonstrated good faith efforts to increase CBE participation in the areas related to Sports Wagering.
- Each contract that is utilized to meet the CBE Minimum Expenditure shall include a requirement that the CBE perform at least thirty-five percent (35%) of the contracting effort with its own organization and resources.
- An Applicant that is a CBE or a certified joint venture shall not be required to comply with the CBE Minimum Expenditure requirement, provided the CBE or certified joint venture performs at least fifty percent (50%) of its contracting effort with its own organization and resources and, if it contracts, thirty-five percent (35%) of the contracted effort shall be with Certified Business Enterprises.
- 2134.4
- (a) Upon receipt of the CBE Plan from the Office, the Director of DSLBD shall conduct a preliminary review of the submission for compliance with the requirements of the Act and this chapter and:
  - (1) If the CBE Plan submission is complete, accept the CBE Plan for review by DSLBD; or
  - (2) If the CBE Plan submission is incomplete or additional information is needed by DSLBD, return the CBE Plan to the

Applicant with a notice indicating the need for additional actions or materials in order for the submission to be accepted for review.

- (b) If the Applicant receives a notice from DSLBD under paragraph (a)(2) of this subsection, the Applicant shall submit to DSLBD, no later than five (5) days after receipt of the DSLBD notice, information sufficient to complete the submission for DSLBD's review of the CBE Plan. If the CBE Plan remains incomplete after the five (5)-day submission period, the CBE Plan shall be denied.
- The Director of DSLBD, or the Director of DSLBD's designee, may hold interviews or discussions with an Applicant or Applicant's representative(s) as part of the CBE Plan review process.
- 2.134.6 In addition to the information supplied in the Applicant's CBE Plan submission, the Director of DSLBD may require an Applicant to supply or provide access to additional information and documents relevant to DSLBD's review of the Applicant's CBE Plan.
- Upon completion of DSLBD's review of a CBE Plan, the Director of DSLBD shall provide the Applicant and the Office in writing DSLBD's approval or denial of the CBE Plan, and if the CBE Plan is approved, certify the CBE Minimum Expenditure. DSLBD shall deny the CBE Plan if the Applicant fails to demonstrate compliance with relevant requirements of the Act or this chapter.
- In accordance with the Act, the CBE Act, and these regulations, an Applicant may seek the Director of DSLBD's approval to waive the CBE Minimum Expenditure requirement, or any portion of the CBE Minimum Expenditure requirement, if the Applicant can demonstrate that there is insufficient market capacity for the goods or services that comprise the Sports Wagering Operation, and such lack of capacity leaves the Applicant commercially incapable of achieving the CBE Minimum Expenditure requirement.
- An Applicant seeking a waiver of the CBE Minimum Expenditure requirement shall submit, through the Office, a request for approval of a waiver by the Director of DSLBD ("Waiver Application"). The waiver request shall include a written justification ("Waiver Justification") that includes:
  - (a) The number of certified business enterprises, if any, qualified to perform the elements of work that comprise the Sports Wagering Operation;
  - (b) A summary of the market research or outreach conducted to analyze the relevant market;
  - (c) Consideration given to alternate methods for acquiring the work to be contracted to make the work more amenable to be performed by CBE;

- (d) An itemized Operating Budget and operation plan in the same manner prescribed in Subsection 2134.1 of this chapter; and
- (e) A copy of the auditor's report submitted to the Office pursuant to Section 307(a) of the Act.

# 2134.10

- (a) Upon receipt of the Waiver Application, the Director of DSLBD shall conduct a review of the submission for compliance with the requirements of the Act and this chapter and:
  - (1) If the Waiver Application is complete, accept the Waiver Application for review by DSLBD; or
  - (2) If the Waiver Application is incomplete or additional information is needed by DSLBD, return the Waiver Application to the Applicant with a notice indicating the need for additional actions or materials in order for the Waiver Application to be accepted for review.
- (b) If the Applicant receives a notice from DSLBD under paragraph (a)(2) of this subsection, the Applicant shall submit to DSLBD, no later than three (3) days after receipt of the DSLBD notice, information sufficient to complete the Waiver Application for DSLBD review. If the Waiver Application remains incomplete after the three (3)-day submission period, the waiver request shall be denied.
- 2134.11 The Director of DSLBD, or the Director of DSLBD's designee, may hold interviews or discussions with an Applicant or Applicant's representative(s) as part of the waiver review process.
- In addition to the information supplied in the Applicant's Waiver Justification, DSLBD may require an Applicant to supply or provide access to additional information and documents relevant to DSLBD's review and determination of the Applicant's waiver request.
- Upon receipt of a complete Waiver Application, the Director of DSLBD shall post the waiver request on DSLBD's website for ten (10) days to provide the public notice of the waiver request.
- Upon completion of DSLBD's review of a Waiver Application, the Director of DSLBD shall approve or deny the waiver request in writing, with notices sent to both the Office and the Applicant. If the Director of DSLBD neither approves or denies the waiver request within thirty (30) days after the submission of a complete Waiver Application, the waiver request shall be deemed approved.

# 2134.15 An Applicant for certification as a joint venture shall:

- (a) Submit an executed copy of the Applicant's joint venture agreement, which must:
  - (1) Specify in reasonable detail the purpose of the joint venture and the location the joint venture will apply for a Sports Wagering Operator or MSP License;
  - (2) Identify the parties to the joint venture and define their respective obligations, rights, and responsibilities, including the management structure, control of the joint venture, financial contributions, service and labor contributions, revenue or fees for services or labor, and distribution of profits;
  - (3) Demonstrate that the majority owner(s) of the joint venture is/are a CBE;
  - (4) Demonstrate that the majority CBE owner and/or managing CBE member of the joint venture maintains the Resident-Owned Business (ROB), Disadvantaged Business Enterprise (DBE), or Small Business Enterprise (SBE) certification category;
  - (5) Provide for the establishment and administration of a separate bank account in the name of the joint venture into which all funds received will be deposited and through which all expenses will be paid, and which requires all withdrawals and deposits to be approved by the CBE member;
  - (6) Contain a provision indicating that the CBE's interest in the joint venture shall not be reduced or diluted;
  - (7) Contain a provision indicating that the CBE's financial risk is commensurate with its percentage interest in the joint venture;
  - (8) Contain a provision indicating that the joint venture agreement is the controlling agreement between the parties regarding interest, ownership, control, responsibilities, duties, and functions of the parties and the joint venture agreement shall prevail if there is any conflict between the joint venture agreement and any other agreement between the parties;
  - (9) Specify the responsibilities of the parties in at least the areas of negotiations with the owners, subcontract negotiation, and contract and subcontract performance; and

- (10) Indicate the level at which the CBE will perform services of the joint venture, receive profits of the joint venture, provide labor hours required of the joint venture, and perform other work for the joint venture (which level must be approved by DSLBD as part of the application process and which level may not be less than the percentage of the CBE's ownership interest in the joint venture).
- (b) Submit all other agreements between the joint venture parties, concerning the joint venture;
- (c) Submit additional information that:
  - (1) Demonstrates that each participant in the joint venture has the competence and expertise necessary to perform the type of work in connection with which the joint venture wishes to be certified;
  - (2) Demonstrates the joint venture has created a separate for-profit entity and registered with the Department of Consumer and Regulatory Affairs (DCRA);
  - (3) Includes any other agreements between the parties regarding the operations of the joint venture; and
  - (4) Includes the most current audited or reviewed financial statement for the non-CBE participant(s); and

# (d) Include certifications that:

- (1) All agreements between the joint venture parties, concerning the joint venture, have been provided with the application and if any additional such agreement is later entered into by the joint venture parties, the Applicant will provide the agreement to DSLBD within five (5) business days after it is executed by the joint venture parties;
- (2) The joint venture will permit DSLBD to enter and conduct onsite inspections and re-inspection of the joint venture's business Premises;
- (3) The joint venture will make its records available to DSLBD at any time deemed appropriate by DSLBD; and
- (4) The information in the application is true, correct, and complete.

- The joint venture shall permit DSLBD to enter and conduct onsite inspections and re-inspections of the joint venture's business Premises.
- DSLBD shall deny certification of any joint venture whose joint venture agreement lacks any of the provisions in § 2134.15.
- The joint venture shall make its records available to DSLBD at any time deemed appropriate by DSLBD.
- If the application for certification of a joint venture is incomplete or additional information is needed by DSLBD, DSLBD shall notify the Applicant indicating the need for additional actions or materials in order to complete the application, and the joint venture shall complete the additional actions and provide the additional materials within three (3) calendar days of DSLBD's notification.
- The joint venture shall notify DSLBD in writing within five (5) days of the receipt of a Sports Wagering Operator or MSP License.
- The joint venture shall notify DSLBD in writing if its application for a Sports Wagering Operator or MSP License is denied by the Office or if it is no longer pursuing a Sports Wagering Operator or MSP License.
- DSLBD may revoke the certification of a joint venture for failure to comply with the Act and these regulations.
- Each Operator and MSP shall comply with the reporting requirements of the Act and the CBE Act. Pursuant to D.C. Official Code § 2-218.46(i), each Operator and MSP shall provide a quarterly report that includes, for each contract that is part of the Operator or MSP's plan to meet the CBE Minimum Expenditure requirement:
  - (a) The price to be paid by the Operator or MSP to the contractor or subcontractor under the contract;
  - (b) A description of the goods procured or the services subcontracted for;
  - (c) The amount paid by the Operator or MSP to the contractor or subcontractor under the contract; and
  - (d) A copy of the fully executed contract or subcontract, if the fully executed contract or subcontract was not provided in a prior quarterly report.
- DSLBD may also require an Operator or MSP to demonstrate compliance with relevant requirements of the Act, the CBE Act, this chapter, and other laws of the District of Columbia. In furtherance of such demonstration, the Operator and/or MSP shall:

- (a) Permit DSLBD to enter onto and conduct an on-site inspection of the Operator's or MSP's business Premises;
- (b) Provide DSLBD, during the on-site inspection, with immediate access to any records or area of the Premises that DSLBD deems necessary to review to determine whether the Operator or MSP is in compliance with relevant requirements of the Act, the CBE Act, this chapter, and other laws of the District of Columbia; and
- (c) Provide any other information DSLBD deems necessary to evidence compliance with relevant requirements of the Act, the CBE Act, this chapter, and other laws of the District of Columbia.
- Each Operator and MSP shall promptly report to DSLBD any material changes that may affect the CBE Plan, including but not limited to:
  - (a) A change in ownership of a CBE included in the CBE Plan;
  - (b) A change in the address of a CBE included in the CBE Plan;
  - (c) The expiration of CBE certification of a contractor included in the CBE Plan;
  - (d) Removal of a CBE contractor from the CBE Plan;
  - (e) Addition of a CBE contractor to the CBE Plan;
  - (f) A change to the CBE capacity building plan; and
  - (g) A change to the Operating Budget.
- If the Operating Budget of an Operator or MSP increases or decreases by an amount greater than five percent (5%) of the amount of the Operating Budget submitted to DSLBD, the Operator or MSP shall within ten (10) business days submit to DSLBD a copy of the revised Operating Budget. DSLBD shall review the revised Operating Budget and determine if a modification to the CBE Minimum Expenditure is required.
- Each Operator and MSP shall meet with DSLBD within ten (10) days after receiving a license from the Office.
- Thereafter, the Operator and/or MSP shall meet on an annual basis with DSLBD to provide an update of the CBE Plan for utilization of Certified Business Enterprises. The Operator and/or MSP will inform DSLBD of any issues that might negatively impact the CBE performance or the CBE goal.

- The Applicant shall use print advertising, internet notices, pre-bid and preproposal conferences and the resources of DSLBD, including DSLBD's website (<a href="http://dslbd.dc.gov">http://dslbd.dc.gov</a>) and other resources to identify individuals or businesses that could qualify as CBEs and is encouraged to refer any such individuals or businesses to DSLBD's Certification unit to apply for certification. The Applicant may identify individuals or businesses that could qualify as CBEs and is encouraged to refer any such firms to DSLBD's Certification unit to apply for certification.
- If DSLBD determines that an Operator or MSP has failed to comply with an applicable CBE requirement, the Operator or MSP must develop and implement a corrective action plan, approved by DSLBD, that demonstrates how the Operator or MSP will comply with the CBE requirements in the future.
- 2134.31 If DSLBD determines, in accordance with the procedures set forth in this section that an Operator or MSP has violated Subsection 2134.23 of this chapter, DSLBD may:
  - (a) Assess a civil penalty of not more than five thousand dollars (\$5,000) for the first offense;
  - (b) Assess a civil penalty of not more than fifteen thousand dollars (\$15,000) for the second offense;
  - (c) Assess a civil penalty of not more than twenty-five thousand dollars (\$25,000) for the third and each subsequent offense; and
  - (d) Refer the matter to the Office, which may revoke or suspend the Operator's or MSP's License under §§ 314 (a)(2) and (a)(3) of the Act.
- In addition to other penalties assessed, if DSLBD determines that an Operator or MSP has failed to use good faith efforts to meet contracting requirements in accordance with Section 305(g) of the Act and Subsection 2134.1 of this chapter, DSLBD may assess a civil penalty equal to ten (10) percent (10%) of the dollar volume of the Operator or MSP's Operating Budget.

# 2135 SPORTS WAGERING ADMINISTRATIVE HEARINGS

An individual, group of individuals or entity that has been fined, whose application has been denied, or whose license has been revoked, or suspended shall have a right to a hearing before the Office and, in the event of its affirmation of the fine, denial, revocation, or suspension, whichever applies, the right to appeal the decision of the Office to the Superior Court of the District of Columbia

- A request for a hearing shall be filed with the Office of the General Counsel within fifteen (15) business days after the receipt of written notice of a fine or written notice denying, suspending, or revoking a Sports Wagering License.
- 2135.3 Each request for a hearing shall contain the following information:
  - (a) The name, address and telephone number of the person filing the request;
  - (b) The name, address and telephone number of the Licensees' representatives if any; and
  - (c) A clear and concise statement of facts refuting the allegations of the Office;
- The General Counsel shall designate a Hearing Examiner to conduct the hearing and make proposed findings of fact and conclusions of law.
- Any person filing a request for a hearing may be represented by counsel or any other person as a representative.
- On the first occasion of appearance, persons who appear in a representative capacity shall file a written notice of appearance.
- The notice of appearance shall state the person's name, local address, and local telephone number.
- 2135.8 The written notice of appearance shall be part of the record.
- Where these Rules do not address a procedural issue, the Hearing Examiner may be guided by the District of Columbia Superior Court Rules of Civil Procedure to decide the issue.
- 2135.10 Decorum and good order shall be maintained at all times during any hearing.
- Any person who refuses to comply with a reasonable order may be excluded from the hearing by the person conducting the hearing.
- The Office will provide oral or sign language interpretation services upon request for persons seeking information or participating in a hearing. The Hearing Examiner may order the use of such services at a hearing.
- A person who needs language interpretation services for a hearing shall request them as early as possible to avoid delay.
- Upon request by a party with impaired vision, the Office will provide official documents in Braille or a large print within a reasonable time.

- An interpreter at a hearing shall swear or affirm under penalty of perjury to interpret accurately, completely, and impartially.
- In any action, the parties or their representatives shall appear before the Hearing Examiner on a date set by the Hearing Examiner for a conference to consider the following:
  - (a) Whether a hearing is necessary;
  - (b) Simplification of the issues;
  - (c) The possibility of obtaining the admission and stipulation of facts and documents which will avoid unnecessary proof; and
  - (d) Any other matters which may aid in the disposition of the action.
- The Hearing Examiner shall enter an order that recites the action taken at the conference. The order, when entered, shall control the subsequent course of the action.
- In computing any period of time under this title, unless otherwise stated, time shall be computed in calendar days with the following exceptions:
  - (a) If the day of the act, event, or default after which the time period ends is a Saturday, Sunday, or legal holiday, the period shall run until the next day which is not a Saturday, Sunday, or legal holiday; and
  - (b) When the time period is five (5) days or less, intermediate Saturdays, Sundays, and legal holidays shall be excluded from the computation of time.
- Where good cause is shown and upon a written request, the Hearing Examiner may order an extension of time if made prior to the expiration of the period prescribed.
- The Hearing Examiner shall have the power to administer oaths, to take testimony under oath, subpoena witnesses and require the production of records, papers, and documents relevant to the inquiry.
- A subpoena for the appearance of witnesses and production of documents at a hearing shall only be issued by the Hearing Examiner.
- A party may request a subpoena in writing, or the Hearing Examiner may issue a subpoena without a party's request.

- Any request that the Hearing Examiner issue a subpoena should include a copy of the proposed subpoena and shall state the relevance of the requested testimony or documents. Subpoenas and forms to request a subpoena are available on the Office's website.
- Unless otherwise provided by law or order of the Hearing Examiner, any request or a subpoena shall be filed no later than five (5) days prior to the hearing.
- It is the responsibility of the requesting party to serve a subpoena in a timely fashion. Any person, including a party, who is at least eighteen (18) years of age, may serve a subpoena.
- Service of a subpoena for a witness to appear at a hearing shall be made by personally delivering the subpoena to the witness. Unless otherwise ordered by the Hearing Examiner, service shall be made at least four (4) days before the hearing.
- A subpoena for the production of documents at a hearing shall be directed to either an individual, a corporation, the Government, or another entity.
- A subpoena for the production of documents at a hearing shall be served by any of the following means:
  - (a) Handing it to the person or to a representative of the person or entity;
  - (b) Leaving it at a person's office with a responsible adult, or if no one is available, leaving it in a conspicuous place in the office;
  - (c) Leaving it with a responsible adult at an entity's office that is connected to the case;
  - (d) Mailing it to the last known address of the person;
  - (e) Mailing it to the last known address of an entity's office connected to the case; or
  - (f) Delivering it by any other means, including electronic means, if consented to in writing by the person or entity served, or as ordered by the Hearing Examiner.
- A person or entity ordered to produce documents at a hearing:
  - (a) Need not appear in person at the hearing unless ordered by the Hearing Examiner to do so;

- (b) Shall produce the documents as they are kept in the usual course of business or shall organize and label them to correspond with the categories in the subpoena; and
- (c) Shall expressly make any claims of privilege or protection with a description of the documents not produced that is sufficient to enable the requesting party to contest the claim.
- A subpoena may be served at any place within the District of Columbia, or at any place outside the District of Columbia that is within twenty-five (25) miles of the place of the hearing.
- To prove service of a subpoena, a party shall file a written statement or shall provide in-court testimony describing the date and manner of service, and names of the persons served.
- 2135.32 The Hearing Examiner may quash or modify a subpoena if it:
  - (a) Does not meet the requirements of this chapter;
  - (b) Was improperly served;
  - (c) Fails to allow a reasonable time for compliance;
  - (d) Requires a person who is not a party or an officer of a party to travel to a hearing more than twenty-five (25) miles from where that person resides, is employed, or regularly transacts business, except that such a person may be ordered to appear by telephone;
  - (e) Requires disclosure of a privileged or other protected information; or
  - (f) Subjects a person or entity to undue burden or expense.
- If a person or entity disobeys a subpoena, the Hearing Examiner may order compliance with the subpoena. If a person subject to the order fails to comply, the Hearing Examiner may impose monetary sanctions. In addition, a party may apply to the Superior Court of the District of Columbia for an order to show cause why that person should not be held in civil contempt.
- Except upon order of the Hearing Examiner, a hearing scheduled before the Hearing Examiner may not be delayed by motion for a continuance unless the motion is made at least one (1) day prior to the scheduled hearing date and, in the opinion of the Hearing Examiner, sets forth good and sufficient cause for the continuance.

- If a party to any proceeding under this chapter without sufficient reason fails to appear at the time and place set for the hearing, the Hearing Examiner may proceed to hear the matter on the record.
- Hearings shall be recorded and transcribed under the direction of the Hearing Examiner.
- Upon payment of reasonable cost, a transcript of the proceeding shall be supplied to interested parties.
- Within a reasonable time after the close of a proceeding, the Hearing Examiner shall render a proposed written decision, accompanied by findings of fact, conclusions of law, and recommendations to the Executive Director.
- 2135.39 The Executive Director may change a finding of fact or conclusion of law made by the Hearing Examiner or may vacate or modify an order issued by the Hearing Examiner only if the Executive Director determines:
  - (a) That the Hearing Examiner did not properly apply or interpret applicable law, office rules, written policies, or prior administrative decisions;
  - (b) That a prior administrative decision on which the Hearing Examiner relied is incorrect or should be changed; or
  - (c) That a technical error in a finding of fact should be changed.
- 2135.40 If the Executive Director makes a change to a finding of fact or conclusion of law or vacates or modifies an order of the Hearing Examiner, the Executive Director must state in writing the specific reason and the legal basis for the change.
- 2135.41 If the recommendation of the Hearing Examiner is adverse to the person who filed the request for a hearing, the person may file exceptions and present arguments to the Executive Director. The Executive Director shall make all final decisions on issuance of fines or the denial, revocation or suspension of licenses.
- The Executive Director shall issue a final order accompanied by findings of fact and conclusions of law.
- Findings of fact shall consist of a concise statement conclusions on each contested issue of fact and shall be based solely upon evidence contained in the record.
- Findings of fact and conclusions of law shall be supported by and in accordance with reliable, probative, and substantial evidence.

- 2135.45 At any time, the Hearing Examiner or the Clerk, in consultation with the Hearing Examiner, may correct clerical, typographical, numerical, or technical mistakes in the record and errors from oversight or omission.
- The Hearing Examiner may order that notice of such corrections be given to the parties.
- If a party has filed a request for appellate review, such mistakes may be corrected before the record is transmitted to the reviewing court, and thereafter may be corrected with leave of the reviewing court.
- Any person whose license is revoked, suspended, or assessed a penalty by the final decision of the Office following a hearing shall have the right to appeal the decision to the Superior Court of the District of Columbia within the time fixed by rule of the Court.

# **2136-2198** [RESERVED]

# 2199 **DEFINITIONS**

- 2199.1 The following definitions shall apply to this chapter:
  - "Act" means the Sports Wagering Lottery Amendment Act of 2018, effective May 3, 2019 (D.C. Law 22-312; 66 DCR 1402 (February 1, 2019)).
  - "Applicant" means an individual, group of individuals or entity who applies for a Sports Wagering license in the District of Columbia.
  - "Authentication process" means a method used to verify the validity of software.
  - "Cancelled wager" means a wager that has been cancelled due to any issue with an event that prevents its completion.
  - "CBE Act" means the Small and Certified Business Enterprise Development and Assistance Act of 2005, effective October 20, 2005 (D.C. Law 16-33; D.C. Official Code §§ 2-218.01, et seq.), as amended.
  - "CBE Plan" means the plan required by Applicants for Sports Wagering licenses pursuant to Section 305(g) of the Act.
  - "CBE plan application date" means the date on which an application is received by the Department of Small and Local Business Development (DSLBD).
  - "Certified business enterprise" or "CBE" shall have the same meaning as provided in Section 2302(1D) of the CBE act.

- "CFO" means the Chief Financial Officer of the District of Columbia.
- "Class A Operator" means a licensed Operator who is authorized to conduct sports wagering in the District of Columbia at one (1) of the following locations: Capital One Arena (601 F Street, N.W., and described as Lot 0047, Square 0455), Audi Field (100 Potomac Avenue, S.W., and described as Lot 0027, Square 0665); Nationals Park (1500 South Capitol Street, S.E., and described as Lot 0016, Square 0705); or St. Elizabeths East Entertainment and Sports Arena (St. Elizabeth's Campus, 1100 Oak Drive, S.E., and described as Lots 0837 and 0838, Square 5868S).
- "Class B Operator" means a licensed Operator who is authorized to conduct sports wagering in the District of Columbia and who is prohibited from operating sports wagering within two blocks of the following locations: Capital One Arena (601 F Street, N.W., and described as Lot 0047, Square 0455), Audi Field (100 Potomac Avenue, S.W., and described as Lot 0027, Square 0665); Nationals Park (1500 South Capitol Street, S.E., and described as Lot 0016, Square 0705); or St. Elizabeths East Entertainment and Sports Arena (St. Elizabeth's Campus, 1100 Oak Drive, S.E., and described as Lots 0837 and 0838, Square 5868S).
- "Commercially Useful Function" shall have the same meaning as provided in Section 2302(1G) of the CBE act.
- "Days" means calendar days.
- "Designated Facilities" means a District establishment where sports wagering Class A Operators may operate a Sports Wagering Facility, including at the following locations: Capital One Arena (601 F Street, NW, and described as Lot 0047, Square 0455), Audi Field (100 Potomac Avenue, SW, and described as Lot 0027, Square 0665), Nationals Park (1500 South Capitol Street, SE, and described as Lot 0016, Square 0705), and St. Elizabeths East Entertainment and Sports Arena (St. Elizabeth Campus, 1100 Oak Drive, SE, and described as Lots 0837 and 0838, Square 5868S).
- "Disadvantaged Business Enterprise" or "DBE" shall have the same meaning as provided in Section 2302(5) of the CBE act.
- "Dormant Account" means an online sports wagering account which has had no player-initiated activity for a period of one (1) year.
- "DSLBD" means the Department of Small and Local Business Development.

- "Event Number" means a set of alpha or numeric characters that correspond to a sports event or an event ancillary to a sports event.
- **"Executive Director"** means the Executive Director of the Office of Lottery and Gaming.
- "Fiscal Year" means October 1 of each year through September 30 of the following year.
- "General Counsel" means the General Counsel of the Office of the Chief Financial Officer.
- "Good Faith Efforts" means the fulfillment of the CBE identification, outreach, and awareness requirements set forth in §§ 2133.01, 2133.09, and 2133.29.
- "Gross Sports Wagering Revenue" means the total of cash or cash equivalents received from sports wagering minus the total of: Cash or cash equivalents paid to players as a result of sports wagering; cash or cash equivalents paid to purchase annuities to fund prizes payable to players over a period of time as a result of sports wagering; the actual cost paid by the license holder for any personal property distributed to a player as a result of sports wagering, excluding travel expenses, food, refreshments, lodging, and services.
- "Holding Company" means any person, other than an individual, that directly or indirectly owns, has the power or right to vote or control, or holds with the power to vote more than five percent (5%) of the stock, equity interest, or other voting security of a person that holds, or has applied for, a Sports Wagering Operator License, Management Services Provider License or Supplier License or directly or indirectly owns, any power, right, or security through any interest in a subsidiary or successive subsidiaries, regardless of how many subsidiaries may intervene between the holding company and the holder or Applicant for a Sports Wagering Operator License, Management Services Provider License, or a Supplier License.
- "Indirect Interest" means an interest, claim, right, legal share, or other financial stake in a person that is determined by the Office to exist by virtue of a financial or other interest in another person."
- "Individual" means any natural person.
- "Integrity Monitoring System" means a system of policies and procedures approved by the Office through which an online Sports Wagering Operator receives and sends reports from Sports Wagering Operators to assist in identifying suspicious activity.

- "Intermediary Company" means any corporation, firm, partnership, trust, limited liability company, or other form of business entity that is a holding company of a person that has applied for or holds the Sports Wagering Operator License or a Supplier License or is a direct-line subsidiary of any holding company of a person that has applied for or holds a Sports Wagering Operator License, Management Services Provider License, or a Supplier License.
- "Involuntary Exclusion List" means a list of persons who are to be excluded or ejected from licensed Sports Wagering Facilities in the District of Columbia. The Involuntary Exclusion List consists of persons who have violated or conspired to violate laws related to gaming, cheats, willful tax evaders, individuals whose presence in a licensed gaming establishment would adversely affect public confidence and trust in the gaming industry, and persons whose presence in a licensed gaming establishment poses the potential of injurious threat to the interests of the District of Columbia.
- "Layoff Wager" means a wager placed by a Sports Wagering Operator or Management Services Provider with another Sports Wagering Operator or Management Services Provider for the purpose of offsetting player wagers made pursuant to this chapter.
- "Licensee" means an individual, group of individuals or entity that holds a Sports Wagering License in the District of Columbia.
- "Majority Interest" means more than fifty percent (50%) of the total combined voting power of all classes of stock of the joint venture business enterprise or more than fifty (50%) of the total value of the joint venture business enterprise, a financial contribution to the enterprise of more than fifty percent (50%), or more than fifty percent (50%) of the total interest in the capital, profits, and loss, or beneficial interest in the joint venture business enterprise.
- "Management Services Provider" or "MSP" means an independent entity affiliated with a licensed Sports Wagering Operator and licensed and approved by the Office to offer sports wagering activities in a Sports Wagering Facility or through online or mobile sports wagering. The Sports Wagering Accounts, of such intermediaries, shall be owned by the licensed Sports Wagering Operator.
- "Mobile Applications and Other Digital Platforms" mean any mobile application or interactive platform approved by the Office for the operation of online sports wagering.
- "Multi-Factor Authentication" means a type of strong authentication that uses two (2) of the following to verify a player's identity including, information

known only to the player, such as a password, pattern or answers to challenge questions, an item possessed by a player such as an electronic token, physical token or an identification card, or a player's biometric data, such as fingerprints or facial or voice recognition.

- "Office" means the Office of Lottery and Gaming.
- "Online Sports Wagering System" means all hardware, software, and communications that comprise a type of sports wagering system for the purpose of offering online sports wagering.
- "Online Sports Wagering" means a sports wagering operation in which wagers on sports events are made through computers or mobile application on mobile devices or other approved interactive devices accepted through a sports wagering system approved by the Office to operate online sports wagering.
- "Operating Budget" means a detailed description of all estimated revenues and expenses generated from the operations of a Sports Wagering facility, or where wagering occurs in connection with a Sports Wagering license.
- "Operator License" means a Sports Wagering Operator License issued by the Office that authorizes the operation of sports wagering, including sports wagering conducted over the internet or through mobile applications or other digital platforms that are initiated and received, or otherwise made, exclusively within the physical confines of the single approved Sports Wagering Facility or as authorized by law.
- "Operator" means an individual, group of individuals or entity that holds a Sports Wagering Operator License issued by the Office.
- "Pending Wager Account" means the account maintained by a server-based gaming system that holds the total balance of all wagers pending disposition and all other funds attributable to future events.
- "Premises" means the building or a set of buildings, subsection or subdivision of a single building or structure, or a room or set of rooms within a building or structure subject to the direct control of and actual use by a single licensed Sports Wagering Operator. A patio or deck may extend the premises beyond the interior portion of the building.
- "Prohibited Sports Wager" means any sports wager not approved by the Office or that is otherwise unauthorized under this chapter or by law.
- "Prohibited Sports Wagering Participant" means any individual under the age of eighteen (18); any individual who is prohibited pursuant to any self-

exclusion; any individual who is listed on the Office's Involuntary Exclusion List; any individual who is listed on any Sports Wagering Facility exclusion list; or any individual whose participation may undermine the integrity of the wagering or the sports event or for other good cause, including but not limited to, any individual placing a wager as an agent or a proxy, and any employee of the Office, a Sports Wagering Operator, Management Services Provider or Supplier.

- "Provisional Sports Wagering License" means a temporary license issued to an Operator, Management Services Provider or Supplier.
- "Remote Sports Wagering System" or "RGS" means hardware and software used to provide an online sports wagering or authorized games to players in conjunction with an online sports wagering system. An RGS may be a standalone system or integrated within another part of the online sports wagering system.
- "Resident-Owned Business" or "ROB" shall have the same meaning as provided in Section 2302(15) of the CBE act.
- "Secure Transaction File" means a file that contains data, which cannot be "modified without detection.
- "Self-Exclusion List" means the list of persons who have applied for and been placed in the Self-Exclusion Program.
- **Self-Exclusion Program**" means the program established by the Office for the purpose of allowing persons who wish to refrain from sports wagering and other types of gambling offered by the Office, to notify the Office that they will accept responsibility for refraining from engaging in sports wagering and other gambling activities offered by the Office and its Licensees.
- "Skin" means a graphic file used to change the appearance of the user interface to a program or for a mobile application or digital platform.
- **"Small Business Enterprise"** or **"SBE"** shall have the same meaning as provided in Section 2302(16) of the CBE act.
- "Sports League Governing Body" means the governing body for a sports league that is registered with the Office, including, but not limited to, if registered, Major League Baseball, Major League Soccer, National Basketball Association, National Football League, National Hockey League, and the Women's National Basketball Association.

- "Sports Wagering Account" means an account established by a Sports Wagering Operator or Management Services Provider for an individual player to engage in online or mobile sports wagering.
- "Sports Wagering Equipment" means any mechanical, electronic or other device, mechanism, or equipment, and related supplies used or consumed in the operation of sports wagering at a licensed Sports Wagering Facility including, but not limited to, a Self-Service Betting Terminal or kiosk installed to accept sports wagers.
- "Sports Wagering Event" means a sporting event as determined by the Office Executive Director as a sporting event on which a wager may be authorized by the Office of Gaming.
- "Sports Wagering Facility" means the Premises approved under a sports wagering license on which a Sports Wagering Operator may offer sports wagering. A Sports Wagering Facility may be a building or a set of buildings, subsection or subdivision of a single building or structure, or a room or set of rooms within a building or structure.
- "Sports Wagering Manager" means a key employee of the Sports Wagering Operator, or a qualified employee of a licensed Management Services Provider that is operating under a contract with a Sports Wagering Operator, responsible for the operations of sports wagering conducted pursuant to this chapter.
- "Sports Wagering Operator License" or "Operator License" means the license issued by the Office that authorizes the operation of sports wagering, including sports wagering conducted over the internet or through mobile applications or other digital platforms that is initiated and received, or otherwise made, exclusively within the physical confines of the single approved Sports Wagering Facility or as otherwise authorized by law.
- **"Sports Wagering Operator"** or **"Operator"** means an individual, group of individuals or entity that holds a Sports Wagering Operator License issued by the Office.
- "Sports Wagering Supplier License" or "Supplier" means an individual, group of individuals or entity that seeks to sell or lease sports wagering equipment, software, systems, data or services relating to the conducting of sports wagering, by an Operator or Management Services Provider, as determined by the Office. The term does not include a Sports League Governing Body that supplies its data directly to an Operator or Management Services Provider.

- "Sports Wagering System" means all equipment and software used in conjunction with the operation of a Sports Wagering Facility or online or mobile sports wagering.
- "Sports Wagering Ticket" means a printed record issued or an electronic record maintained by the sports wagering system that evidences a sports wager.
- "Suspicious Betting Activity" means any unusual betting activity which cannot be explained and is indicative of match-fixing, the manipulation of an event, misuse of inside information, or other prohibited activity.
- "Unusual Betting Activity" means abnormal wagering activity exhibited by players and deemed by a Sports Wagering Operator, the Office or another governing body as a potential indicator of suspicious activity. Unusual wagering activity may include the size of a player's wager or increased wagering volume on a particular event or wager type.
- "Voided Wager" means a wager voided by a ticket writer with supervisor approval for a specified event.
- "Wager" or "Bet" means accepting wagers and or bets on sporting events or portions of sporting events, or on the individual performance statistics of athletes in a sport, in a sporting event or combination of sporting events, by any system or method of wagering, including, but not limited to, inperson or over the internet through websites and on mobile devices. The term includes, but is not limited to, single-game bets, teaser bets, parlays, over-under, money line wagering, exchange wagering, in-game wagering, in-play bets, proposition bets, and straight bets. The term wager does not include any activity governed by securities laws of the United States or the District of Columbia, a contract of indemnity or guarantee, a contract for insurance, or participation in any game or contest in which the participants do not stake or risk anything of value other than personal efforts of the participants playing the game or contest or obtaining access to the internet, or points or credits that the sponsor of the game or contest provides to participants free of charge, and that can be used or redeemed only for participation in games or contests offered by the sponsor.

CHAPTER 22 [RESERVED]

CHAPTER 23 [RESERVED]

CHAPTER 24 [RESERVED]

CHAPTER 25 [RESERVED]